

News Release

14 November 2018

High-profile national appointment for Capital Markets team

Headline summary:

- **Graeme Russell, one of Australia's top Capital Markets agents, will join Knight Frank from late November**
- **With over 33 years' industry experience specialising in investment sales, Mr Russell brings expansive knowledge and client relationships to the role**

Knight Frank has appointed **Graeme Russell** as Partner, Institutional Sales from late November, 2018. With 33 years' industry experience specialising in investment sales, **Mr Russell** will join Knight Frank from his most recent role as Divisional Director – Capital Transactions at Savills Australia and New Zealand where he has worked for five years. Prior to that, **Mr Russell** was with CBRE Asia Pacific for 25 years – most recently as Executive Managing Director, NSW, QLD and New Zealand.

Mr Russell was the founding managing director of Richard Ellis, North Sydney in 1988. From that time he held leadership roles across the country whilst specialising in major CBD and suburban commercial investment sales.

Knight Frank Australia Chief Executive Officer Stephen Ellis said, "This is a hugely exciting appointment for the firm. Graeme is one of the industry's top Capital Markets agents and brings with him extensive experience and knowledge of markets across multiple cycles over an extended period.

"Graeme is a trusted advisor with unparalleled relationships across institutional and private clients, built over the long term, and will be a fantastic and highly-valued leadership addition to the firm's Capital Markets team.

"This appointment marks another significant milestone in the evolution of the Knight Frank brand in Australia, and the firm's new vision based on partnership, integrity and prosperity. We have always held a distinctive position in the market as the only global, privately-owned real estate provider, and we are now building on this with the leadership united in mutual accomplishment and entrepreneurial focus."

Mr Russell joins an established Capital Markets team across Knight Frank Australia, including:

- Ben Schubert and Paul Roberts, Joint Heads of Institutional Sales, Australia
- Paul Henley, Head of Commercial Sales, Australia
- Guy Bennett, Head of Institutional Sales, VIC & SA
- Ben McGrath, Partner, Head of QLD
- Justin Bond, Partner, Head of Institutional Sales, Queensland
- Todd Schaffer, Head of Commercial & Institutional Sales, WA

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Notes to Editors

Knight Frank LLP is the leading independent global property consultancy. Headquartered in London, Knight Frank has more than 18,000 people operating from 523 offices across 60 markets. The Group advises clients ranging from individual owners and buyers to major developers, investors and corporate tenants. For further information about the Company, please visit knightfrank.com.