### RESEARCH





### **HIGHLIGHTS**

150 Collins Street, Melbourne (computer generated impression)
GPT (GWOF) recently acquired the office development on a fund through basis.

Developer – Grocon/APN. Due to complete in Q3 2014.

- The 2012 calendar year will deliver approximately 680,000m² of new and refurbished stock to the Australian CBD market, which is a significant increase over the 361,000m² recorded during 2011. The cities with the greatest supply during 2012 were Perth (177,400m²) and Canberra (156,100m²) followed by Brisbane with 110,800m² and Melbourne 104,400m². Anticipated supply for 2013 is just over 450,000m² and with an average pre-commitment level of 74% is largely immune to the recent softening of demand. Melbourne with 174,250m² will continue its recent strong supply additions while Sydney with 117,500m² will see two premium buildings completed.
- This relatively lower level of supply in 2013 is expected to be followed by even lower supply of 210,000m² in 2014. At this stage 2015 is also relatively modest with 410,000m², however there are a number of projects across the country, seeking tenant commitment, that could add to this list should tenant take-up and demand improve. While the supply additions from new stock is expected to be relatively lower, backfill space will continue to be a major factor with 200,500m² of available backfill space to come to the market during 2013. Backfill space and tenant contraction is expected to trigger further major refurbishment projects across Australia over the medium term, while 2016+ is emerging as a far stronger period for new supply additions.
- Investor demand for modern accommodation with long WALEs from both local and off-shore investors
  has continued unabated throughout 2012. Thus transactions of projects have occurred during 2012,
  although not to the extent that was seen during 2011. Recent examples have been GWOF's purchase of
  150 Collins St, Melbourne for \$181.6 million and Keppel REIT Asia's purchase of 50% of the Old Treasury
  site, Perth for \$165 million.

### DECEMBER 2012

# AUSTRALIAN CBD OFFICE

Supply & Development Activity Maps

- 1 0'Connell St# 28,849m² [Middletons] 63% committed APPF (Lend Lease)/ADIA - L8-16 Q3 2011, High rise 2012
- 52 Martin Place<sup>#</sup> ~17,000m<sup>2</sup> QIC - 2012/2013
- 3 161 Castlereagh St (242 Pitt St) 54,450m² [ANZ/Freehills] GPT (GWOF)/La Salle/ISPT - Q2 2013 - 94% committed
- 8 Chifley Square 19,100m² [Corrs]
  Mirvac/K-REIT Asia Q3 2013 circa 60% committed
- 180 Thomas St ~14,000m² [Transgrid] Transgrid - 2013 - 35% committed
- Barangaroo C4 & C5 86,000m² + 75,800m² [Westpac/KPMG] Lend Lease/SHFA - 2015/16 - 70% committed
- 775 Liverpool Street<sup>#</sup> 14,500m<sup>2</sup> GIC - 2013/2014
- B Deco, 155 Clarence St ~12,000m<sup>2</sup> St Hilliers Q2 2014
- 5 Martin Place (120 Pitt St) 31,280m² [Ashurst] Colonial (CPA)/Cbus - Q1 2015 - 44% committed
- 50 Martin Place<sup>#</sup> 21,443m² [Macquarie as owner occupier] Macquarie Group - end 2014/early 2015 - 100% committed
- 20 Martin Pl<sup>#</sup> 15,920m² Pembroke Real Estate Q1 2015
- 1 Martin Place (ex Macquarie) 40,200m<sup>2</sup> Charter Hall Office / Macquarie Martin Place Trust - 2015
- Grosvenor Place, 225 George St<sup>#</sup> (ex Ashurst) 10,000m<sup>2</sup> Investa/Eureka/Australian Reward Investment Alliance - 2015
- Central Park ~60,000m² Frasers - 2015+
- 383 George St (38 York St) 13,500m<sup>2</sup> Fife Capital - 2015+
- Barangaroo C3 98,300m² Lend Lease /SHFA - 2016+
- 190-200 George St 38,000m² [Ernst & Young] Mirvac - 2016+ - 65% committed^
- 151 Clarence St 21,000m² Investa - 2016+ (Stage 1 DA Approved)
- 10 Shelley St<sup>#</sup> (ex KPMG) 27,000m<sup>2</sup> CPA/Brookfield - 2017
- 30 The Bond, 30 Hickson Rd\* (ex Lend Lease)- 16,000m<sup>2</sup> DEXUS - 2017
- 21 55 Market St<sup>#</sup> (ex WBC) 15,776m<sup>2</sup> Investa 2017
- 19-31 Pitt St- ~7,000m² Cambooya - 2017+ (Stage 1 DA Approved)
- One Wharf Lane, 161 Sussex St 4,800m<sup>2</sup> GC InvestmentCo - 2014+
- 333 George St ~14,000m<sup>2</sup>
  Charter Hall Core Plus Office Fund 2015+
- 33 Bligh St 26,000m<sup>2</sup> Energy Aust./Investa - 2016
- The Ribbon, 1 Wheat Road 38,000m<sup>2</sup>
  Markham/Grocon/SHFA 2016+
- 430-450 Pitt St (Belmore Park) 22,500m<sup>2</sup> Energy Australia - 2016+
- 289-307 George St (City One) 65,000m<sup>2</sup> Brookfield - 2017+
- 182 George & 33 Pitt ~40,000m<sup>2</sup> Westpac (Lend Lease) - 2017+
- George, Dalley & Pitt Sts 40,000m²+ GE Real Estate - 2017+
- AMP Circular Quay Master Plan \* ~40,000m²
  AMP 2018+
- 60 Martin Place ~28,500m² (full redevelopment likely) Investa/Private Investor - 2018+
- Under Construction/Complete
- DA Approved / Confirmed / Site Works

  Mooted / Early Feasibility
  - NB. Dates are Knight Frank Research estimates Includes select CBD major supply Major tenant precommitment in [brackets] next to NLA # Major refurbishment
  - Office NLA quoted
  - ^ Reported
  - » Proposal involves amalgamation of 33 Alfred St, 50 Bridge St and various buildings in Young and Loftus Streets into one precinct. Permissable NLA to be transferred between sites with net NLA increase totalling circa 40,000m².

# SYDNEY CBD



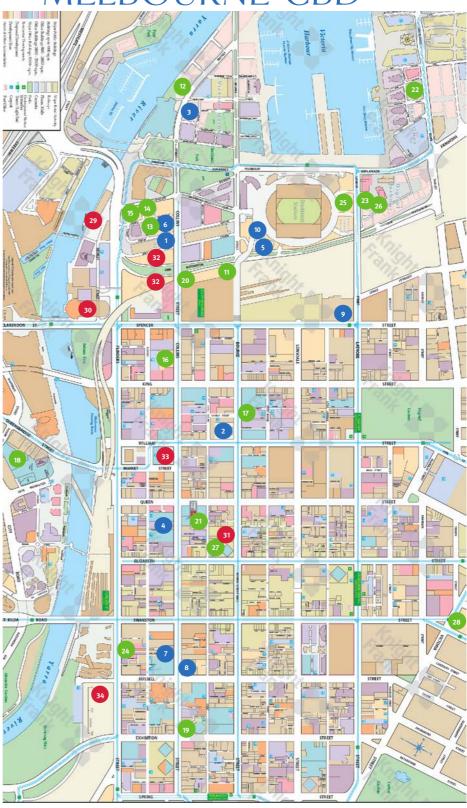
Source of Map: Knight Frank



- The Goods Shed 12,518m² [Pearson] Walker - completed Q4 2012
- 555 Bourke St # 20,443m2 [Holding Redlich] Juilliard - completed Q4 2012
- 850 Collins St 15,940m2 [Aurecon] CIMB Trust - completed Q4 2012
- 357 Collins St # 30,407m2 [CBA/Service Stream] Australand - Q1 2013 - 69% committed.
- 700 Bourke St 61,000m² [NAB] Cbus Property - Q2 2013 - 100% committed
- 1 Collins Sq 35,000m² [Marsh Mercer/CBA] Walker - Q2 2013 - 86% committed.
- 171 Collins St 29,057m² [BHP] Charter Hall/Cbus Property - Q2 2013 - 49% committed.
- 150 Collins St 20,000m<sup>2</sup> [Westpac] APN/Grocon \* Q3 2014 73% committed.
- 313 Spencer St 27,000m² [Victoria Police] Cbus Property - Q4 2014 - 100% committed.
- 720 Bourke St 47,000m² [Medibank] Cbus Property Q4 2014- 64% committed.
- 699 Bourke St 18,000m² (AGL) Mirvac Q2 2015 83% committed
- 851 & 855 Collins St 20,000m² & 40,000m² Lend Lease 2015+
- 2 Collins Sq 50,000m<sup>2</sup> Walker - 2015+
- 4 Collins Sq 20,000m² Walker 2015+ 14
- 5 Collins Sq 35,000m² Walker - 2015+
- 567 Collins St 52,000m<sup>2</sup> Leighton Properties - 2015+
- 570 Bourke St 27,000m<sup>2</sup> 17 Charter Hall - 2015+
- Freshwater Place Stage 3 42,500m² Australand - 2015+
- 82 Collins St 38,000m² Queensland Investment Corporation (QIC) 2015+
- 664 Collins St 27,000m2 20 Mirvac - 2015+
- 360 Collins St 34,000m<sup>2</sup> 21
- DEXUS 2015+
- 395 Docklands Dve 22,000m<sup>2</sup> 22 MAB - 2015+
- 1000 Latrobe St 32,500m2 23 Digital Harbour - 2015+
- 180 Flinders St 20,000m<sup>2</sup> 24
- DEXUS 2015+ 685 Latrobe St - 33,000m<sup>2</sup>
- 25 Charter Hall & Flagship - 2015+
- Harbour Tce 10,000m² 26 Digital Harbour - 2015+
- b|e South 27,000m² 27 Colonial First State - 2015+
- 555 Swanson St (CUB Site) 36,000m² 28 Grocon - 2015+
- North Wharf 20.000m2
- WTC Asset Management 2015+
- 601 Flinders St 60,000m<sup>2</sup> Eureka/Asset 1 - 2015+
- 399 Bourke St 63.000m<sup>2</sup>
- Sites 5B & 6B 100,000m<sup>2</sup>
- Lend Lease 2016+ 447 Collins St - 80,000m<sup>2</sup>
- ISPT 2017+
- Fed Square East 60,000m<sup>2</sup> State Government 2017+
- **Under Construction**
- DA Approved / Confirmed / Site Works
- Mooted / Early Feasibility

NB. Dates are Knight Frank Research estimates Major tenant precommitment in [brackets] next to NLA # Major refurbishment Office NLA quoted
\* Sold to GPT Wholesale Office Fund (Jul-12)

# BOURNE CBI



Source of Map: Knight Frank

### DECEMBER 2012

# AUSTRALIAN CBD OFFICE

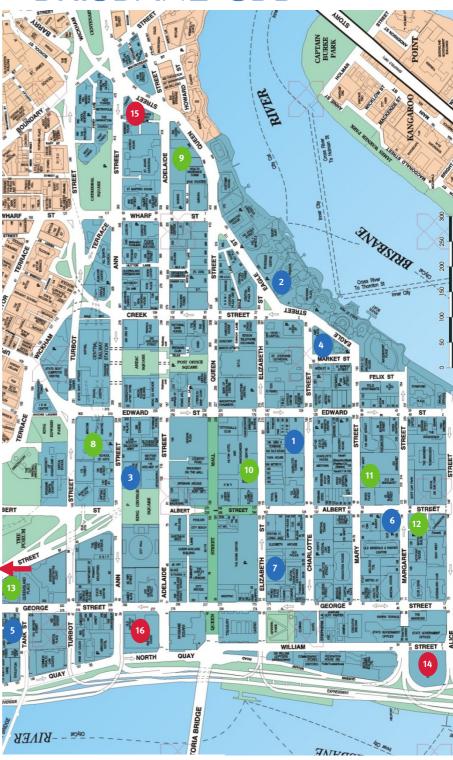
Supply & Development Activity Maps

- 150 Charlotte St # 10,980m² [Fed Govt] CIMB– June 2012 - 27% committed
- 2 111 Eagle St 64,000m² [ANZ/E&Y/Arrow] GPT– June 2012 - 91% committed
- 145 Ann St 27,960m² [CUA/GHD]-Leighton/CPA – November 2012 - 88% committed.
- 10 Eagle St^ 7,414m<sup>2</sup> Direct & Sub-lease CPA *Arrow Energy/Stanwell* – 2012/2013
- 420 George St #- 6,500m<sup>2</sup> Nielson Properties - Q2 2013.
- 60 Albert St ^ 6,010m<sup>2</sup>
  LaSalle Funds Mgt *Arrow Energy* June 2013
- 7 55 Elizabeth St -18,517m² [ATO] Grocon/Credit Suisse – Q3 2013 – 100% committed
- 180 Ann St 57,000m<sup>2</sup> Daisho – Q3 2015
- 480 Queen St 63,815m² [Freehills/BHP] Grocon – 2016 -33% committed
- The Regent Development 50,000m<sup>2</sup> ISPT – 2015+
- 111 Mary St 35,000m² Billbergia/ AMP Capital – 2015+
- 30 Albert St 25,850m<sup>2</sup>
  Marquette Property/Mirvac 2015+
- Transit Centre Stage II 70,000m<sup>2</sup>
  GPT/APPF tba
- 14 I William St, 60,000 75,000m² [State Govt] –
  Developer Shortlist late 2016 100%
  committed
- 550 Queen St 18,539m<sup>2</sup> GFA Consolidated Properties - tba
- Law Courts Site
  State Govt Offered for Tender mixed use
  2015+
- Under Construction / Complete
  - DA Approved / Confirmed / Site Works
- As at December 2012, excluding strata buildings. # Major Refurbishment / entire building available ^ Sub-lease space >5,000m² contiguous. Sub-Lessor indicated in *Italics*

Major pre-commits in [brackets] next to NLA Avail Office NLA Quoted

Mooted / Early Feasibility

## BRISBANE CBD



Source of Map: Knight Frank



- 1006 Hay Street 2,350m<sup>2</sup> Private - Q4 2013 - 25% committed
- 2 565 Hay Street 8,140m<sup>2</sup> # [WA Gov't] Perth Diocese - 2014 - 100% committed
- Treasury Building 30,196m² [WA Gov't]
  Miryac/K-REIT consortium 2015 100% committed
- 861 Hay Street 10,947m² [Aurecon]
  Perth Diocese 2014 50% committed
- 999 Hay Street 10,160m<sup>2</sup> QUBE - Q4 2014 - seeking pre-commit
- KS2 (Kings Square, Stage 1), Wellington St 20,000m² [Shell] Leighton / Seven Ent. - 2015 - DA Approved - 80% committed
- 7 123 St Georges Tce (Brookfield Place South) 32,000m<sup>2</sup> Brookfield - 2015+ - DA Approved - seeking pre-commit
- 8 950 Hay St (old Melbourne Hotel site) 11,219m<sup>2</sup>
  Oakesfield 2015+ DA Approved seeking pre-commit
- 32 St Georges Tce 15,045m<sup>2</sup> #
  Private 2015+ DA Approved, seeking pre-commit
- 374-396 Murray St 28,000m<sup>2</sup> Grocon - 2015+ - DA Approved - seeking pre-commit
- 110 Murray Street 4,000m² # AWD Diversified - 2015+ - DA Lodged, seeking pre-commit
- 47 59 Milligan Street 21,000m² Georgiou
- Veil 253, 253 St Georges Terrace 3,577m<sup>2</sup>
  Primewest 2015 DA Lodged, seeking pre-commit
- 239 St Georges Tce (Bishops See no.2) 30,000m<sup>2</sup>
  Brookfield/Hawaiian
- Capital Square (old Emu Brewery site) 48,000m<sup>2</sup>
  AAIG
- King's Square (Future Stages) 65,000m<sup>2</sup> Seven Entertainment
- Waterbank, near The Causeway 17,000m<sup>2</sup> Lend Lease / MRA - Initial site works
- Elizabeth Quay 200,000m² MRA - Initial site works
- Perth City Link
  Up to 200,000m² of commercial space
- Under Construction / Completed
- DA Approved / Confirmed / Site Works
- Mooted / Early Feasibility

NB. Dates are Knight Frank Research estimates Major tenant precommitment in [brackets] next to NLA # Major refurbishment

Office NLA quoted



### DECEMBER 2012

# AUSTRALIAN CBD OFFICE

Supply & Development Activity Maps

- Tower 8, 12-26 Franklin St 37,227 m<sup>2</sup> \* [ATO Bldg]
  Aspen/Telstra Super Nov 2012 100% committed
- 80 Grenfell St · 22,250 m² [Bendigo & Adelaide Bank] Pacific Shopping Centre Grp · Q4 2013 · 100% committed
- 70 Franklin St 19,363 m² [Piper Alderman] Kyren - H2 2013 - 20% committed (spec construction)
- 100 Waymouth St # 12,500 m<sup>2</sup>
  Cromwell H1 2013 25% committed [Community CPS C.U.]
- North Terrace "SAHMRI" ^ ~20,000 m<sup>2</sup>
  S.A. Gov't Q1 2014
- 85-95 Waymouth St # ~16,500 m² (ex ATO) TT Global - H2 2013
- 169 Pirie St # ~8,000m²
  Australasian Property Developments `` Q1 2014
- 8 50 Flinders St 20,000m² [People's Choice Credit Union] Commercial & General - mid 2015 - 50% committed
- 9 186 North Terrace 5,000 m² Adelaide Devlopment Company (ADC) - 2014
- 115 King William St 6,150 m²
  PMF Developments Pty Ltd 2015+
- 102-120 Wakefield St 18,000 m <sup>2</sup> Kambitsis Group - 2015+
- 42-56 Franklin St 22,000 m<sup>2</sup> Private (Molfetas) - 2015+
- Worldpark Richmond Rd, Keswick 22,600 m<sup>2</sup>
  Axiom (Stage B & C) 2015+
- 51 Pirie St 33,000 m<sup>2</sup> Charter Hall - 2015+
- 135 Pirie St (Aurora West Tower) 16,000 m² Urban Construct - 2015+
- Riverbank Precinct
  Walker Corp/SA Government 2015+
- Tower 7 2-10 Franklin St 13,000 m<sup>2</sup> Aspen - 2015+
- 77 Pirie St 32,000m² Adelaide Development Company - 2015+
- 130 Angas St (Yorke Campus Stg 2) ~25,000 m² Commercial & General - 2015+
- Tower 4 141 King William St 30,000 m<sup>2</sup>
  Aspen 2015+
- 425 King William St 14,000m² Hills/Goodman - 2015+
- 2-20 Flinders St 17,500m<sup>2</sup> Uniting Church/Toga - 2015+
- 230 North Terrace ~20,000m<sup>2</sup> Commercial & General/Maras/Le Cordon Bleu - 2015+
- Under Construction/Complete

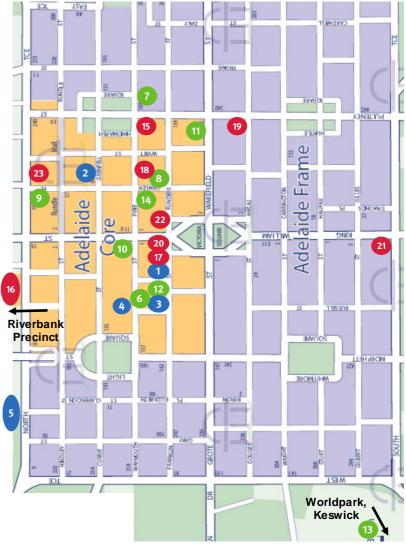
  DA Approved / Confirmed

  Mooted / Early Feas ibility

NB. Dates are Knight Frank Research estimates Major tenant precommitment in [brackets] next to NLA # Major refurbishment

`` recently sold for circa \$22 million

## **ADELAIDE**



Source of Map: PCA

Please note Adelaide Core and Adelaide Frame are now amalgamated as the Adelaide CBD.

Office NLA quoted (>5,000 m²)

- \* NLA includes Australia Post sorting facility
- ^ South Australian Health & Medical Research Institute



- 3-7 Molonglo Drive, Airport 34,000m²
  Capital Airport Group awaiting commitment

  18 Canberra Avenue, Forrest 9,630m² [DHS\*]
  Doma Group complete 100% committed
- 4 National Circuit West, Barton 18,000m² [AGD & AGS~] ISPT - complete - 95% committed
- Nishi^ 21,000m² [Dept of Climate Change, ACCC, Clayton Utz Molonglo Group Q4 2012 90% committed
- 4 National Circuit East, Barton 11,600m² ISPT - Q4 2012 - uncommitted
- ASIO HQ, Constitution Ave, Parkes 40,000m² [ASIO] Federal Govt Q1 2013 100% committed
- Benjamin Way, Belconnen 5,800m<sup>2</sup>
  Amalgamated Group Q2 2013 100% committed [ACMA`]
- Blk 10 Sect.16, Cowlishaw St, Tuggeranong 26,000m² [DHS\*]
  Amalgamated Group Q3 2013 100% committed
- 28 Sydney Ave, Forrest 12,500m² [PwC] BDC ACT - Q3 2013 - 40% committed
- 1 Canberra Ave, Forrest 24,500m²
  Willemsen Group Q4 2015 seeking pre-commit
- Vernon North Building 4, London Circuit^ 25,000m²
  Leighton/Mirvac JV 2016+ seeking pre-commit
- 45 Furzer St, Phillip 22,000m²
  Doma Group 2015+ seeking pre-commit
- Signature Building 2, London Circuit^ 16,000m² Leighton/Mirvac JV 2016+ seeking pre-commit
- 26-28 Antill St, Dickson (ex ACT Tab bldg) 8,000m<sup>2</sup>
  Amalgamated Group 2015+ seeking pre-commit
- Section 96^ 37,500m²
  QIC 2016+ seeking pre-commit
- Anzac Park East, Parkes # 12,534m²
  Federal Govt mooted
- Landmark Building, London Circuit^ 50,000m² Leighton/Mirvac JV - mooted
- 40 Marcus Clarke^ 14,000m² Prime space - 2016+
- Vernon South Building 3, London Circuit^ 25,000m<sup>2</sup> Leighton/Mirvac JV - mooted
- 71 Constitution Ave, Campbell 10,000m² Hindmarsh Group - 2017+
- 2 Darling Street, Barton 19,000m<sup>2</sup> Doma Group - 2016+
- Section 4^ 50,000m<sup>2</sup>
  ACT Government 2017+
- Myuna Complex, Northbourne Ave^ -52,000m²
  Walker Group 2016+
- 44 Macquarie St, Barton 20,000m² mixed use Doma/Morris Group 2015+
- Nangari Street ^ 6,500m<sup>2</sup>
  Molonglo Group 2016+
- Under Construction/Complete
  DA Approved / Confirmed / Site Works
- Mooted / Early Feasibility

NB. Dates are Knight Frank Research estimates Major tenant precommitment in [brackets] next to NLA

- # Major refurbishment
- ^ Civic precinct \* DHS Dept of Human Services
- ~ AGD Attorney General Department, AGS Australian Government Solicitor
  `ACMA Australian Communications and Media Authority
  Office NLA quoted

West BARTON CAPITAL HILL Airport Brisbane Av ORREST

Source of Map: ACT Planning and Land Authority (ACTMAPi)

### RESEARCH



**Americas** 

USA Bermuda

Brazil Caribbean

Chile

Australasia

Australia

New Zealand

Europe

UK

Belgium

Czech Republic

France

Germany

Hungary

Ireland

Italy

Monaco

Poland

Portugal

Russia

Spain

The Netherlands

Ukraine

Africa

Botswana

Kenya

Malawi

Nigeria

South Africa

Tanzania

Uganda

Zambia

Zimbabwe

Asia

Cambodia

China Hong Kong

India

Indonesia

Macau

Malaysia

Singapore South Korea

30utii Kuiea

Thailand Vietnam

The Gulf

Bahrain

Abu Dhabi, UAE



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