
UK PROPERTY SERVICES

Multi-let Industrial Estates

Our Track Record

2019



Welcome

Our Logistics & Industrial Agency teams specialise in property acquisition & disposals across all sectors of the UK market.

Through our national network of 12 commercial offices, we are able to offer local expertise across all major industrial markets and are amongst the most active agents in the market for small and medium sized units. We are delighted to showcase a range of our recent transactions and trust you find this of interest.

We are able to offer marketing and leasing services, development consultancy, together with lease advisory services and acquisition advice across every major industrial market, representing occupiers, developers and landlords.

For more information on our services or to discuss a specific opportunity, please see the contact page at the back of this brochure, for the most appropriate contact.



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01



01

Millshaw Park Industrial Estate, Leeds

Client: Schroders

Size: 463,400 sq ft

Activity: We provided initial advice to Schroders on the refurbishment of the units. As a testament to the works done, the estate is achieving strong headline rents with all units now either occupied or under offer.

02



02

Llandough Trading Estate, Cardiff

Client: M7 Real Estate

Size: 22 units totalling 143,000 sq ft

Activity: Llandough Trading Estate is a popular commercial location adjacent to the busy Penarth Road situated to the west of Cardiff City Centre. Unit sizes vary from 5,500 sq ft to 7,800 sq ft and the estate includes a mixture of local and national occupiers. Following new ownership, significant refurbishment is being undertaken that will increase the headline rents from £4.50 per sq ft to £5.50 per sq ft.

03



03

Wellheads Industrial Centre, Aberdeen

Client: CBREGI (Shell Pension Fund)

Size: 36 industrial units of varying size c.3,500 to 9,500 sq ft

Activity: Development of 36 units arranged over seven terraces, each with ancillary office accommodation. Occupiers on the estate include Schenker, Bond Offshore Helicopters, Ethos Energy and Rolls Wood Group. Three lettings have concluded throughout 2018 with another under offer, resulting in only one vacancy.

04



04

Tinsley Industrial Estate, Sheffield

Client: Paloma Capital

Size: 21 units totalling 460,000 sq ft

Activity: Advice in respect of refurbishment and redevelopment of vacant units and common areas. Following extensive refurbishment, ERVs across the estate have improved by 50 - 75p psf and the the estate is now almost fully let.



05

Parkwood Industrial Estate, Sheffield

Client: Barings Real Estate
Size: 26 units totalling 205,000 sq ft
Activity: Multi-let industrial estate comprising units of 4,000 sq ft upwards. Following acquisition, Barings Real Estate undertook extensive refurbishment of vacant units. The estate is now fully let with improved headline ERVs.



06

Stenhouse Mill Wynd, Edinburgh

Client: Regional Land Holdings Limited
Size: 11 units (range 2,794 sq ft to 8,537 sq ft) total size 63,227 sq ft
Activity: We successfully let units within the last 12 months to tenants including St Andrews Timber Supplies. We have also agreed lease extension, rent reviews on behalf of the client and are providing on-going professional and agency advice.

07



07

Great Cambridge Industrial Estate, Enfield

Client: SEGRO
Size: 30 unit multi-let estate totalling 206,000 sq ft
Activity: A popular and sought after estate offering trade and warehouse units. We advised on the refurbishment and letting of five units from 7,000-17,500 sq ft. At present one unit is under offer and a further prominent unit of 16,500 sq ft has recently been refurbished and is available.

08



08

West Cross Industrial Park, Brentford

Client: Legal & General
Size: 29 unit multi-let scheme totalling 503,000 sq ft
Activity: Since being retained on this well positioned estate, we advised on the rebranding, refurbishment and letting of a number of voids. During the last few months, six units have been let or are under offer. Two units up to 33,000 sq ft remain available.



09

Heathrow International Trading Estate, Heathrow

Client: SEGRO
Size: 15 unit scheme totalling 194,000 sq ft close to Heathrow Airport
Activity: We have been advising SEGRO on the refurbishment and marketing of the vacant units on this popular Estate close to Heathrow Airport. Five refurbished units have been let over the last two years. The estate is once again fully let.



10

Capitol Park, Colindale

Client: USS
Size: 17 unit Trade Counter scheme totalling 103,000 sq ft
Activity: We are advising USS on this popular trade and warehouse park. Liaising closely with the refurbishment team, we have let three refurbished units. Two further trade units are pending refurbishment, for which there is strong early interest.



11
Genesis, Basildon

Client: Taurus Developments/La Salle Investment Management
Size: Four detached Industrial/Warehouse units from 13,423 sq ft to 35,236 sq ft. Completed in February 2018.
Activity: Units 2 & 3 extending to 35,236 sq ft and 24,789 sq ft have been let, representing 65% of the scheme.



12
Tyne Tunnel Estate, North Shields

Client: UK Land Estates
Size: 95 unit multi-let industrial site with units ranging from 2,700 sq ft to 103,000 sq ft and a mixture of refurbished stock dating back to 1970s as well as newer trade park and high bay units.
Activity: We have advised on all aspects of agency from the strategic rollout of refurbishment across the estate to new development and contributed to the letting of circa 60 units (over 650,000 sq ft) since the first phase of refurbishment. We have successfully helped reposition the estate as one of the premier estates in North Tyneside.



13
Wharfside, Trafford Park, Manchester

Client: CBRE Global Investors
Size: 7 units totalling c. 81,000 sq ft
Activity: Wharfside is a multi-let industrial estate of seven units and in recent years Knight Frank have let Units 1, 2, 3, 6 and 7.



14
Access 18, Avonmouth, Bristol

Client: St Modwen Developments
Size: 12 units totalling 112,000sq ft
Activity: We are assisting with master planning and unit design in Phase 5 of the wider 212 acre brown field development. Letting and sales of units from 6,000-15,000sq ft have been concluded to local and national occupiers.



15

Birmingham Trade Park, Birmingham

Client: Ribston
Size: 37,652 sq ft total
Activity: Prominently located site comprising of a range of 16 new trade counter units, benefiting from frontage to the main A38 Kingsbury Road. With a bespoke Trade Park consent for B1c, B2 and B8 uses with up to 30% of floor space useable for Trade Sales. Estate has been fully let and tenants include Surestop and Batteryman Ltd.



16

Octagon Business Centre, Birmingham

Client: Chancerygate
Size: 21,273 sq ft total
Activity: Octagon Business Centre is situated on Miller Street, Aston within 1.5 miles of Birmingham City Centre. This prime location also provides fast access to the M6 at Junction 6 (1.8 miles). We have successfully let a number of units and tenants include SK Sales and Miss Macaroon.



17

Southern Links Business Park, Naas, Co. Kildare

Client: Private Clients
Size: Three light industrial units extending to approx. 20,000 sq ft
Activity: Our team in Ireland acquired the units on behalf of a private client at auction and subsequently successfully let all three units on long term leases.

Key Contacts



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Global Footprint



523 OFFICES

60 TERRITORIES
18,170 PEOPLE

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