

DUBAI OFFICE MARKET UPDATE.

Q32020

Economic Update.

KEY HEADLINES

Data from the Dubai Statistics Centre shows that Dubai's GDP grew by 2.2% in 2019, up from 2.1% in 2018. As a result of the COVID-19 pandemic and its impacts on global economic activity, Dubai's GDP is expected to contract by 7.4% in 2020. According to forecasts from Oxford Economics, Dubai's GDP is not expected to return to its 2019 level before 2022.

The UAE's Purchasing Managers' Index (PMI), which tracks the country's private nonoil economy, recorded a reading of 51.0 in September 2020, its highest reading in 11 months. For the ninth month straight employment continued to contract, although September's employment index reading of 47.7 is a marked improvement on August's reading of 41.5. Dubai's PMI recorded a third consecutive month of improvement in activity with a reading of 51.5 in September.

Given the challenging economic backdrop, employment is set to contract by 9.1% in 2020 If Dubai's economy recovers as expected, employment is set to register growth rates of 6.7% and 5.1% in 2021 and 2022 respectively. The transport, storage and IT and the consumer services sectors are expected to see the most significant declines in employment, where in 2020 employment in these two sectors is expected to decrease by 14.0% and 12.0% respectively.

With a second wave of the pandemic underway across the world, oil demand is likely to be impacted once again, therefore any planned hikes in output from OPEC+ are likely to be pushed to late Q1 2021. The EIA expects Brent Crude to average \$41 pb in the second half of 2020 and \$47 pb in 2021.

FIGURE 1 DUBAI GDP, Y-O-Y % CHANGE

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FIGURE 4

7.5

5.0

2.5

0.0

-2.5

-5.0

-7.5

-10.0

DUBAI EMPLOYMENT. Y-O-Y % CHANGE

2016

Dubai Employment, % Change



FIGURE 2 DUBAI CONSUMER PRICE INDEX, Y-O-Y % CHANGE



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Forecast

Dubai has witnessed deflation since the start of 2019, a trend which has not reversed since, with prices falling by 3.7% in the year to August 2020. Over this period, this trend has been driven by lower housing, transport, recreational activities and clothing and footwear costs. In the year to August 2020, housing and related costs and transportation, which account 54.2% of Dubai's CPI basket, saw deflation rates of 5.7% and 13.0% respectively.



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2018

2020

2019

0.6

2022

2020

-9.1

2024

2021

6.7

As global lockdow n measures eased in late Q2 and Q3 2020, the price of Brent Crude rose from lows of \$20.0 pb in April 2020, to \$42.8 pb as at 9th October 2020. How ever, with a second wave of the pandemic underway globally, oil demand is likely to be impacted once again, therefore any planned hikes in output from OPEC+ are likely to be pushed to late Q1 2021. The EIA expects Brent Crude to average \$41 pb in the second half of 2020 and \$47 pb in 2021.





	Latest	3 months ago	12 months ago
Composite PMI	51.0	50.4	51.1

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	Latest	3 months ago	go 12 monthsago	
6-Month EIBOR	0.85	1.56	2.83	

Due to the projected impact of COVID-19 on the US economy, the US Federal Reserve reduced the Federal Fund Target Rate from 1.75% to 0.25% in March 2020. Given the UAE Dirham's Dollar peg, the UAE Central Bank in turn reduced it's policy rate from 2.0% to 1.5% in March 2020. Both benchmark rates have remained unchanged since. As a result, as at October 11th 2020, the EIBOR 6-month fix stood at 0.62%, dow n from 2.43% 12 months earlier.

Dubai Office Market Update.

KEY HEADLINES

As at Q3 2020 average Prime rents across Dubai were recorded at AED 205/sq.ft.. average Grade A rents at AED 130/sq.ft. and average citywide rents at AED 100/sq.ft.

In the year to Q3 2020, average rents in Dubai fell by 6.5%. Prime office rents in Dubai fell 4.7% in the year to Q3 2020, whilst Grade A and Citywide rents fell by 6.1% and 7.7% respectively over the same period.

Looking ahead, the trends of consolidation of space and flight to quality are likely to continue. Occupiers are, where possible, looking to take advantage of weaker market conditions to upgrade occupational space whilst being mindful of increasing total spend. Finally, landlords are expected to remain flexible in order to retain and attract occupiers. Incentives to achieve this include but are not limited to flexible payment terms, CAPEX contributions and rent free periods.

Finally, whilst currently, vacancy in most Prime projects remains relatively low, over the course of the year with the delivery of additional supply we are likely to witness the Prime vacancy increase. The Grade A vacancy rate is also expected to see a marked increase over the coming year as the vast majority of supply scheduled to be delivered in 2021 is of Grade A quality.

FIGURE 7 DUBAI OFFICE RENTS, AED/SQ.FT.

Composite

Q3 2020



130

Grade A



DUBALOFFICE RENTS, YEAR-ON-YEAR % CHANGE

Citywide		Prime	Grade A	Citywide	Composite
100	Y-o-Y % Change	-4.7	-6.1	-7.7	-6.5

FIGURE 8

FIGURE 11

As at Q3 2020 average Prime rents across Dubai were recorded at In the year to Q3 2020, average rents in Dubai fell by 6.5%. Prime office rents in Dubai fell 4.7% in the year to Q3 2020, whilst Grade A and AED 205/sq.ft., average Grade A rents at AED 130/sq.ft. and average Cityw ide rents fell by 6.1% and 7.7% respectively over the same period.



Currently there are estimated to be 25 active projects within Dubai, with delivery dates up to 2024, which are either being executed or in the study or design phase. The total value of these projects currently is estimated at US\$ 7,618m.

DUBAI, OFFICE SUPPLY, TOTAL, SQUARE METRES Forecast Existing

205



Total stock (Million square 10.28 10.53 10.61 10.66 metres) As at Q3 2020 Dubai currently has stock of around 10.37 million square

metres of commercial office space. By 2022 total supply of commercial office space is expected to be around 10.66 million square metres.

DUBAI, MARKET WIDE INDICATIVE VACANCY Occupancy Vacancy Vacancy 18.7% Occupancy 81.3%

Market wide vacancy in Dubai's office market registered at 18.7% as at Q2 2020, down marginally from 18.8% in Q4 2019. Whilst currently, vacancy in most Prime projects remains relatively low, over the course of the year with the delivery of additional supply we are likely to witness the Prime vacancy increase. The Grade A vacancy rate is also expected to see a marked increase over the coming year as the vast majority of supply scheduled to be delivered in 2021 is of Grade A quality.



Looking ahead, the trends of consolidation of space and flight to quality are likely to continue. Occupiers are, where possible, looking to take advantage of weaker market conditions to upgrade occupational space whilst being mindful of increasing total spend. Finally, landlords are expected to remain flexible in order to retain and attract occupiers. Incentives to achieve this include but are not limited to flexible payment terms. CAPEX contributions and rent free periods.

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citvw ide rents at AED 100/sg.ft. \mathbf{T} FIGURE 10