

Investment in higher education.

Knight Frank's Student Property team is able to provide sector specific advice focused on identifying, creating and optimising value for a broad range of stakeholders.

We act for a wide spectrum of clients including universities, institutional investors, lenders, developers, private land owners and charities.

Drawing on the Knight Frank global network, our team based in London provides property solutions for local, national and global projects. Our track record includes advising on the sales, valuations and development of key strategic urban regeneration sites, as well as operational and established student accommodation assets and portfolios.

As the largest London based Student Property team, Knight Frank provides a full range of services including:

- Capital Markets
- Valuation
- Development consultancy
- Development funding solutions
- Financial modelling
- Sector research
- Estates strategy
- Expert witness
- Facilities management assessment
- Institutional requirement assessment
- Value engineering
- Building surveying



James Pullan Head of Student Property

Agency.



01

PROJECT REGENT PORTFOLIO, UK

Client: iQ and Goldman Sachs

Students: 3,638

Activity: Knight Frank acted for the purchasers in the acquisition of this operational portfolio across the UK.

Value: £869m





PROJECT BASE PORTFOLIO, UK

Client: Tristan Capital

Students: 3,636 (on completion)

Activity: Knight Frank acted for the buyer on the purchase of a 90% equity stake (vendor retaining 10%) in four operational and four in-build assets across the UK.

Value: £439m



03

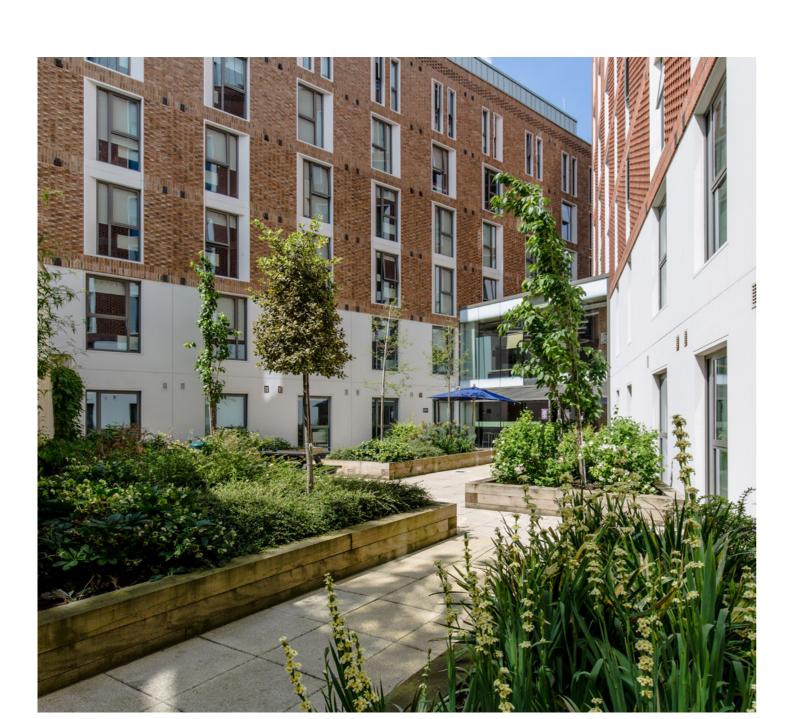
LONG STREET, LONDON, UK

Client: Izaki Group

Students: 237

Activity: Knight Frank acted for the vendor in the sale of a prime site in Shoreditch with consent for student accommodation. The price reflected the highest per bed value paid in London for a student site.

Value: £29.1m





RAVENSCOURT HOUSE, LONDON, UK

Client: Rianta Capital

Students: 234

Activity: Knight Frank acted for the vendors in the sale of the operational studio scheme originally developed in 2014.

Value: £48.3m



05

EXETER ONE

Client: Torleigh Limited

Students: 219

Activity: Knight Frank acted for the vendors in the sale of an established purpose built scheme in close proximity to the University campus.

Value: £18.6m





HOCKLEY POINT, NOTTINGHAM

Client: Megaclose Ltd

Students: 80

Activity: Knight Frank acted for the vendors for the sale of the operational scheme of 80 non en-suite rooms in Nottingham.

Value: £3.97m



07

YELLAND HOUSE, BRISTOL

Client: Loki Consulting Company Ltd

Students: 80

Activity: Knight Frank acted as vendor for Loki Consulting Company Ltd in the disposal of their operational scheme in Bristol.

Value: £1.3m





BROMSGROVE STREET, BIRMINGHAM

Client: Birmingham Properties Group

Students: 140

Activity: Knight Frank acted for the vendors in the sale of the brand new scheme in Birmingham city centre.

Value: £15m



09

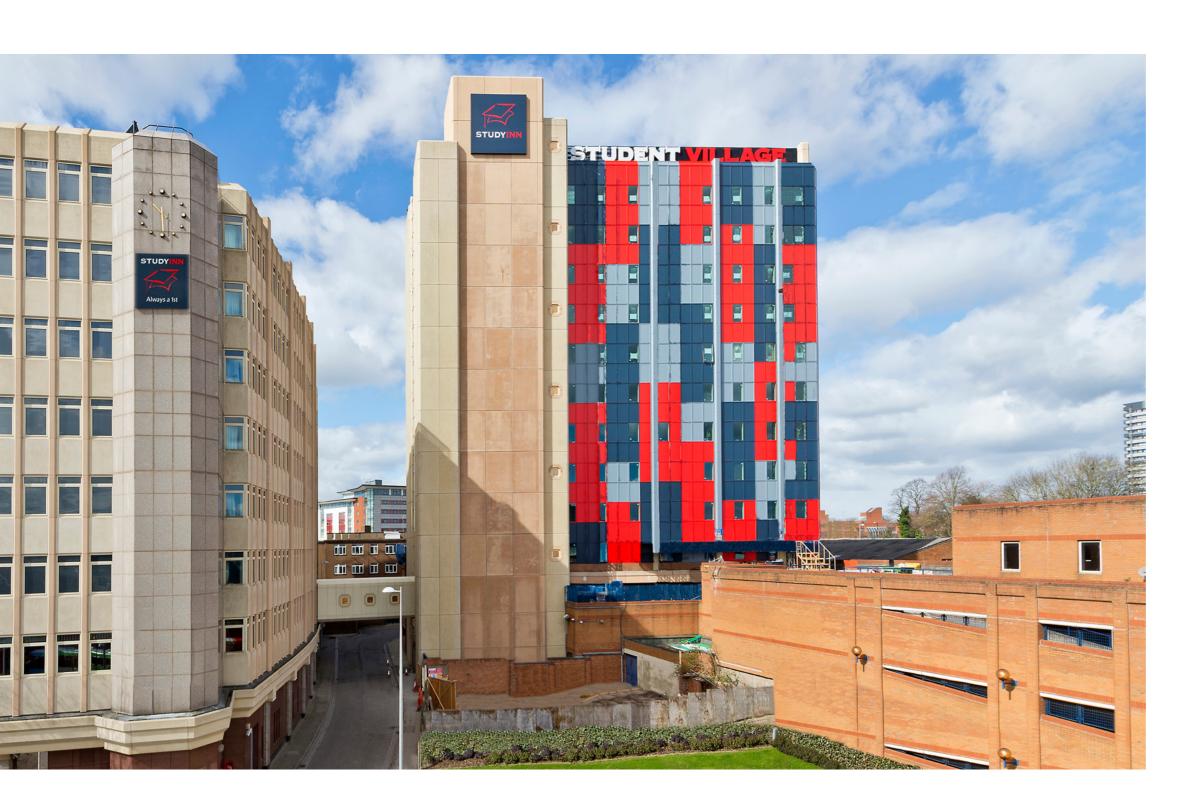
AGNES JONES HOUSE

Client: GVA Limited acting as joint receivers

Students: 370

Activity: Knight Frank acted for the vendors in the sale of the scheme, which offered some of the lowest private sector rents in Liverpool.

Value: £14m



10

STUDY INN, COVENTRY

Client: Study Inn Group

Students: 1,494

Activity: Knight Frank acted for the vendors in the sale of the operational portfolio located in Cambridge, Coventry, Nottingham and Sheffield.

Value: £135m

Valuation.



ENIGMA PORTFOLIO, UK

Client: HSBC Bank Plc

Students: 5,408

Activity: Valuation of the Enigma Portfolio for HSBC Bank Plc. The portfolio comprises 5,408 students beds across 15 assets located in the UK.





02

CHAPTER PORTFOLIO, LONDON

Client: PSP Investments

Students: 5,100

Activity: Valuation of the Chapter Portfolio for PSP Investments. The portfolio comprises 5,100 student beds across assets located in Central London.

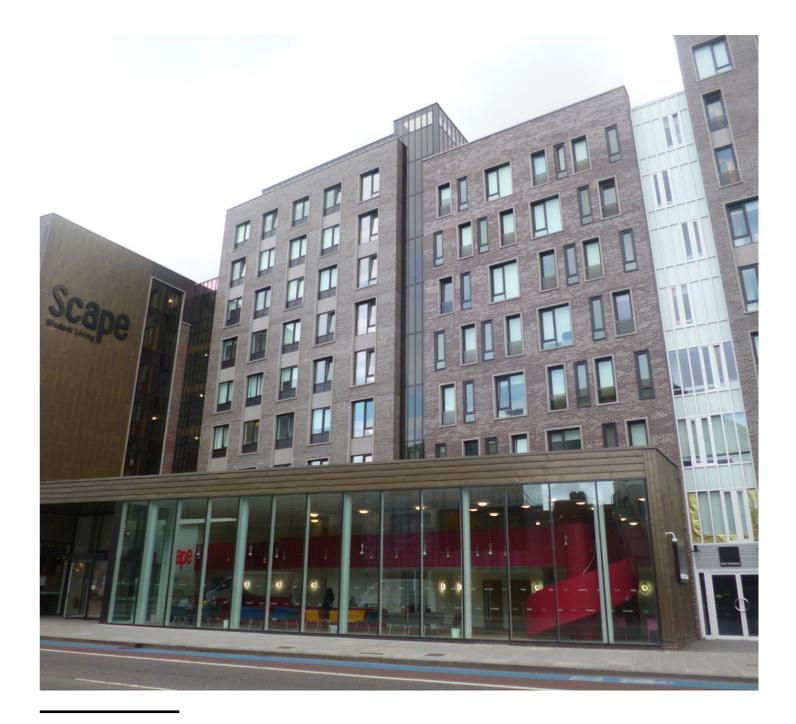
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BLACKROCK STUDENT HOUSING UNIT TRUST, UK

Client: Blackrock Student Housing Unit Trust, UK

Students: 2,400

Activity: Quarterly valuations to the Fund on six operational properties located throughout the UK.



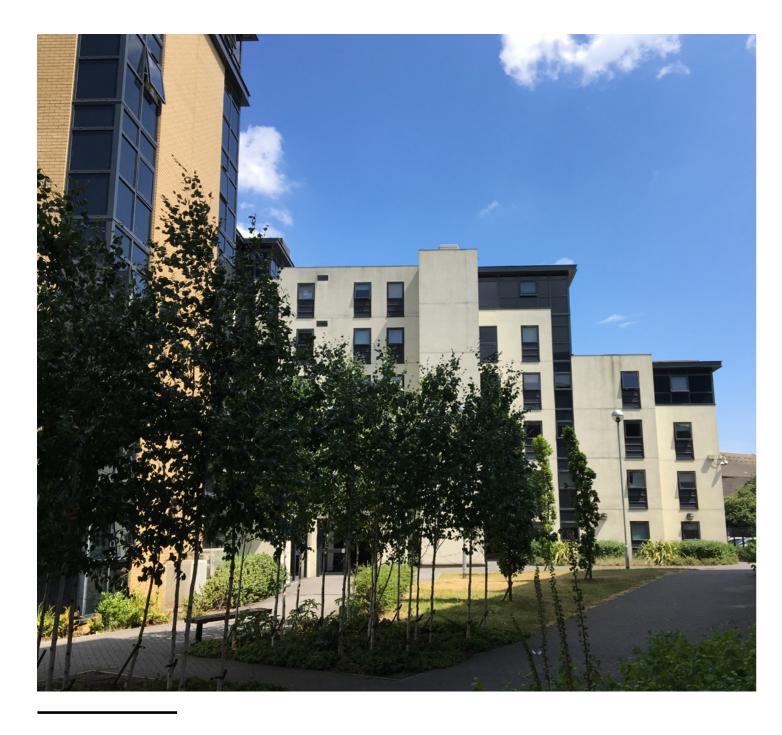
04

GCP STUDENT LIVING PLC, UK

Client: GCP Student Living Plc

Students: 3,559

Activity: Quarterly valuations for the UK's first student accommodation Real Estate Investment Trust.



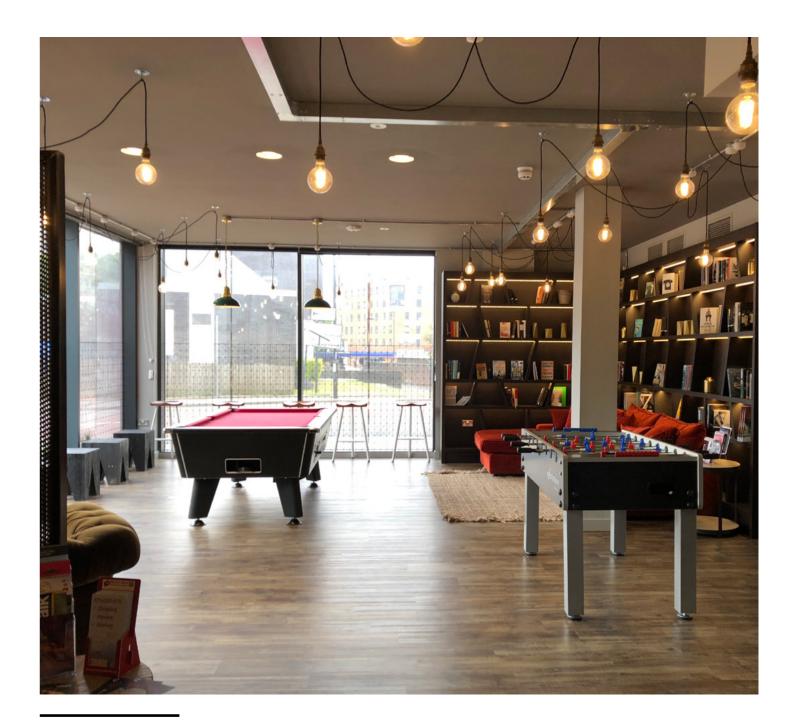


LIBERTY LIVING PORTFOLIO, UK

Client: CPPIB

Students: 20,000

Activity: Biannual valuation of the Liberty Living Portfolio comprising 51 assets across the UK.



06

CURLEW PORTFOLIO

Client: Royal Bank of Scotland

Students: 847

Activity: Valuation of four operational properties located in Newcastle, Glasgow, Edinburgh and Exeter.



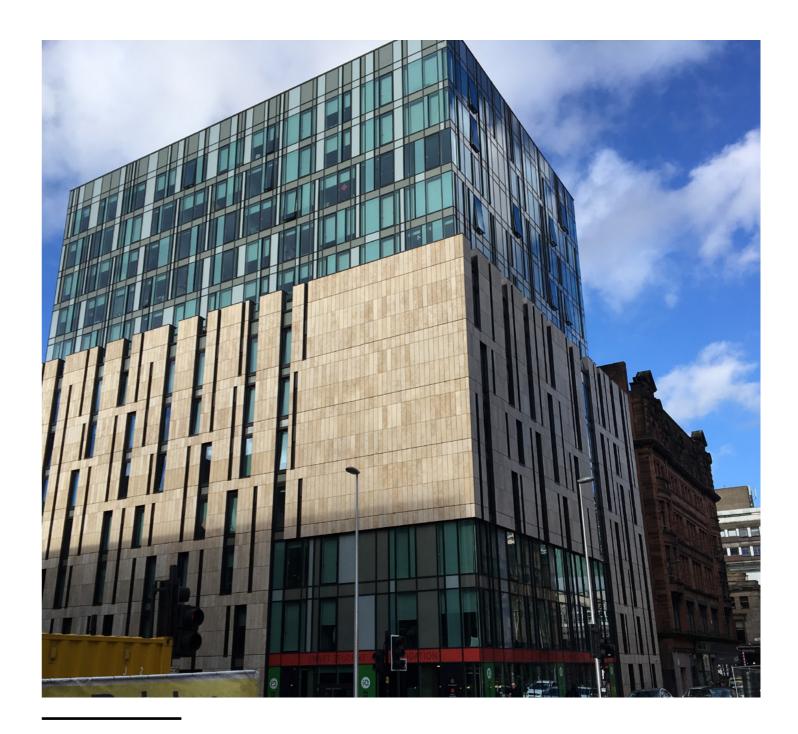


IQ PORTFOLIO - PROJECT VERO

Client: Bank of America Merrill Lynch International Limited

Students: 5,300

Activity: Valuation for BAML of 14 properties with the Greystar/Goldmans Portfolio.



80

ATHENA PORTFOLIO, UK

Client: Wells Fargo Bank

Students: 11,000

Activity: Valuation for Wells Fargo Bank of 22 properties within the Greystar/Goldmans Portfolio.



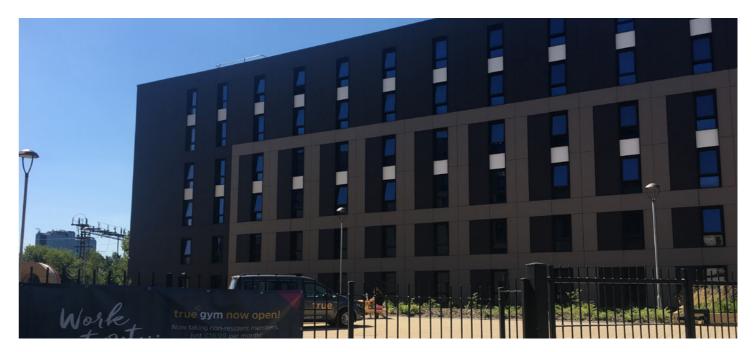


WESTMINSTER PLACE, LONDON

Client: LaSalle Investment Management

Students: 1,143

Activity: Valuation of the Urbanest operational scheme in Westminster, including 1,143 student bed spaces and educational space.





10

TRUE, GLASGOW

Client: Laxfield Capital

Students: 592

Activity: Valuation of the True Student operational scheme in Glasgow. The property is owned by Bricks Capital.







KELATY HOUSE, WEMBLEY

Client: Kelaty Propco Limited

Students: 599

Activity: Valuation of a development site to comprise 599 student bedrooms in Wembley.

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VITA STUDENT, LEEDS

Client: Barclays Bank Plc

Students: 376

Activity: Valuation of the Vita Student development in Leeds. Once complete the scheme will provide 376 studio bedrooms.





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NEW ERA SQUARE, SHEFFIELD

Client: Barclays Bank Plc

Students: 656

Activity: Valuation of Phase 1 and phase 2 of the development due to complete in 2018 and 2020 respectively.

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PROJECT MONTREAL

Client: Watkin Jones

Students: 1,705

Activity: Valuation of the Watkin Jones portfolio of six development sites located across the UK.

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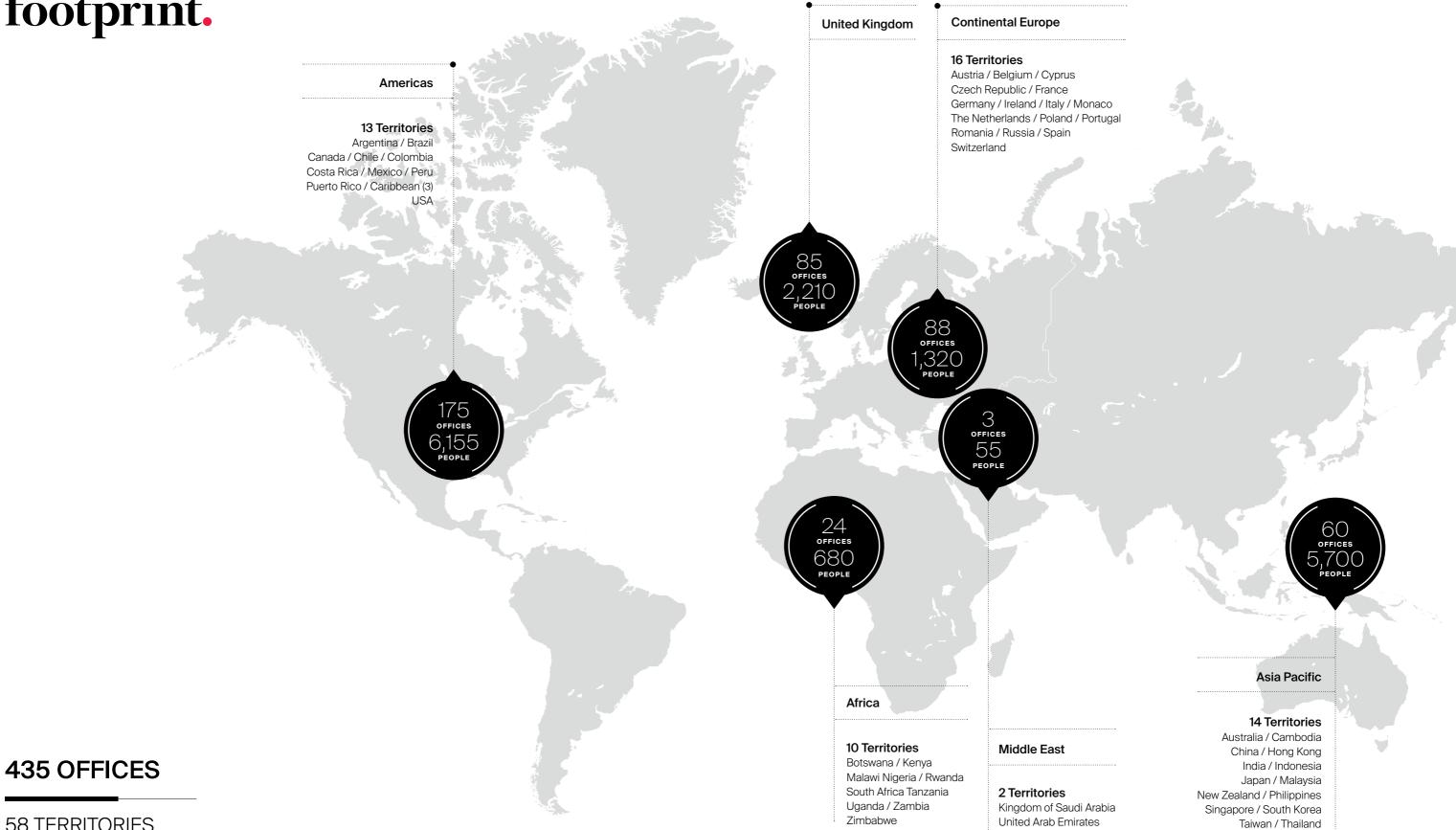


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58 TERRITORIES 16,120 PEOPLE

