

Student Property
Our Track Record

Welcome



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Knight Frank's Student Property team is able to provide Purpose Built Student Accommodation advice focused on identifying, creating and optimising value for a broad range of stakeholders. We act for a wide spectrum of clients including funds, institutional investors, universities, lenders, developers, operators and receivers.

Drawing on the Knight Frank global network, our team based in London provides property solutions for local, national and global projects. Our track record includes advising on the sales, valuations and development of key strategic urban regeneration sites, as well as operational and established student accommodation assets and portfolios.

Our team can draw on other service lines with strong track records in the sector, including Capital and Debt advisory, ESG, Building Consultancy, Planning and Research.





Student Property Capital Markets

01



01

Dominvs Hammersmith

Client Dominvs Group

Bedrooms 715

Activity Knight Frank advised the developer on the forward funding disposal.

02



02

City Heights, Cardiff

Client Draycott Group

Bedrooms 146

Activity Knight Frank acted on behalf of vendor on the disposal of this operational scheme.

03



03

True Student Portfolio

Client Bricks Group

Bedrooms 2,753

Activity Knight Frank acted on behalf of the vendor on the recapitalisation of the portfolio, agreed pipeline and JV Partnership.

04



04

Trium Portfolio

Client Glenmore Group/ IPM

Bedrooms 619

Activity Knight Frank acted on behalf of the vendor in the disposal of the portfolio.

05



05

High Street, Egham

Client Confidential

Bedrooms Confidential

Activity Knight Frank acted on behalf of vendor in the disposal of the site with planning consent.

06



06

Avonmouth House, Elephant and Castle

Client Tribe Student Housing

Bedrooms 217

Activity Knight Frank acted on behalf of the buyer on a subject to planning land deal in Elephant and Castle.

07



07

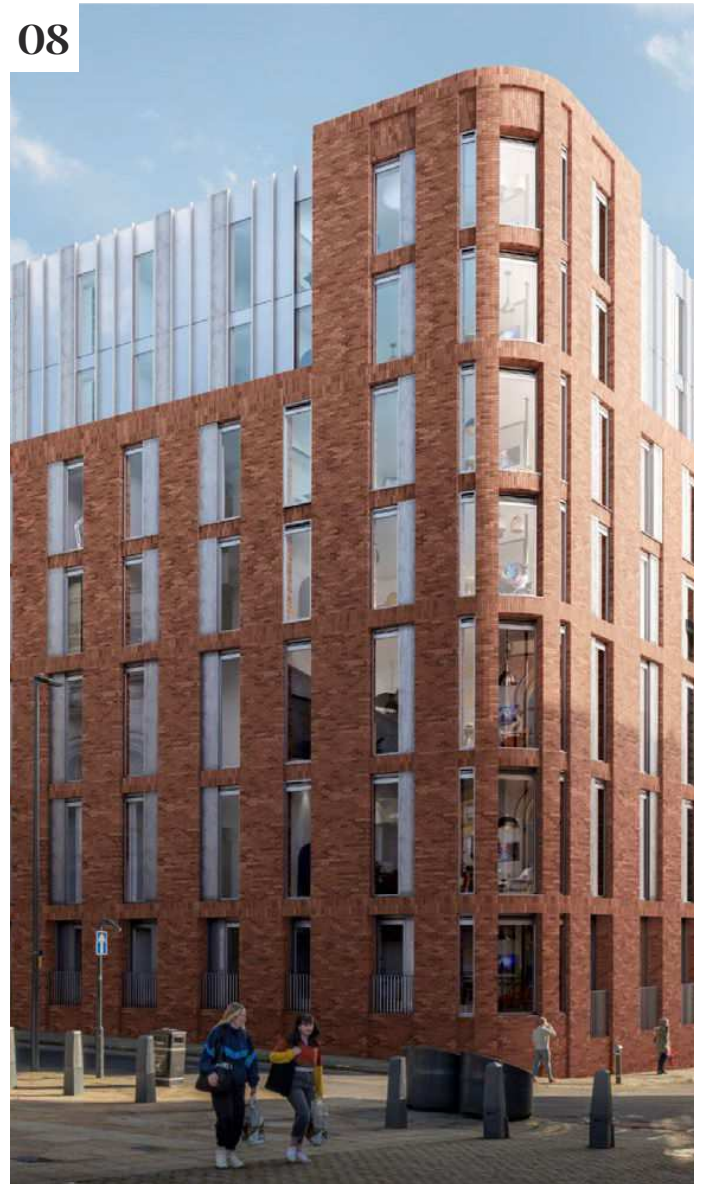
Base, Glasgow

Client Soller Group

Bedrooms 310

Activity Knight Frank acted on behalf of the vendor on the sale of this operational scheme.

08



08

Leonardo & Thorseby Building, Leeds

Client McLaren Property

Bedrooms 476

Activity Knight Frank acted on behalf of the vendor on the forward funding disposal of this scheme.

09



09

Calico, Liverpool

Client Niveda Group

Bedrooms 735

Activity Knight Frank acted on behalf of vendor on the sale of this operational asset.

10



10

Unity Street, Bristol and Frederick House, York

Client Summix

Bedrooms 659

Activity Knight Frank acted on behalf of the vendor on the sale of two consented sites.

11



11

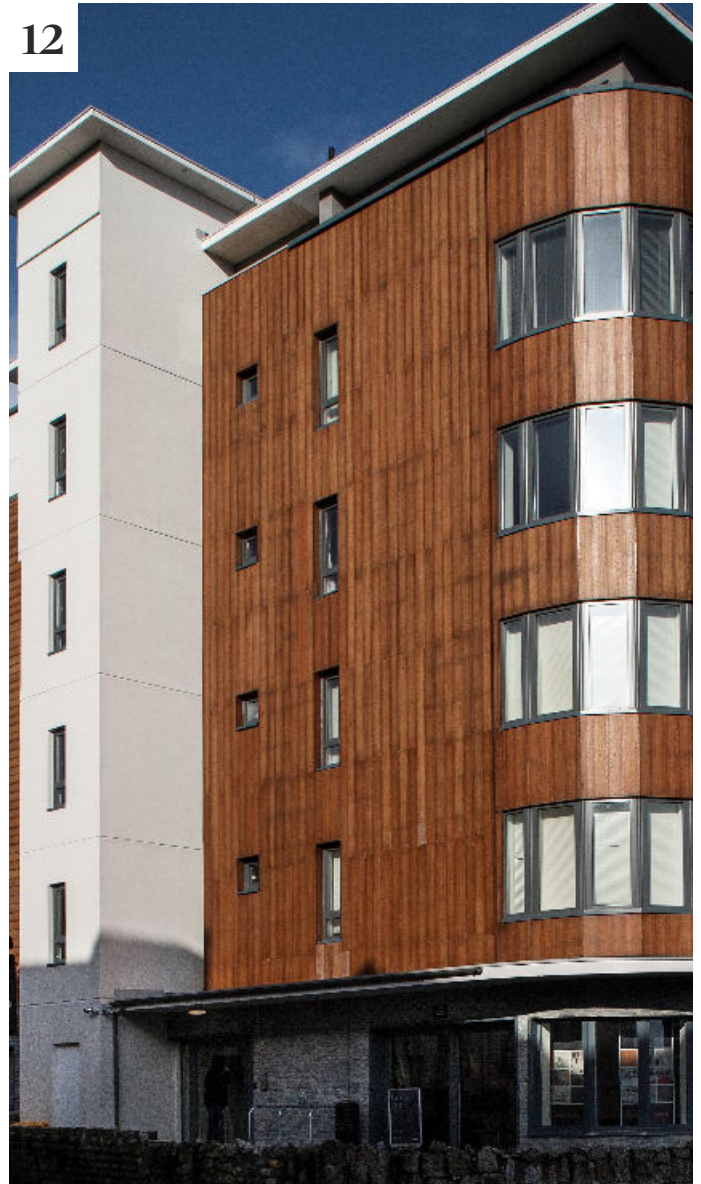
Merrion Street, Leeds

Client Real Estate Capital Partners

Bedrooms 660

Activity Knight Frank acted on behalf of the vendor on the sale of this consented site.

12



12

St Augustine's House, Plymouth

Clients NCH

Bedrooms 90

Activity Knight Frank acted on behalf of the vendor in the disposal of the operational scheme.

13



14



13

Red Queen, Warwick

Client Torsion

Bedrooms 210

Activity Knight Frank acted behalf of the vendor on the disposal of the operational scheme.

14

Hollis Croft, Sheffield

Client Even Group

Bedrooms 550

Activity Knight Frank acted on behalf of the vendor for this site with planning consent.





VITA

NO ENTRY



Student Property Valuation & Advisory

01



01

iQ Portfolio, UK

Client: CBRE Loan Services Limited and Situs AMC

Student Bedrooms: Approx. 27,947 (Portfolio comprises 71 assets)

Activity: Valuation for ongoing Loan Security Purposes.

02



02

Arlington Portfolio, UK

Client: Arlington Advisors Limited

Student Bedrooms: 8,629 (Portfolio comprises of 37 PBSA assets)

Activity: Valuation for Year End Accounts.

03



03

Jewel Portfolio, UK

Client: Apollo Global Management Inc

Student Bedrooms: 1,655 (Portfolio comprises Three PBSA assets)

Activity: Valuation at the time of acquisition.

04



04

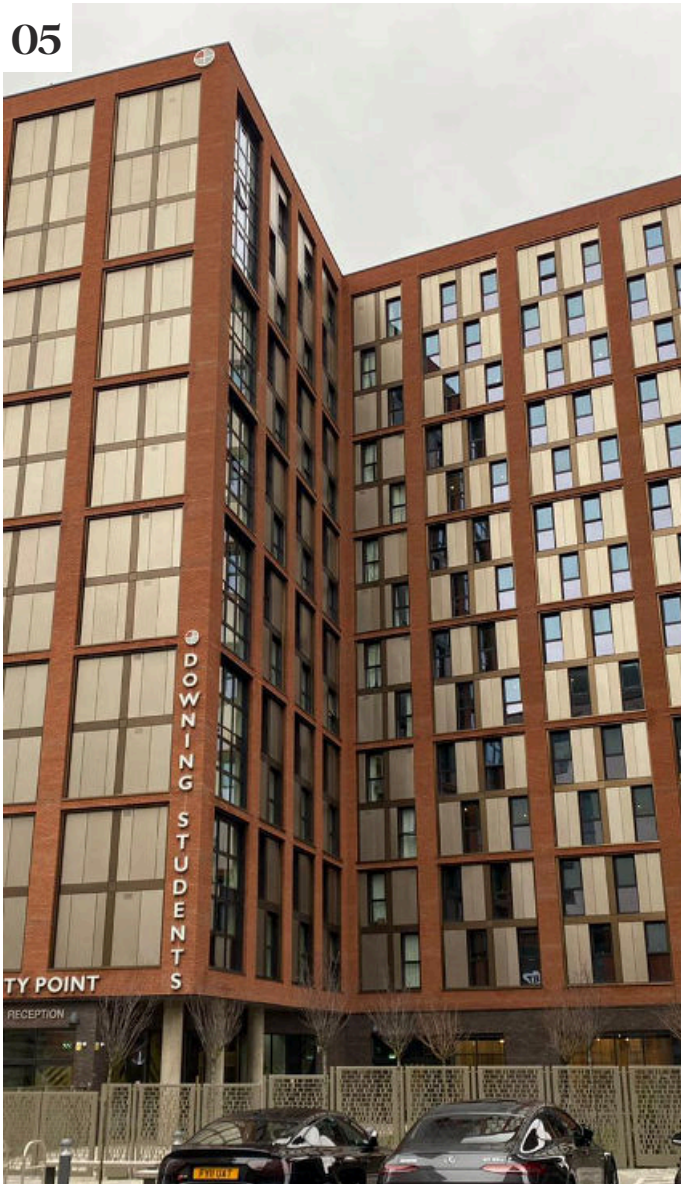
Chapter Portfolio, London

Client: Greystar

Student Bedrooms: Approx. 5,900 (Portfolio comprises 10 London PBSA assets)

Activity: Valuation for Accounts Valuation.

05



05

Jura Portfolio, UK

Client: OCBC Bank

Student Bedrooms: Approx. 2,000 (Portfolio comprises five PBSA assets)

Activity: Valuation for Loan Security Purposes.

06



06

Enigma Portfolio, UK

Client: HSBC Bank Plc

Student Bedrooms: Approx. 5,600 (Portfolio comprises 16 PBSA assets)

Activity: Valuation for Loan Security Purposes.

07



07

Unite Portfolio, UK

Client: Bank of America

Student Bedrooms: Approx. 4,200 (Portfolio comprises 7 London PBSA assets)

Activity: Valuation for Loan Security Purposes.

08



08

AIG Portfolio, UK

Client: AIG Global Real Estate

Student Bedrooms: Approx. 900 (Portfolio comprises of properties in Bournemouth and Cardiff)

Activity: Valuation for year end accounts.

09



09

VITA Lewisham, London

Client: M&G Investment Management Limited

Student Bedrooms: 758

Activity: Valuation for Loan Security Purposes.

10



10

VITA Portfolio, UK

Client: AVIVA Investors

Student Bedrooms: 3,198 (Portfolio comprises 8 PBSA assets)

Activity: Valuation for Loan Security Purposes.

11



12



13



11

Empiric Portfolio, UK

Client: Lloyds Banking Group

Student Bedrooms: Approx. 1,630 (Portfolio comprises 17 PBSA assets)

Activity: Valuation for Loan Security Purposes.

12

CA Ventures Portfolio, UK

Client: Investec Bank Plc

Student Bedrooms: Approx. 900 (Portfolio comprises three PBSA assets)

Activity: Valuation for Loan Security Purposes.

13

Altus House, Leeds

Client: RBC Real Estate Capital Partners

Student Bedrooms: 752

Activity: Valuation for Loan Security Purposes.

14



15



14

Iona Street, Edinburgh

Client: Close Brothers Limited**Student Bedrooms:** 300**Activity:** Valuation of a development site for Loan Security Purposes.

15

London Road, Brighton

Client: Investec Bank Plc**Student Bedrooms:** 156**Activity:** Valuation of a development site for Loan Security Purposes.



Student Property European Valuations

01



02



03



04



01

WP Carey Portfolio

Client: W.P. Carey International

Student Bedrooms: Total Bedrooms: 1,372 (two assets across Madrid, Spain and Lisbon, Portugal)

Activity: Valuation for Accounts Purposes.

02

Manufatturi Tabacchi, Florence, Italy

Client: Hines

Student Bedrooms: 544

Activity: Valuation for Accounts Purposes.

03

Pamplona, Navarre, Spain

Client: Banco Santander SA

Student Bedrooms: 311

Activity: Valuation for Loan Security Purposes.

04

Portuetxe Kalea, San Sebastian, Spain

Client: Santander Bank Plc

Student Bedrooms: 321

Activity: Valuation for Loan Security Purposes.

05



05

The Highlight Portfolio, Dublin, Ireland

Client: Canada Life Limited

Student Bedrooms: 576 (Portfolio comprises two operational PBSA assets)

Activity: Valuation for Loan Security Purposes.

06



06

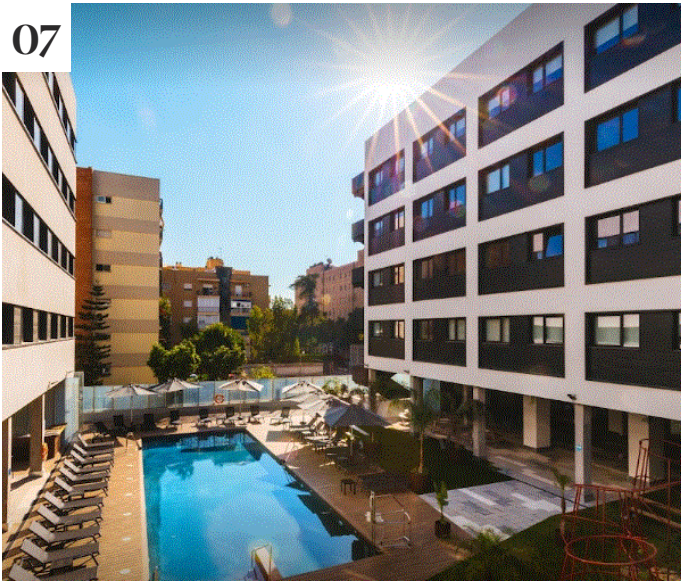
VITA Barcelona, Spain

Client: Sculptor Capital Management Europe Limited

Student Bedrooms: 640 (Portfolio comprises two PBSA development assets)

Activity: Valuation for Loan Security Purposes.

07



09



08



10



07

Calle Antonio Maura Monaner, Seville, Spain

Client: Santander Bank Plc

Student Bedrooms: Approx. 500

Activity: Valuation for Loan Security Purposes.

08

Calle Pallars, Barcelona, Spain

Client: Santander Bank Plc

Student Bedrooms: 239

Activity: Valuation for Loan Security Purposes.

09

Finestrelles, Barcelona, Spain

Client: Santander Bank Plc

Student Bedrooms: 378

Activity: Valuation for Loan Security Purposes.

10

The Fizz, Vienna, Austria

Client: The Fizz Student Housing Fund S.C.S.

Student Bedrooms: 632

Activity: Valuation for accounts purposes.

Key Contacts



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Global Services

There's a human element in the world of property that is too easily overlooked.

At Knight Frank, we provide innovative property solutions for our clients that add tangible value, across a variety of sectors and services. We believe personal interaction is a crucial part of ensuring every client is matched to the property that suits their needs best – be it commercial or residential.

By the nature of being a partnership, our decisions are made by and for our people and we focus on long-term outcomes. We know, that to achieve great results, we need to collaborate effectively and communicate clearly.

Our purpose is to work responsibly, in partnership, to enhance people's lives and environments. For our people, this means that we empower everyone to have autonomy in their role and encourage them to think differently about how we can make a positive impact as a firm. For our clients, this means that we provide innovative property solutions to add tangible value, across a variety of sectors and services.

Full list of services

COMMERCIAL

Sectors:

- Automotive
- Data Centres
- Energy & Sustainability Consultancy
- Finance
- Healthcare
- Hotels
- Logistics & Industrial
- Offices
- Public Sector
- Retail & Leisure
- Specialist Property
- Student Property

Services

- Building Consultancy
- Business Rates
- Capital Advisory
- Debt Advisory
- Development
- Energy & Natural Resources
- Flexible Office Solutions
- Global Capital Markets
- International Occupier Services
- Lease Advisory
- Occupier Services & Commercial Agency
- Planning
- Private Office
- Property Asset Management
- Research
- Restructuring & Recovery
- Sale & Leaseback
- Strategic Consultancy
- Tenant Representation
- UK Capital Markets
- Valuations

RESIDENTIAL

Sectors:

- Auctions
- Charities
- Country Houses
- Education
- Equestrian Properties
- Farms & Estates
- Finance
- Interiors
- New Homes
- Private Rented Sector
- Rural Property & Management
- Seniors Housing
- Sporting Estates
- Student Lettings
- Town & City Properties
- UK Residential Capital Markets
- Waterfront & Riverside

Services

- Affordable Housing
- Agricultural Consultancy
- Block Management
- Build to Rent
- Building Consultancy
- Buying Agent (The Buying Solution)
- Buying & Selling
- China & South Asia Desk
- Compulsory Purchase & Compensation
- Corporate Relocation Services
- Development Consultancy
- Farm Management
- Film & Media Desk
- Forestry
- Institutional Property
- Interiors
- Investments
- Investment Letting Management
- Japan Desk
- Land Agency
- Landlords
- Lease Extensions
- Leasehold Reform
- Lettings
- Lettings & Completion Solutions
- Lettings Management
- Litigation
- Mapping
- Marine Consultancy
- Mortgages & Insurance (Knight Frank Finance)
- Moving Services
- Overseas Property
- Planning
- Private Office
- Private Residence Consultancy
- Property Management
- Public Sector
- Research
- Restructuring & Recovery
- Residential Development
- Rural Asset Management
- Russia Desk
- Seniors Housing
- Short Lets
- Sports Desk
- Student Lettings
- Super Prime
- Tenanted Investments
- UK Residential Capital Markets
- Valuations



To find out more about our worldwide expertise, visit [knightfrank.com](https://www.knightfrank.com)

Your partners in property

Debt Advisory

Our debt advisory team enables you to access the right financing options aligned with your strategic plans. We work and maintain relationships with different types of lenders across all sub sectors of real estate, providing development and investment finance advice. The team also advises borrowers to navigate this ever-changing debt market landscape, facilitating access to different debt instruments, guided by their own market intelligence.



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Capital Advisory

Capital Advisory provides an integrated capital structuring service for both debt and equity for clients across the UK and Europe. Across a broad range of sectors, asset classes and jurisdiction, KFCAs offers bespoke advice, tailored deal structures and customised investor and lender lists for each transaction.



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Planning

The planning team has the experience and expertise to help with a range of complex and often challenging aspects of the planning process. We protect and enhance the position of our clients through an awareness of their short and long term objectives, thus unlocking property and investment value.



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Private Rented Sector

Our specialism is providing professional consultancy advice tailored to driving performance in the PRS market. We work closely with a number of departments within Knight Frank drawing on our collective expertise to ensure a holistic approach is adopted in our advice.

This approach ensures the best possible long term performance of assets. We consult on a variety of assets from individual standing blocks to master plans covering thousands of units on behalf of investors and developers alike. Our long term goal is to ensure that through our market leading advice, bespoke PRS blocks are maximizing returns over the long term. In addition we undertake detailed asset reviews to identify pre-sale asset management initiatives and value add opportunities to support the marketing process.



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Seniors Housing

Our team has wide experience in valuing seniors housing - including age restricted housing, independent living, assisted living and continuum of care schemes. The sector is slowly maturing and the approaches to valuation are evolving. We are at the forefront of the sector with our highly experienced valuers having a strong understanding of the unique aspects relating to the valuation of this sector.



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