

London Offices Spotlight



Q3 2025

A quarterly snapshot of the London office market.

knightfrank.co.uk/research



London Overview



Key Themes

1.

Softer leasing activity in Q3 but space under offer rises to 3.3m sq ft.

2.

Constrained development pipeline continues to impact occupier decision-making.

3.

Investment volumes fall but deals under offer rise to £2.9bn.

Submarket Key Indicators

Submarkets	New/Refurb Vacancy Rate	Vacancy Rate	Prime Rent	Quarterly Change	Rent Free Periods (Months)
Aldgate/Whitechapel	5.3%	12.0%	£57.50	◀▶	27
City Core	4.3%	7.5%	£100.00	◀▶	24-27
Clerkenwell/Farringdon	8.6%	15.1%	£92.50	◀▶	24
Midtown	2.3%	5.9%	£85.00	◀▶	27
Southbank Core	6.9%	10.0%	£90.00	◀▶	24-27
Vauxhall/Battersea	18.1%	19.2%	£60.00	◀▶	24-27
Canary Wharf	5.3%	11.4%	£57.50	◀▶	27-30
Rest of Docklands	5.4%	6.9%	£32.50	◀▶	30
Stratford	21.2%	29.8%	£48.50	◀▶	27
Bloomsbury	3.4%	7.3%	£82.50	◀▶	24-27
Fitzrovia	6.3%	11.8%	£95.00	◀▶	24
King's Cross/Euston	6.4%	7.0%	£90.00	◀▶	24-27
Knightsbridge/Chelsea	12.5%	15.6%	£102.50	◀▶	24-27
Marylebone	5.0%	7.5%	£110.00	◀▶	24
Paddington	3.4%	5.6%	£85.00	◀▶	24-27
Soho	2.9%	4.2%	£100.00	◀▶	24
Strand/Covent Garden	8.6%	10.5%	£90.00	◀▶	24-27
Victoria	3.3%	4.0%	£92.50	◀▶	24-27
West End Core	3.1%	4.7%	£182.50	◀▶	21
White City	11.1%	17.6%	£57.50	◀▶	24-27

Pre-let space under construction

21.3%

City & Southbank



0.0%

Docklands & Stratford



35.0%

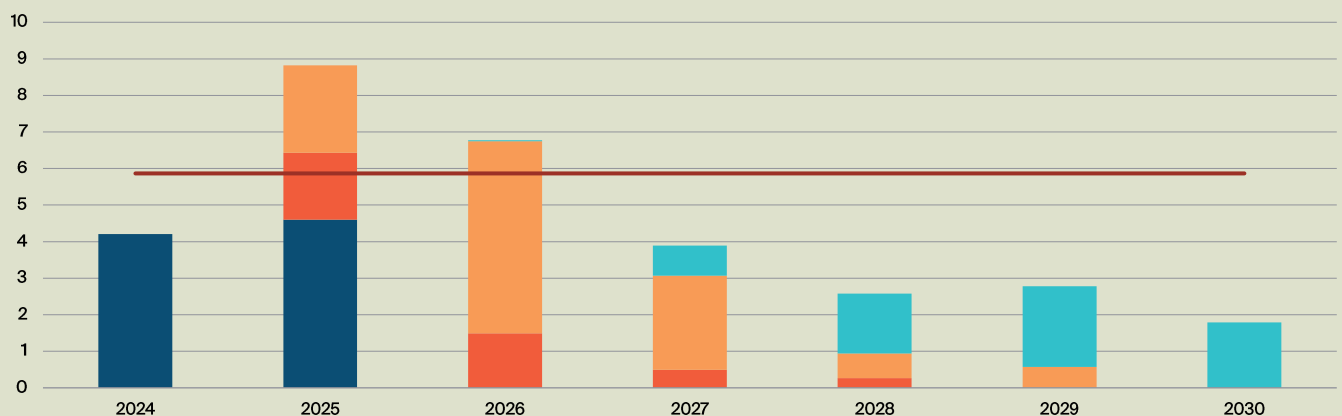
West End



London - Development Pipeline

m sq ft

■ Completions
■ U/C Pre-let
■ U/C Speculative
■ Potential - Most Likely
— Take-up - New/Refurb Long-term Average



Source: Knight Frank Insight

City & Southbank Overview

LEASING MARKET						% Change		Long-term average
m sq ft, % of stock	2024 Q3	2024 Q4	2025 Q1	2025 Q2	2025 Q3	3M	12M	
Take-up	1.78 m	2.10 m	1.48 m	2.09 m	1.57 m	-25.0%	-12.2%	1.55 m
Availability	12.43 m	13.49 m	12.76 m	12.64 m	13.54 m	7.1%	8.9%	9.88 m
Total Under Offer	2.15 m	1.52 m	2.59 m	1.53 m	1.99 m	30.1%	-7.4%	-
Vacancy Rate*	8.9%	9.6%	9.0%	8.8%	9.4%	0.6%	0.5%	7.5%
New/Refurb Vacancy Rate	5.1%	5.6%	4.9%	4.9%	5.5%	0.6%	0.4%	3.9%
Active Requirements	5.65 m	4.78 m	5.10 m	4.49 m	6.12 m	36.1%	8.3%	4.50 m

* difference from previous quarter/year

Building	Sq ft	Occupier	Rent (PSF)
Fox Court, 14 Grays Inn Road, WC1	101,778	InfinitSpace	Confidential
Bow Bells House, 1-11 Bread Street, EC4	68,447	Bristows	Confidential
The Gherkin, 30 St Mary Axe, EC3	64,280	BMS Group	£84.00
The Northcliffe, 26-30 Tudor Street, EC4	55,864	RWE AG	£74.06
Exchange House, 12 Primrose Street, EC2	51,831	MSCI	£87.50

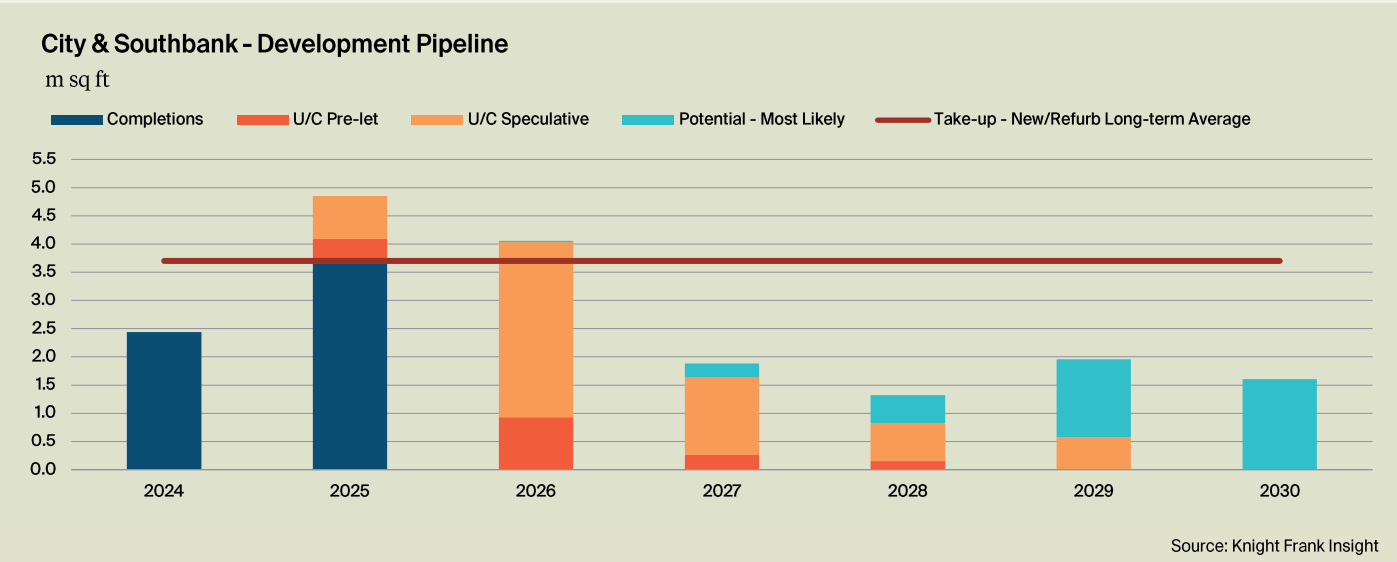
Knight Frank deals

INVESTMENT MARKET						% Change		Long-term average
£bn, % per annum	2024 Q3	2024 Q4	2025 Q1	2025 Q2	2025 Q3	3M	12M	
Turnover	0.52 bn	0.73 bn	0.97 bn	1.11 bn	0.40 bn	-64.2%	-23.3%	1.72 bn
Availability	2.35 bn	1.28 bn	1.99 bn	1.56 bn	1.28 bn	-17.6%	-45.4%	2.75 bn
Under Offer	0.49 bn	0.94 bn	0.56 bn	0.99 bn	1.79 bn	80.7%	262.5%	1.39 bn
Yield*	5.25%	5.25%	5.25%	5.25%	5.25%	0.00%	0.00%	4.46%

* percentage point difference from previous quarter/year

Building	Price (m)	Capital value (PSF)	Yield	Purchaser
110 Cannon Street & Martin House, EC4	£72.00	£681.00	6.79%	Private (Middle Eastern)
140 Aldersgate Street, EC4	£50.50	£543.00	8.25%	JP Morgan Chase
36 Queen Street, EC4	£44.13	£943.00	6.15%	Grupo Metropolis
Row One, 46-48 Park Street, SE1	£42.50	£168.00	-	Cheyne Capital/Stanhope
12 Moorgate, EC2	£34.50	£1,113.00	3.41%	Fortinet

Knight Frank deals This table contains information published by third parties, for which we cannot be responsible.



Docklands & Stratford Overview

LEASING MARKET						% Change		Long-term average
m sq ft, % of stock	2024 Q3	2024 Q4	2025 Q1	2025 Q2	2025 Q3	3M	12M	
Take-up	0.02 m	0.08 m	0.17 m	0.37 m	0.30 m	-18.4%	1745.1%	0.19 m
Availability	3.78 m	3.74 m	3.87 m	3.21 m	3.28 m	2.2%	-13.2%	2.71 m
Total Under Offer	0.18 m	0.24 m	0.36 m	0.28 m	0.41 m	46.4%	127.8%	-
Vacancy Rate*	14.8%	14.6%	15.2%	12.6%	12.8%	0.2%	-2.0%	10.8%
New/Refurb Vacancy Rate	7.8%	8.0%	7.9%	7.2%	7.3%	0.1%	-0.5%	4.8%
Active Requirements	0.43 m	0.46 m	0.45 m	0.28 m	0.52 m	88.7%	20.1%	0.51 m

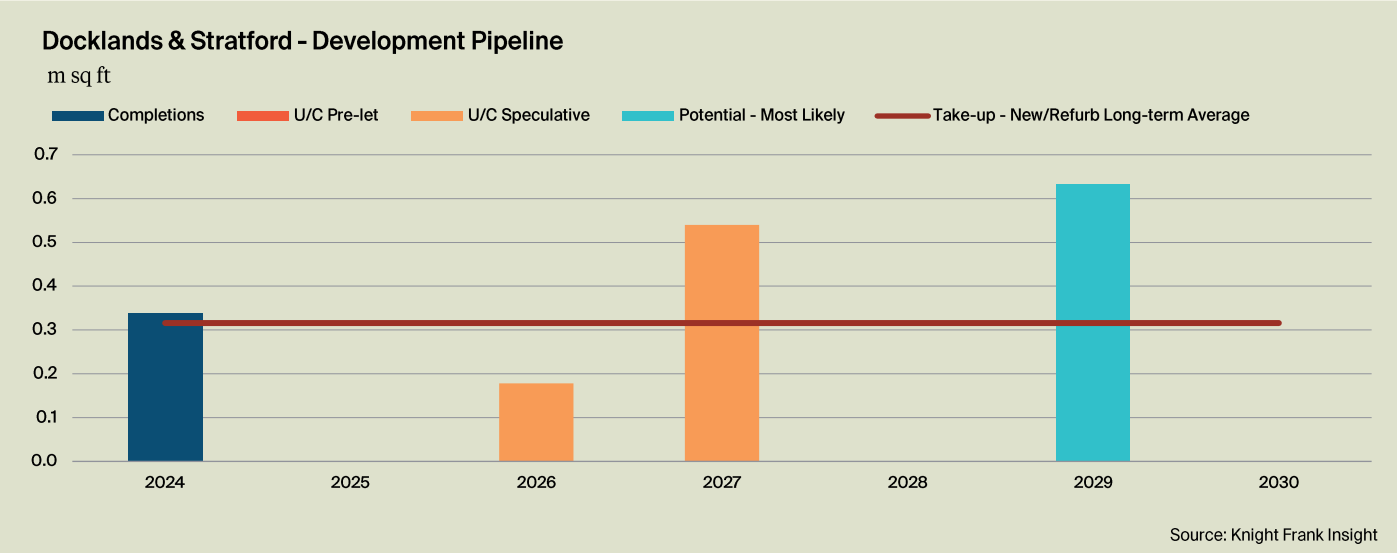
* percentage point difference from previous quarter/year

Building	Sq ft	Occupier	Rent (PSF)
40 Bank Street, E14	170,894	HSBC	Confidential
1 Canada Square, E14	51,240	UCL	£60.00-70.00
1 Canada Square, E14	29,161	BBVA	£57.50
The Columbus Building, 7 Westferry Circus, E14	15,000	Confidential	Confidential
Sierra Quebec Bravo, 189 Marsh Wall, E14	9,500	Swatch Group	Confidential

Knight Frank deals

INVESTMENT MARKET						% Change		Long-term Average
£bn, % per annum	2024 Q3	2024 Q4	2025 Q1	2025 Q2	2025 Q3	3M	12M	
Turnover	0.00 bn	0.00 bn	0.00 bn	0.00 bn	0.00 bn	0.0%	-	0.13 bn
Availability	0.09 bn	0.27 bn	0.00 bn	0.00 bn	0.00 bn	-	-100.0%	0.06 bn
Under Offer	0.00 bn	0.00 bn	0.27 bn	0.28 bn	0.01 bn	-96.4%	-	0.03 bn
Yield*	7.50%	7.50%	7.50%	7.50%	7.50%	0.00%	0.00%	5.43%

* percentage point difference from previous quarter/year



West End Overview

LEASING MARKET

m sq ft, % of stock	2024 Q3	2024 Q4	2025 Q1	2025 Q2	2025 Q3	% Change		Long-term average
						3M	12M	
Take-up	1.21 m	1.11 m	0.90 m	1.07 m	0.84 m	-21.6%	-30.4%	1.05 m
Availability	7.42 m	6.68 m	7.14 m	7.41 m	7.10 m	-4.2%	-4.2%	6.03 m
Total Under Offer	1.05 m	0.66 m	0.87 m	0.91 m	0.91 m	0.0%	-13.3%	-
Vacancy Rate*	7.8%	7.0%	7.5%	7.7%	7.4%	-0.3%	-0.4%	6.6%
New/Refurb Vacancy Rate	5.5%	4.8%	5.4%	5.7%	5.4%	-0.3%	-0.1%	3.0%
Active Requirements	2.06 m	1.65 m	2.04 m	1.92 m	1.93 m	-6.0%	-6.0%	2.09 m

* difference from previous quarter/year

KEY LEASING DEALS

Building	Sq ft	Occupier	Rent (PSF)
The Elephant, 318 Oxford Street, W1	52,173	General Atlantic	£165.00
Maple House, 149 Tottenham Court Road, W1	39,084	UCL	Confidential
50 George Street, W1	33,515	Sarasin & Partners	£120.00
The Acre, 90 Long Acre, WC2	32,551	The Seven Stars	Confidential
UK House, 2-4 Great Titchfield Street, W1	29,654	Pinterest	£100.00

Knight Frank deals

INVESTMENT MARKET

£bn, % per annum	2024 Q3	2024 Q4	2025 Q1	2025 Q2	2025 Q3	% Change		Long-term average
						3M	12M	
Turnover	0.80 bn	1.23 bn	1.57 bn	0.89 bn	1.17 bn	32.2%	46.6%	1.22 bn
Availability	1.09 bn	1.40 bn	2.27 bn	2.39 bn	2.54 bn	11.7%	120.3%	1.79 bn
Under Offer	0.98 bn	0.79 bn	1.04 bn	1.14 bn	1.21 bn	16.9%	57.1%	0.88 bn
Yield*	3.75%	3.75%	3.75%	3.75%	3.75%	0.00%	0.00%	3.58%

* percentage point difference from previous quarter/year

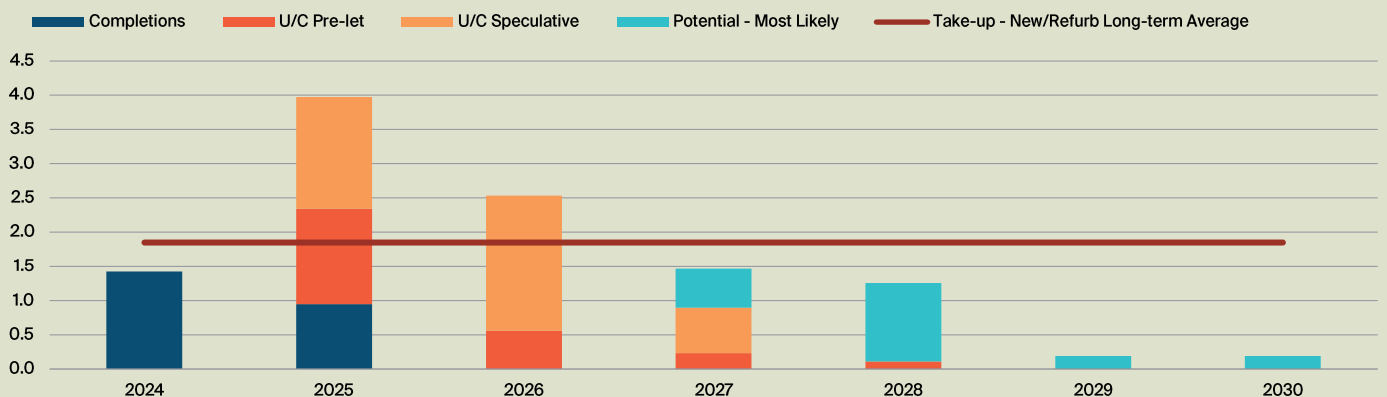
KEY INVESTMENT DEALS

Building	Price (m)	Capital value (PSF)	Yield	Purchaser
102 Petty France, SW1	£245.00	£700.00	7.52%	The Arora Group
Notting Hill Gate Estate, W11	£125.00	£854.00	7.03%	MaGo
100 Regent Street, W1	£95.00	£1,778.00	6.40%	The Crown Estate
101 New Cavendish Street, W1	£91.00	£900.00	7.11%	Ares
149-152 Oxford Street & 59 Berwick Street, W1	£63.00	£1,921.0	-	Private

Knight Frank deals This table contains information published by third parties, for which we cannot be responsible.

West End - Development Pipeline

m sq ft



Source: Knight Frank Insight

We like questions. If you've got one about our research, or would like some property advice, we would love to hear from you.

Head of London Offices

Philip Hobley
philip.hobley@knightfrank.com
+44 20 7861 1192

Chairman of London Offices

Angus Goswell
angus.goswell@knightfrank.com
+44 20 7861 5150

London Leasing

Dan Gaunt
dan.gaunt@knightfrank.com
+44 20 7861 1314

Ian McCarter
ian.mccarter@knightfrank.com
+44 20 7861 1506

Abby Brown
abby.brown@knightfrank.com
+44 20 7861 1306

Katie Oliphant
katie.oliphant@knightfrank.com
+44 20 3967 7172

London Lease Advisory

James Thistle
james.thistle@knightfrank.com
+44 20 7861 1381

London Development

Andrew Tyler
andrew.tyler@knightfrank.com
+44 20 7861 1319

London Capital Markets

Jamie Pope
jamie.pope@knightfrank.com
+44 20 3909 6814

Nick Braybrook
nick.braybrook@knightfrank.com
+44 20 7861 1309

Edward Fairweather
edward.fairweather@knightfrank.com
+44 20 7861 1323

Oliver Sprackling
oliver.sprackling@knightfrank.com
+44 20 3830 8638

London Tenant Representation

Richard Proctor
richard.proctor@knightfrank.com
+44 20 7861 5159

Flexible Office Solutions

Amanda Lim
amanda.lim@knightfrank.com
+44 20 3826 0661

Valuation & Advisory

Simon Gillespie
simon.gillespie@knightfrank.com
+44 20 7861 1292

London Research

Shabab Qadar
shabab.qadar@knightfrank.com
+44 20 7861 1234

Chris Dunn
christopher.dunn@knightfrank.com
+44 20 3750 3289

General Note

This report has been prepared by Knight Frank Insight, the research and consultancy division of Knight Frank. Knight Frank Insight gratefully acknowledges the assistance given by the London office teams in the compilation and presentation of this material. Certain data sourced from LOD. All graph data sourced by Knight Frank.

Technical Note

The following criteria have been adopted in the preparation of this report.

- | | | |
|---|--|--|
| <p>i. All floorspace figures quoted in this report refer to sq ft net.</p> <p>ii. Take-up figures refer to space let, pre-let, or acquired for occupation during the quarter.</p> | <p>iii. Availability refers to all space available for immediate occupation, plus space still under construction which will be completed within six months and which has not been let.</p> <p>iv. Availability and take-up are classified into three grades: New/refurbished: Space under construction which is due for completion within six months or space which is currently on the market and is either new or completely refurbished.
Second-hand A Grade: Previously occupied space with air-conditioning.
Second-hand B Grade: Previously occupied space without air-conditioning.</p> <p>v. Demand figures quoted in this report refer to named requirements for over 10,000 sq ft.</p> | <p>vi. Under construction figures quoted in this report refer to developments of over 20,000 sq ft which are currently underway. They do not include properties undergoing demolition.</p> <p>vii. Investment figures quoted in this report refer to accommodation where the majority of income/potential income is from office usage and comprises transactions of £1 m and above.</p> <p>viii. The data includes standing investments, site purchases and funding transactions.</p> <p>ix. This report is produced to standard quarters.
Quarter 1: January 1 – March 31,
Quarter 2: April 1 – June 30,
Quarter 3: July 1 – September 30,
Quarter 4: October 1 – December 31</p> |
|---|--|--|