RESIDENTIAL RESEARCH PRIME CENTRAL LONDON INDEX



Stamp Duty: One year on

With the countdown to the 2013 Budget underway, Liam Bailey looks at the impact last year's increase in stamp duty has had on the market.

For the prime central London market, the most important policy to come out of the 2012 Budget was the increase in stamp duty for residential transactions over £2m.

Using transactions data and our own market knowledge, we have calculated the impact that the new 7% SDLT rate has had, and estimated the likely impact on stamp duty receipts for the full tax year 2012-13.

At the time of the 2012 Budget, HMRC forecast the increased levy would help net an additional £150m.

During the six months following last year's budget the impact was dramatic, the volume of $\pm 2m$ + sales fell by between 25% and 35% across London.

We estimate that transactions in the £2m+ residential property sector will be around 15% lower in the 12 months to the end of March 2013, compared to a year earlier. Based on published HMRC data this would point to a total of 3,400 transactions as opposed to 4,000.

At the lower end of the prime market, sales of £1-2m homes are likely to have increased by around 5% in this time.

Based on this, we have calculated that by the end of March, HMRC will have collected £223m in additional tax revenue since the new SDLT rate was implemented, £73m more than originally forecast.

The announcement in the Autumn Statement that the Chancellor planned to introduce "no

Figure 1 Monthly price change

Prime central London average residential price change



Source: Knight Frank Residential Research

new property taxes", combined with the clarity around the wider £2m+ residential property tax environment provided by the draft Finance Bill did encourage buyers to return to the market at the latter end of the year. However, we believe the longer term impact of the stamp duty increase has been to reduce total £2m+ sales by around 10% below the level they would have been if the rates had not been introduced.

In February, the average price of prime central London property increased at its highest rate in 10 months, climbing 0.9%.

As was the case for much of 2012, the lower end of the market continues to be the strongest performer. Prices in the f1m-f2.5m bracket increased by 1.7% on a monthly basis in February and have risen by 2.1% in the last three months. Conversely, prices in the f10m+ market have been more sedate with a 0.1% increase in February and a 1.6% rise in the past three months.

The fall in the value of sterling has increased the appetite for prime central London homes among overseas buyers, especially those located in the Eurozone.

In France and Italy, where concerns over the introduction of wealth taxes and political uncertainty form the wider economic backdrop, searches on Knight Frank's Global Property Search website increased by 16% and 85% respectively compared to the previous year.

Figure 2 Global demand Searches for prime central London property



Source: Knight Frank Residential Research

Results for February 2013

Prices in prime central London increased 0.9% in February

Over the last **12 months prices have increased 8.4%**

Last year's stamp duty increase has **reduced annual prime central** London sales volumes by 15%

By the end of March, HMRC will have collected some £223m in additional tax revenue

For the latest news, views and analysis on the world of prime property, visit <u>Global Briefing</u> or <u>@kfalobalbrief</u>

Follow Liam at <u>@LiamBaileyResi</u>

"The long term impact of the new stamp duty rates will be to reduce transactions by 10% below the level they would otherwise have been."



Liam Bailey, Global Head of Residential Research

RESIDENTIAL RESEARCH PRIME CENTRAI LONDON INDEX



Data digest

The Knight Frank Prime Central London Index, established in 1976, is the longest running and most comprehensive index covering the prime central London residential marketplace. The index is based on a repeat valuation methodology that tracks capital values of prime central London residential property. 'Prime central London' is defined in the index as covering: Belgravia, Chelsea, Hyde Park, Islington, Kensington, Knightsbridge, Marylebone, Mayfair, Notting Hill, Regent's Park, St John's Wood, Riverside* the City and the City Fringe. 'Prime London' comprises all areas in prime central London, as well as Canary Wharf, Fulham, Hampstead, Richmond, Wandsworth, Wapping and Wimbledon.

* Riverside covers the Thames riverfront from Battersea Bridge in the west running east to include London's South Bank. The City Fringe encompasses the half-mile fringe surrounding most of the City including Clerkenwell and Farringdon in the west and Shoreditch and Whitechapel in the east.

| | KF Prime Central London Index | 12-month % change | 6-month % change | 3-month % change | Monthly % change |
|--------|----------------------------------|----------------------|---------------------|---------------------|---------------------|
| Feb-11 | 4,679.7 | 8.0% | 3.9% | 3.4% | 1.0% |
| Mar-11 | 4,742.5 | 8.6% | 5.5% | 3.5% | 1.3% |
| Apr-11 | 4,790.8 | 8.2% | 6.8% | 3.4% | 1.0% |
| May-11 | 4,856.9 | 8.2% | 7.4% | 3.8% | 1.4% |
| Jun-11 | 4,902.7 | 8.3% | 7.0% | 3.4% | 0.9% |
| Jul-11 | 4,937.0 | 9.6% | 6.5% | 3.1% | 0.7% |
| Aug-11 | 4,979.1 | 10.5% | 6.4% | 2.5% | 0.9% |
| Sep-11 | 5,010.9 | 11.4% | 5.7% | 2.2% | 0.6% |
| Oct-11 | 5,047.2 | 12.5% | 5.4% | 2.2% | 0.7% |
| Nov-11 | 5,095.2 | 12.6% | 4.9% | 2.3% | 1.0% |
| Dec-11 | 5,138.3 | 12.1% | 4.8% | 2.5% | 0.8% |
| Jan-12 | 5,185.5 | 11.9% | 5.0% | 2.7% | 0.9% |
| Feb-12 | 5,222.0 | 11.6% | 4.9% | 2.5% | 0.7% |
| Mar-12 | 5,278.9 | 11.3% | 5.3% | 2.7% | 1.1% |
| Apr-12 | 5,338.2 | 11.4% | 5.8% | 2.9% | 1.1% |
| May-12 | 5,378.1 | 10.7% | 5.6% | 3.0% | 0.7% |
| Jun-12 | 5,419.1 | 10.5% | 5.5% | 2.7% | 0.8% |
| Jul-12 | 5,444.2 | 10.3% | 5.0% | 2.0% | 0.5% |
| Aug-12 | 5,473.0 | 9.9% | 4.8% | 1.8% | 0.5% |
| Sep-12 | 5,510.0 | 10.0% | 4.4% | 1.7% | 0.7% |
| Oct-12 | 5,554.6 | 10.1% | 4.1% | 2.0% | 0.8% |
| Nov-12 | 5,576.7 | 9.4% | 3.7% | 1.9% | 0.4% |
| Dec-12 | 5,587.2 | 8.7% | 3.1% | 1.4% | 0.2% |
| Jan-13 | 5,607.1 | 8.1% | 3.0% | 0.9% | 0.4% |
| Feb-13 | 5,659.2 | 8.4% | 3.4% | 1.5% | 0.9% |

Residential Research

Liam Bailey Global Head of Residential Research +44 20 7861 5133 liam.bailey@knightfrank.com

Press Office

Daisy Ziegler +44 20 7861 1031 daisy.ziegler@knightfrank.com



Global Briefing For the latest news, views and analysis on the world of prime property, visit KnightFrank.com/GlobalBriefing

Recent market-leading research publications



Knight Frank Research Reports are available at www.KnightFrank.com/Research

Notes to Editors

Knight Frank II P is the leading independent global property consultancy. Headquartered in London, Knight Frank and its New York-based global partner, Newmark Knight Frank, operate from 244 offices, in 43 countries, across six continents. More than 7,067 professionals handle in excess of US\$817 billion (£498 billion) annually, advising clients ranging from individual owners and buyers to major developers, investors and corporate tenants. For further information about the Company, please visit www.knightfrank.com.

© Knight Frank LLP 2013 - This report is published for general information only and not to be relied upon in any way. Although high standards have been used in the preparation of the information, analysis, views and projections presented in this report, no responsibility or liability whatsoever can be accepted by Knight Frank LLP for any loss or damage resultant from any use of, reliance on or reference to the contents of this document. As a general report, this material does not necessarily represent the view of Knight Frank LLP in relation to particular properties or projects. Reproduction of this report in whole or in part is not allowed without prior written approval of Knight Frank LLP to the form and content within which it appears. Knight Frank LLP is a limited liability partnership registered in England with registered number OC305934. Our registered office is 55 Baker Street, London, W1U 8AN, where you may look at a list of members' names.

International Residential Investment in London 2013