

ZAMBIA

AGRICULTURAL MARKET UPDATE 2016

Zambia Overview

Zambia is a vast country with a land surface of approximately 752,000 km². 1.5 million hectares of land is cultivated every year. Zambia has sub-tropical vegetation and climate conditions, with abundant water resources. Overall it has excellent farming conditions.

Located in the Southern Africa sub-region, Zambia is a landlocked country bordered by the Democratic Republic of Congo, Tanzania, Angola, Namibia, Mozambique, Zimbabwe and Botswana.

Zambia is a member of the common market SADC (Southern Africa Development Community).

The time zone in Zambia is Greenwich Mean Time (GMT) + 2 hours.

Agriculture

Zambian Agriculture is expanding with investors looking at a diverse range of Agri investments. In the past investors were focusing on row crops and irrigation, now opportunities exist for citrus, fruits, nuts, sugar cane, oils, market gardening vegetables and herbs on a large scale.

Popular farm block areas are Mkushi, Mpongwe, Chisamba and Mazabuka.

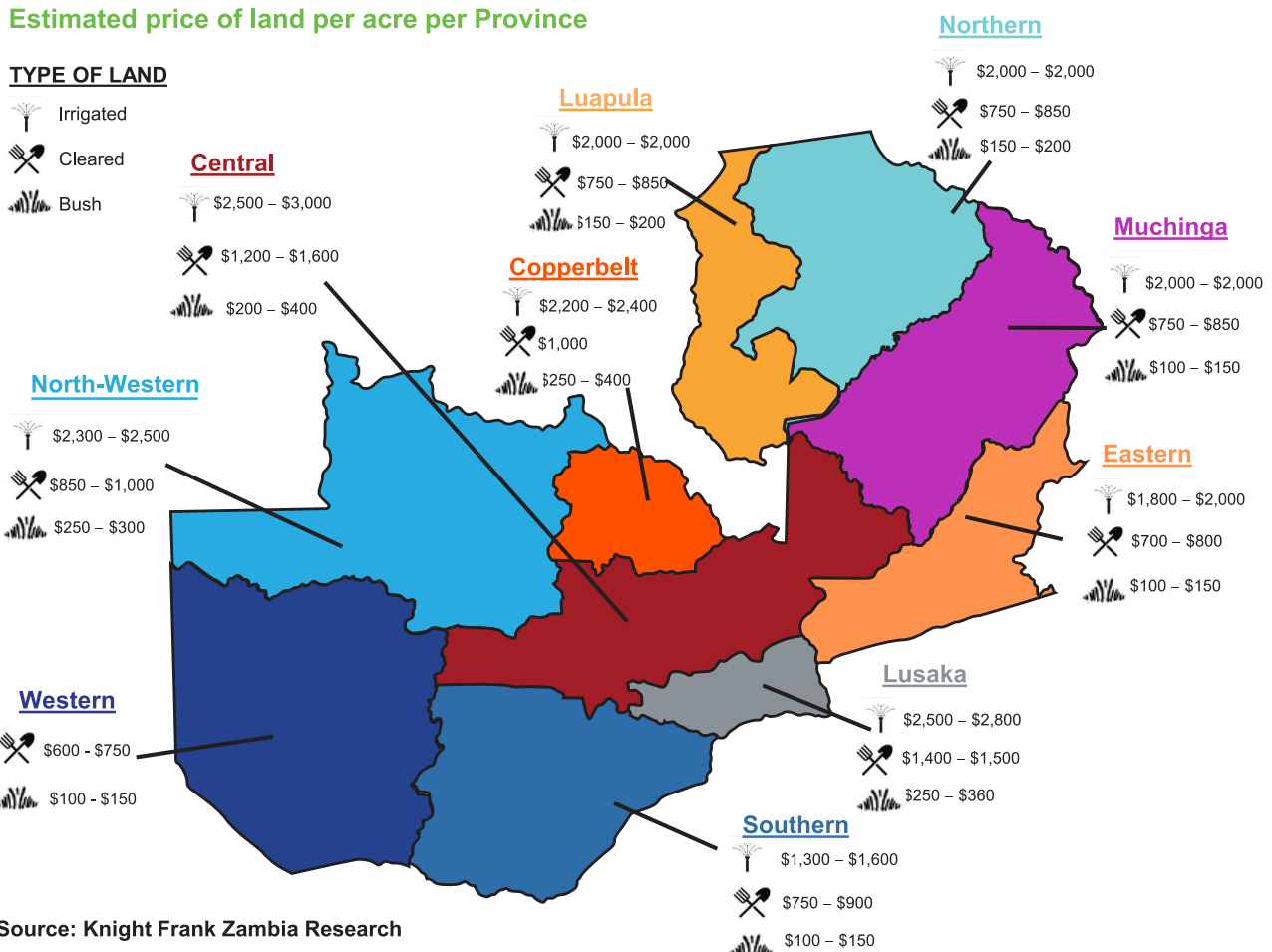
FIGURE 1

Farmland Prices

Estimated price of land per acre per Province

TYPE OF LAND

- Irrigated
- Cleared
- Bush



Source: Knight Frank Zambia Research

The agriculture sector employs more than half the total labour force in Zambia, bearing in mind that only 15% of arable land is under cultivation. It is because of this potential that the government encourages investment in commercial farming and has identified and established farm blocks to facilitate investments in agriculture.

The ZDA (Zambia Development Agency) is a one stop shop for investing in Zambia, including registration of a new company, investment licenses and incentives for new investors: www.zda.org.zm

Agriculture tax is 15%.

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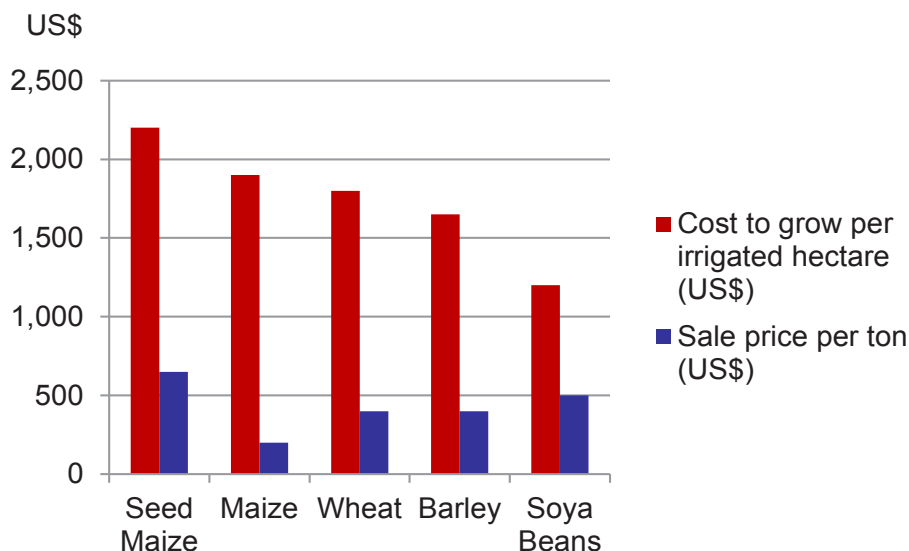
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FIGURE 2

Crop Comparisons – Cultivation costs and sale price



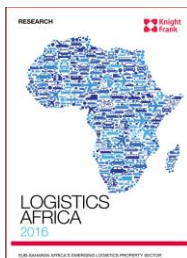
Source: Knight Frank Zambia Research

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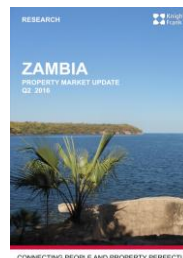
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