

Knight Frank India and Delos collaborate to advance health and well-being into the built environment

Mumbai, October 3, 2018 – Knight Frank India, the independent property consultancy today announced that it entered into an MOU with Delos[™], a wellness real estate and technology firm. The collaboration will leverage Knight Frank India's property consultancy expertise and Delos' innovative wellness technologies and programming to advance healthy buildings throughout India.

Speaking on the alliance, **Shishir Baijal, Chairman and Managing Director, Knight Frank India**, said "Economic growth historically has been at the cost of health and happiness of its working population. Our alliance with Delos[™] has come at an opportune time when India is taking centre stage in global economics. This initiative of Wellness Real Estate[™] will ensure that 'people' who are the essence of our progress experience an enabling environment keeping their physical and mental wellbeing in focus. As the pioneer of Wellness Real Estate[™], Delos is transforming living and working environments by placing health and wellness at the centre of design and construction decisions. With this alliance, Knight Frank India joins the global movement to reintroduce the element of people into property that is too easily overlooked."

"We are excited to collaborate with Knight Frank India to introduce a new era of wellness technology into the places we live and work. Through this collaboration, Knight Frank India will become a leader in promoting healthy buildings and shaping real estate strategies of tomorrow," said **Delos CEO and Founder Paul Scialla**. "Building upon their extraordinary work connecting people and property, we look forward to working with Knight Frank India to accelerate the integration of health and wellness into the built environment."

As part of this new relationship, Knight Frank India will support the continued global reach of Delos technology and product offerings, including the DARWIN Home Wellness Intelligence platform, a groundbreaking offering that utilizes Delos' proprietary cloud-based algorithms and sensor technologies to help enhance health outcomes in the home and mitigate harmful indoor environmental concerns. Launched this past month, DARWIN interacts with an ecosystem of Delos approved products and solutions to bring wellness intelligence into the connected home environment to create spaces that help reduce stress, improve sleep quality, increase performance and enhance overall well-being.

Knight Frank India also will collaborate with Delos on innovative research initiatives to advance a growing body of evidence around the importance of healthy buildings and foster greater awareness of the impact of the built environment on local and global health concerns.

Additionally, Knight Frank India will promote the WELL Building Standard for commercial properties. WELL is a performance-based system for measuring, certifying and monitoring features that impact human health and well-being in the built environment. Administered by the International WELL Building Institute[™] (IWBI), WELL is third-party certified by Green Business Certification Inc. (GBCI).

News Release



Currently there are 1,015 projects pursuing WELL Certification in 37 countries and comprising 191 million square feet, including 3.5 million square feet in India.

About Knight Frank

Knight Frank LLP is the leading independent global property consultancy. Headquartered in London, Knight Frank has more than 18,170 people operating from over 523 offices across 60 markets. These figures include Newmark Grubb Knight Frank in the Americas, and Douglas Elliman Fine Homes in the USA. The Group advises clients ranging from individual owners and buyers to major developers, investors and corporate tenants. For further information about the Company, please visit www.knightfrank.com.

In India, Knight Frank is headquartered in Mumbai and has more than 1,000 experts across Bangalore, Delhi, Pune, Hyderabad, Chennai, Kolkata and Ahmedabad. Backed by strong research and analytics, our experts offer a comprehensive range of real estate services across advisory, valuation and consulting, transactions (residential, commercial, retail, hospitality, land & capitals), facilities management and project management. For more information, visit <u>http://www.knightfrank.co.in/</u>

About Delos

Delos is a wellness real estate and technology company that is transforming the lives of people around the world by creating residential and commercial spaces designed to improve health, wellbeing and performance. With a foundation of over seven years of research and analysis of the impacts of the built environment on people's health and well-being, Delos and its affiliates offer an array of innovative technology, consulting and design solutions for residential and commercial spaces. Delos' wholly-owned subsidiary, the International WELL Building Institute pbc, delivers the WELL Building Standard[™], the premier standard for buildings, interior spaces and communities seeking to implement, validate and measure features that support and advance human health and wellness. Delos' advisory board is comprised of leading professionals across real estate, government policy, medicine and sustainability, including renowned wellness luminary Deepak Chopra and sustainability advocate Leonardo DiCaprio. For more information about Delos, please visit <u>www.delos.com</u>.

For further information please contact:

Aanchal Shetty (Knight Frank)	Dheeraj Mishra (Blue Lotus)
+91 99305 42661	+91 98336 43101
Aanchal.Shetty@in.knightfrank.com	dheeraj.mishra@bluelotuspr.com