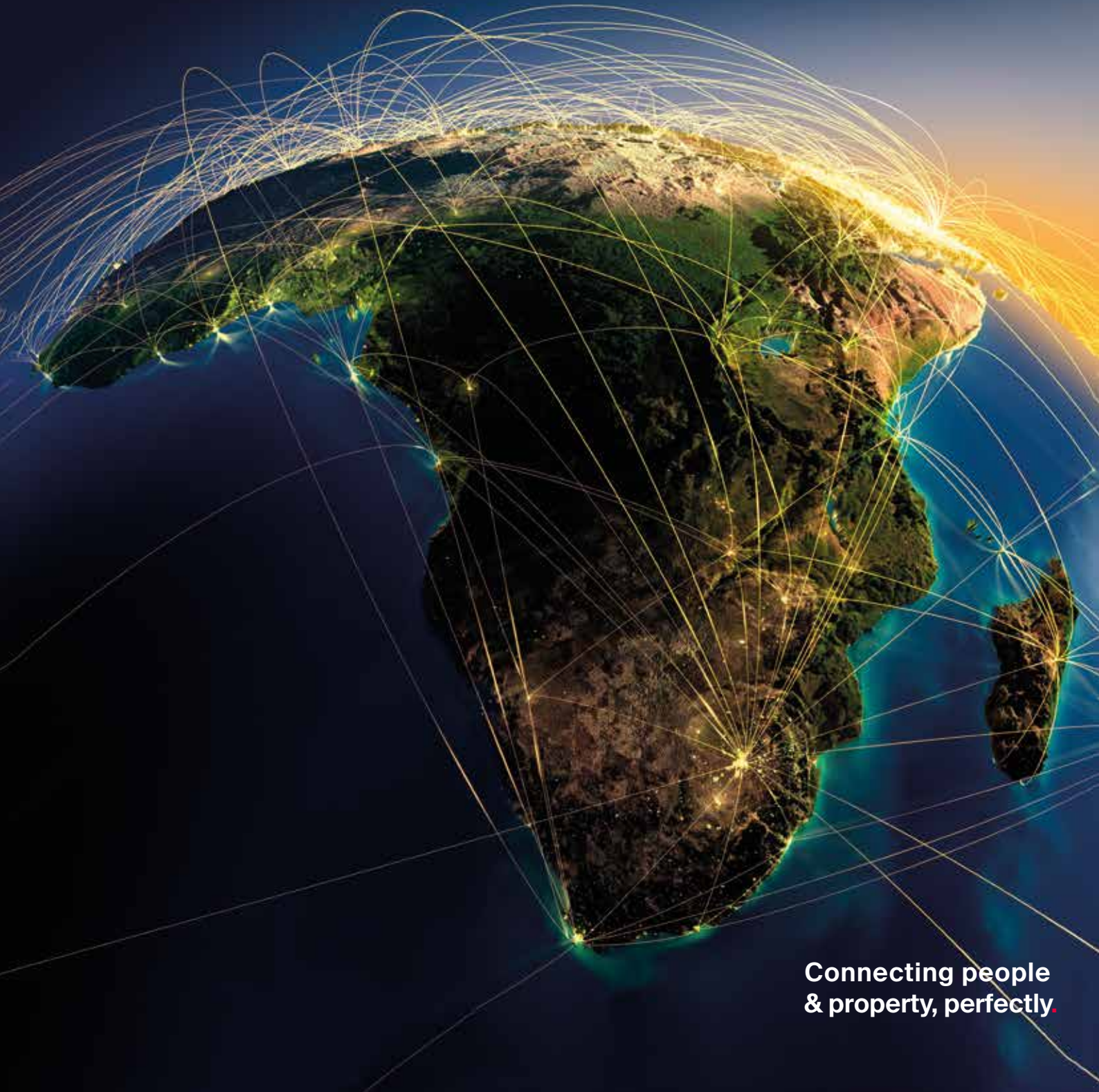


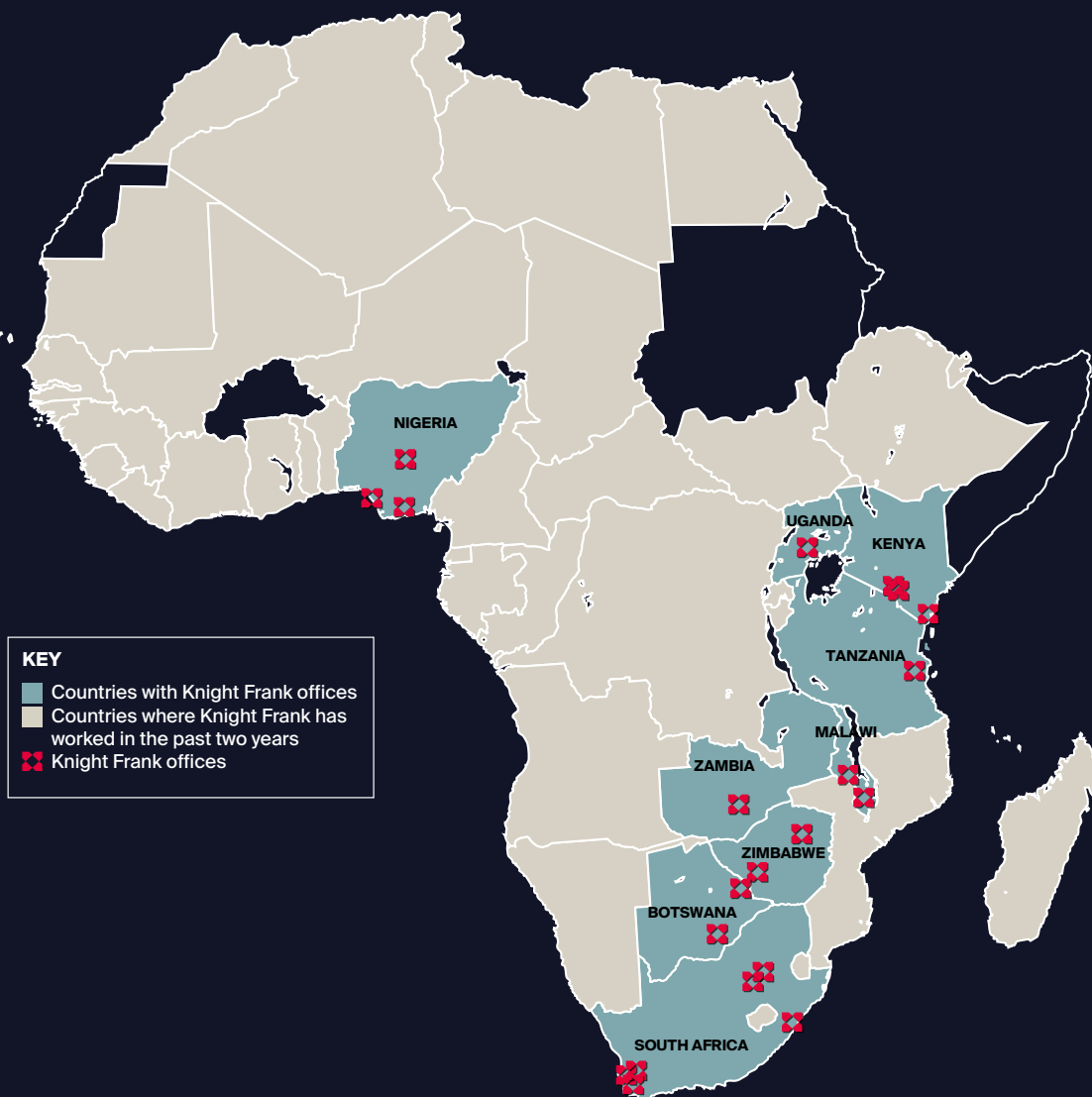
Our People and Services in Africa.



**Connecting people
& property, perfectly.**

Our Africa Network.

We have provided full consultancy, valuation and transactional services across **50** of the **54** African countries in the last **3** years.



21

OFFICES

9

COUNTRIES

498

PEOPLE

Valuation and Advisory



With a team of over 60 valuation surveyors, most of whom are qualified members or fellows of the RICS, we are currently providing professional valuation services across the continent.

In the last **12 months**, we have globally valued over **\$1.9 trillion** of **real estate assets** across all sectors.

RECENT CLIENTS: UNILEVER | ACTIS AFRICA
STANDARD CHARTERED BANK



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Property Management



Our team provides Property Management and Facilities Management to protect and grow the value of our investors' assets and enhance use of space for occupiers across the offices, industrial, retail, hospitality and healthcare sectors.

We manage over **1.8m square metres** of **commercial space** in **nine countries** across Africa.

RECENT CLIENTS: THE WORLD BANK | SARLAN
PRICEWATERHOUSECOOPERS



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Occupier Services and Commercial Agency (OSCA)



We provide advice around acquisitions, disposal, renewals and rent reviews for landlords, developers and occupiers in office and industrial sectors.

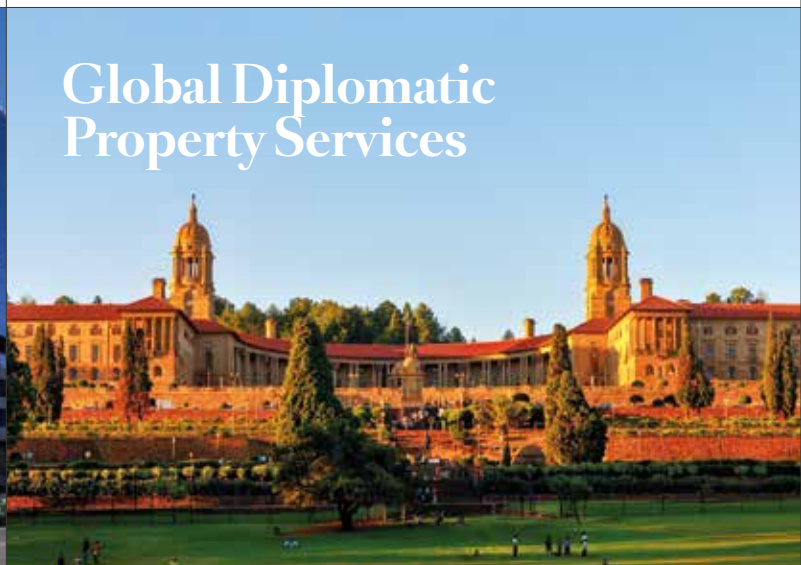
We have completed **260,000 square metres** of **commercial transactions** in the last **12 months**.

RECENT CLIENTS: CITI | BBC | COCA-COLA



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Global Diplomatic Property Services



We advise on all real estate aspects relating to **embassies, consulates** and properties supporting **diplomatic operations** in a country. This includes site searches for new chancery developments, valuations of land for the development of housing compounds, leasing of villas, and the sale of surplus properties.

RECENT CLIENTS: U.S. DEPARTMENT OF STATE | FCO
DUTCH FOREIGN OFFICE



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Development and Consulting



Our Development and Consultancy team works with master developers, single asset developers, public, private as well as institutional investors to provide development and investment advice in all real estate sectors across Africa.

Our dedicated real estate professionals have the breadth and depth of experience to provide advice that is steeped in **actionable insights** and driven by both **market knowledge** and **financial acumen**.

RECENT CLIENTS: CHEC | ROCKSTONE | EMAAR



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Residential Consulting and Sales



We have an unparalleled record of accomplishment in marketing luxury property. We ensure each instruction is handled with care, discretion, and professionalism, throughout the process.

Our **access to purchasers**, both local and global is second to none.



RICHARD HUXHAM-HARDIE
Head of Residential South Africa

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Agricultural Advisory



We have expertise across all agricultural sectors and have valued, advised on and transacted **agricultural properties across 12 Countries** in Africa over the past 12 months.

These include rubber plantations in West Africa, row cropping and ranching in Zambia, lodges in the Serengeti and Botswana, sugar estates in Swaziland, table grape farms in Namibia and wine estates and fruit farms in South Africa.

RECENT CLIENTS: BOSCHENDAL ESTATE | HALCYON AGRICULTURE LTD | UFF



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Retail Consulting



Our retail advisory services include shopping centre management, retail leasing, shopping centre design and feasibility consultancy, shopping centre development, retail tenant occupier services and shopping centre sales.

We manage more than **30 centres** and conclude transactions in excess of **50,000 square metres** annually.

RECENT CLIENTS: GATEWAY DELTA | STANLIB | SHOPRITE GROUP



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Capital Market/ Investments



We advise real estate investors and developers on the acquisition of real estate internationally, helping them access global property markets.

Our extensive global network of **1,000 specialist investment advisors**, across **60 countries and territories**, enables our Capital Markets teams access to both capital and transactions globally.

RECENT CLIENT: ACTIS



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Hospitality and Leisure



We have advised on over **US \$10 billion of hotel and leisure assets** over the last 12 months, including two of the most prominent hospitality portfolio acquisitions in the region.

The team has supported high profile clients across the Middle East and Africa region with development advisory services, operator selection engagements, HMA contract negotiations, hotel valuations and hotel asset management.

RECENT CLIENTS: EAGLES HILLS | ROYAL GROUP | AL NABOODAH



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Healthcare and Education Consulting



We have supported operators, investors, real estate developers and healthcare service providers on a **full spectrum of services**, such as development advisory, operator search, feasibility studies, real estate valuation, capital market access, commercial due diligence and built-to-suit transactions.

RECENT CLIENTS: AECOM | EL SAWY GROUP FOR REAL ESTATE INVESTMENT | HSBC | EAGLE HILLS BRIJESH BAKHDA - DURHAM KENYA STUDY BRIDGE | PENNYROYAL LTD

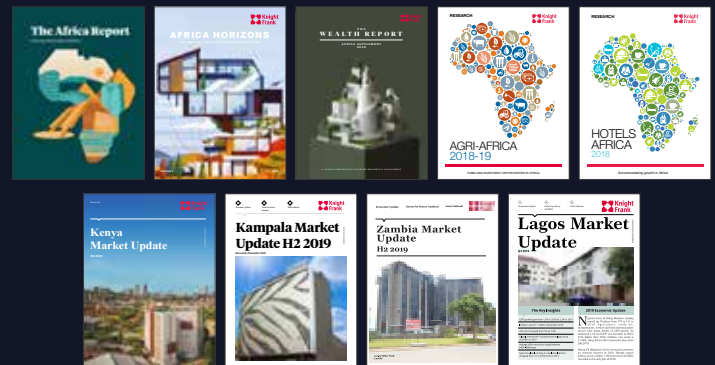


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Africa Research



Our market-leading insights into Africa are second to none. The Africa Report and Africa Horizons, our key alternate bi-annual research publications, outline macro trends supported by micro data captured by our teams. These are augmented by city and country level reports that can also be adapted to suit the needs of specific clients.



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