



Student Property Global Contacts.

Connecting people & property, perfectly.

Overview

At Knight Frank we build long-term relationships, which allow us to provide personalised, clear and considered advice on all areas of property in all key markets. We believe personal interaction is a crucial part of ensuring every client is matched to the property that suits their needs best – be it commercial or residential.

Operating in locations where our clients need us to be, we provide a worldwide service that's locally expert and globally connected.

Global Contacts

Europe



James Pullan
Partner, Department Head
+44 207 861 5422
james.pullan@knightfrank.com



Asia PAC

Emily Fell
Associate Director
+65 6429 3591
emily.fell@asia.knightfrank.com

Middle East



Joseph Morris
Partner
+971 4 4267 601
joseph.morris@me.knightfrank.com



Australasia

Tim Holtsbaum
Director, Site Sales
+61 2 9036 6615
tim.holtsbaum@au.knightfrank.com

USA



Ryan Lang
Executive Managing Director
+1 512 637 1296
rlang@aranewmark.com

3

Paul Savitz
Director
+61 2 9036 6811
paul.savitz@au.knightfrank.com



Global Services

RESIDENTIAL

Prime Sales

Our prime sales network is involved with the most prestigious residential properties around the world. Our integrated global network and ability to identify unique investment opportunities, combined with our unrivalled access to HNWIs, places us in an unparalleled position of strength.

Whether it is Sovereign Wealth or the upwards of 3,000 individuals we have dealt with personally with a net worth of more than US\$100 million. Our record of selling trophy homes is second to none and has enabled us to act for more than 600 billionaires.

Project Marketing and International Project Marketing

Through our Project Marketing service we provide developers of mid-to high-end projects with research. consultancy, marketing and sales. Unit values targeted are those in excess of US\$350,000, in locations where long-term value is ensured, such as London, Hong Kong, Singapore, Vancouver, Melbourne, New York, Miami and Dubai.

OFFICE AGENCY & TENANT REPRESENTATION

At Knight Frank we offer a different approach, providing expert advice to tenants and landlords across the global office market. We deliver real value through carefully formulated property strategies and robust negotiation, in prime business districts for landlords, multinational businesses and local occupiers.

Corporate Services

Global Corporate Services (GCS) provide a full suite of portfolio management, consulting and transactional services to multi market corporate occupiers, globally. Our account teams in London, New York and Hong Kong manage service delivery through the expertise in our local offices, across all service lines.

CAPITAL MARKETS

Our Global Capital Markets Group has a reputation for acting on the most high profile property transactions around the world. We act for institutional, private equity, family offices, sovereign wealth and real estate companies in the cross-border acquisition and disposal of property globally. Our services cover the office, residential, retail, industrial, leisure and hotel sectors, as well as the specialist areas of student property and healthcare.

We believe the principal drivers of our success are our access to stock, the right client base and a highly collaborative network of global teams.

VALUATIONS

Our Knight Frank Valuation experts provide a comprehensive range of single and portfolio valuations, market appraisal and consultancy services across both the commercial and residential sectors.

With a wide skill-set spanning from retail to student property, we have the ability to draw upon our significant global network of Capital Markets, Leasing, Occupier and Research industry specialists, allowing us to add value for our clients, rather than merely reporting. Knight Frank provide extensive valuation services to financial institutions, bank lending, private individuals, funds, property companies and the public sector.

About the group

THERE'S A HUMAN ELEMENT IN THE WORLD OF PROPERTY THAT IS TOO EASILY OVERLOOKED

At Knight Frank we build long-term relationships, which allow us to provide personalised, clear and considered advice on all areas of property in all key markets. We believe personal interaction is a crucial part of ensuring every client is matched to the property that suits their needs best - be it commercial or residential.

Operating in locations where our clients need us to be, we provide a worldwide service that's locally expert and globally connected.

We believe that inspired teams naturally provide excellent and dedicated client service.

Therefore, we've created a workplace where opinions are respected, where everyone is invited to contribute to the success of our business and where they're rewarded for excellence. The result is that our people are more motivated, ensuring your experience with us is the best that it can be.

FULL LIST OF SERVICES

COMMERCIAL

SECTORS

- Automotive
- Energy
- Healthcare
- Hotels
- Industrial & Logistics
- Leisure
- · Office
- Retail
- · Retail Warehouses
- Student

SERVICES

- · Asset Management
- · Building Consultancy
- · Business Rates
- · Capital Allowances
- · Capital Markets
- Development
- Consultancy
 - · Facilities Management
 - Lease Advisory
 - Leasing
 - · Planning
 - · Project Management
 - · Property Management
 - Research
 - Restructuring and Recovery
 - Sales
 - · Tenant Representation
 - Valuations
 - Workplace Consultancy

RESIDENTIAL

TRANSACTIONAL

- Development Marketing
- International Residential Sales
- · Investment & Lettings
- Management
- Lettings
- · Private Client
- Acquisition
- · Private Rented Sector
- · Property Management
- Residential Capital Markets
- Sales

PROFESSIONAL SERVICES

- · Building Consultancy
- · Compulsory Purchase
- Consultancy
- Corporate Services
- Interiors
- Litigation
- Research
- · Residential Asset Management
- · Residential Mortgage Broking
- · Rural Consultancy
- Valuations
- Sales

