# Strong cities City attractiveness, office market, HR trends



H12025

The office market sentiment, the investment potential of the city and the labour market.

knightfrank.com.pl/en/research



Łódź





# Łódź



City area **293.25** sq km



**Population** 

**645,693** (state of 31.12.2024, GUS)



Unemployment rate **4.8%** (state of 05.2025,



GDP growth

GUS)



PKB per capita PLN **70,846** 



Average salary (gross)
PLN **8,125.77**(05.2025, GUS)

## Investment attractiveness

Rankings



for the Mayor of Łódź, Hanna Zdanowska, in the "Perły Samorządu 2025" ranking by Gazeta Prawna, in the category **"Best Mayor"** f a Municipality with over 100,000 inhabitants



 $\operatorname{in}\nolimits$  the City Ranking of the Polish Association of Developers



in the City of The Year category,

12th Europa Property Investment & Manufacturing Awards



in the City of The Year category,

12th Europa Property Investment & Manufacturing Awards



distinction in the **"Innovative local government"** competition of the PAP Local Government Service for the innovative issue of "Green Bonds" for Łódź in the category of large cities



Prime Property Prize 2024 for Łódź: Łódź is an investor-friendly



## Investment incentives

Know-how in key areas: regularly prepared reports in the field of HR and real estate and annual economic guide.

Other support in recruitment activities: internship programme organised by the Łódź City Council in cooperation with investors, activities in the field of employer branding.

Assigned employee of Łódź City Council (e.g. offering support for investments in the location selection process, in ongoing administrative processes in the office about related entities).

Personalized offer of investment areas (urban and private).

Marketing support: preparing press conferences, publications in social media (FB, LinkedIn, www.investinlodz.pl).

Support within the Łódź Special Economic Zone.

2 KNIGHT FRANK

2 PLACE

in the fDi Intelligence magazine's
"European Cities and Regions of the
Future" 2024 ranking, in the **"Business**Friendliness" category

3 PLACE

in the **Europolis Green Cities** ranking



in the Pearls of Local Government 2022 national ranking of Dziennik Gazeta Prawna, and recipient of the title of **Good Practice Leader in the Digitalisation category** 



in the fDi Intelligence magazine's
"European Cities and Regions of the
Future" 2024 ranking, in the **"Human**Capital and Lifestyle" category



distinction in the **"Innovative Local Government"** competition of the Polish
Press Agency (PAP) for the innovative issue
of 'Green Bonds' for Łódź in the large cities
category



in the fDi Intelligence magazine's "European Cities and Regions of the Future" 2024 ranking, in the **"FDI Strategy"** category (medium-sized cities)

## **Quality of life in numbers**

- A series of eco workshops.
- Karta Łodzianina.
- Improving electromobility and ecological means of public transport.
- Civic budget.
- Municipal programs against addiction.
- Organization of recreational and sports events.
- Organization of cultural events.
- Downtown revitalization.
- Elimination of illegal landfills.
- City bike system, public electric scooters, expansion of the network of bicycle paths and electric charging stations.
- Expansion of the city transport system: construction of the Łódź metro (cross-city tunnel).
- Increasing the level of security in the city.
- Conducting more intensive CSR activities "business for the environment", as part of the implementation of the Ecopact.



Bike paths 230.3 km



Green areas **51.51** sq km

## **Facts & Figures**



Number of students >70,000



Number of graduates

14,479



Number of universities 18



Airport - distance to the City centre 6 km



Airport - number of passengers

**86,720** (I kw. 2025)



BSS sector - number of centres

107



BSS sector - number of employed **35,000** 

RATING AGENCY

S&P

RATING

BBB+ (stable forecast 2022)

STRONG CITIES - ŁÓDŹ 3

# Łódź

## H<sub>1</sub> 2025



**Existing stock** 

**643,000** sq m



Supply under construction

**9,000** sq m



Vacancy rate

**21.6%** 



**New supply** 

• 0 sq m



Take-up

**10,000** sq m

## Standard lease terms in new buildings



Service charge PLN/sq m/month

16.00-29.00



Rent-free period **1-1.5** months

for each contract year



Fit-out budget EUR/sq m

350.00-500.00

▶ Łódź is the seventh largest office market in Poland, with total stock reaching 643,000 sq m. Demand for office space remains limited, amounting to just 10,000 sq m as of the end of June 2025.

Consistent with the trend in most other cities,, no new office buildings were delivered in the first half of the year, which contributed to a decline in the vacancy rate to 21.6%. Nevertheless, the vacancy rate in Łódź remains one of the highest among Poland's major office markets.

#### **SUPPLY**

At the end of June 2025, the total office stock in Łódź amounted to 643,000 sq m, representing approximately 5% of the national resources. The vast majority of office buildings are concentrated in the city center and the Widzew district.

Development activity in Łódź remains limited, with no new modern office buildings delivered to the market in the first half of 2025. Currently, only one project is under construction: Fuzja I01, offering 9,000 sq m of space, developed by Echo Investment as part of the Fuzja complex. If the developer adheres to the planned schedule, the building is expected to be completed by the end of 2025.

### TAKE-UP

Since the beginning of the year, demand for office space in Łódź reached 10,000 sq m, marking one of the weakest results in the market's history. This volume accounted for only 3% of the total office space leased across Poland's regional cities.

New lease agreements accounted for the largest share of leasing activity, representing 50% of the total volume, while renegotiations made up 37%. The level of expansions increased significantly, accounting for 13% of the total volume, the highest share among all office markets in Poland.

## VACANCY RATE

The vacancy rate in Łódź decreased by 0.7 pp compared to the previous quarter, reaching 21.6% in Q2 2025. Nevertheless, it remains significantly above both the national average of 14.2% and the regional cities average of 17.5%. However, the limited new supply may have a positive impact on vacancy levels in Łódź going forward.

### RENTS

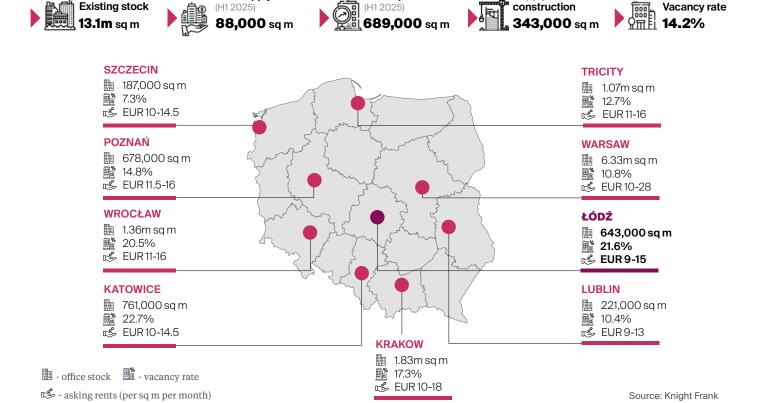
Asking rents in Łódź remained stable at the end of June 2025 compared to the previous quarter, ranging from EUR 9.00 to 15.00/sq m/month. Likewise, service charges remained stable, generally ranging from PLN 16.00 to 29.00/sq m/month.

4 KNIGHT FRANK

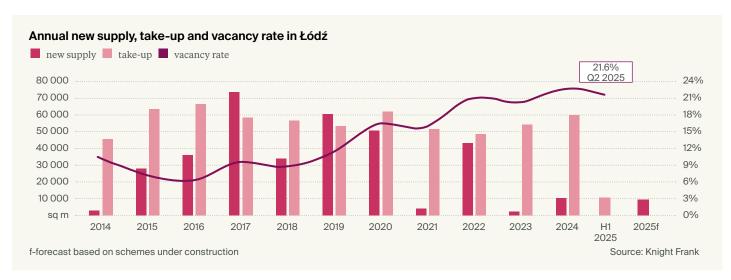
Supply under

## Office market in Poland

**New supply** 



Take-up





STRONG CITIES - ŁÓDŹ 5

## Michael Page

# Pay Transparency: Realities and Challenges of the Labor Market

▶ Pay transparency was intended to be a breakthrough in the labor market – a tool for building trust, promoting equality, and enhancing modern employer branding. According to the EU directive, starting in December 2025, Polish companies will be required to disclose salaries or salary ranges in job advertisements, report on the gender pay gap, and ensure employees have the right to access information about salaries for comparable positions.

## CLASH BETWEEN IDEA AND PRACTICE

The way the directive is set to be implemented in Poland does not fully reflect all of its provisions, leaving interpretative gaps and ambiguities regarding the scope of employers' obligations and methods of enforcement. Publishing salary ranges is only the beginning – what truly matters will be job evaluation, a

"Nearly 4 in 10 women believe that pay disparities still exist within their companies for similar positions." coherent pay policy, and the readiness to answer tough questions from employees.

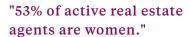
In practice, some companies – as seen with previous directives – are not planning to actively implement the new requirements. Instead of investing in reporting systems and transparent pay structures, they prefer to risk potential fines, assuming that the likelihood of inspections and sanctions is relatively low and that the cost of compliance outweighs possible penalties.

## EXPECTATIONS VS. CHALLENGES

According to the Michael Page Talent

Trends 2025 report, candidates prioritize clear compensation policies, flexibility, and alignment with organizational values. For younger generations, pay transparency is becoming the norm, and companies that embrace it gain a competitive advantage in attracting top talent. At the same time, nearly 4 in 10 women believe that pay disparities persist in their companies for similar roles, and nearly one in three is dissatisfied with their employer's efforts in this area1. Poor implementation of the regulations may lead to disappointment among both job candidates and current employees and further frustration over the lack of genuine equality and transparency.

Amid these challenges, it's worth



highlighting industries where women have played a significant role for years. A good example is the real estate sector, which in Poland stands out with a high percentage of female agents. According to data from Otodom, 53% of active real estate agents are women<sup>2</sup>. Their dominance in the profession has persisted for over 20 years, thanks in part to valued soft skills and alignment with client expectations. Recent analyses show that the real

<sup>1</sup> Talent Trends 2025, Michael Page, 26.06.2024, https://www.michaelpage.pl/talent-trends, dostęp 14 lipca 2025.



6 KNIGHT FRANK



"Starting in December 2025, an EU directive will require companies to disclose salary levels or pay ranges in job advertisements."

estate sector also demonstrates a higher level of pay equity than many other industries. Gender pay gaps are minimal here, mainly due to transparent compensation practices and a commission-based pay structure.

Growing awareness in the industry along with mentoring, training, and networking initiatives—is providing women with increasing support for career development, resulting in more frequent promotions. While commercial real estate remains maledominated, the share of women in leadership and management positions is steadily rising.

At the same time, broader labor market disparities remain significant. In 2023, the employment rate for women was nearly 15 percentage points lower than for men. The gender pay gap and unequal access to promotions are also major challenges-issues that pay transparency was meant to address. However, incomplete implementation

of the regulations may limit their impact.

## DEMOGRAPHIC DECLINE INCREASINGLY DIFFICULT TO ATTRACT EMPLOYEES

The Polish labor market is currently facing an unprecedented demographic challenge. According to forecasts, by 2035 the number of workers in Poland will decrease by as much as 2.1 million over 12% compared to the current workforce<sup>3</sup>. In this context, not only attracting new talent but also better activating women in the labor market becomes essential. Labor shortages are already evident in key specializations, and low birth rates combined with an aging population will only deepen the problem. This points to growing competition for talent, as well as the

"According to forecasts, by 2035, the number of workers in Poland is expected to decrease by more than 12% compared to the current working population."

need to invest in employer branding and modern recruitment strategies. The Pay Transparency Directive has the potential to revolutionize the Polish labor market. However, realizing this potential depends on effective and consistent implementation-something still hindered by imperfect legislation and reluctance among some companies to embrace real change. These challenges also apply to the real estate sector, which despite a high proportion of women-must, like other industries, face demographic pressures and growing demands to build a genuine culture of trust and equality.

The future belongs to organizations that treat transparency not as an obligation, but as an opportunity for growth and competitive advantage.

STRONG CITIES - ŁÓDŹ 7

<sup>&</sup>lt;sup>2</sup> Data Otodom, Otodom, O5.02.2021, https:// www.otodom.pl/wiadomosci/profesjonalisci/ posrednicy/kim-sa-polscy-posrednicynieruchomosci-poznaj-dane, access 14 lipca 2025.

<sup>&</sup>lt;sup>3</sup> The consequences of demographic changes for labour supply in Poland, Polish Economic Institute, 14.10.2024, https://pie.net.pl/przy-obecnych-trendach-demograficznych-do-2035-r-zatrudnienie-w-polsce-moze-spasc-o-ponad-12-proc/, access 14 lipca 2025.



## Contacts

in Poland

+48 22 596 50 50 www.KnightFrank.com.pl

#### RESEARCH

Dorota Lachowska dorota.lachowska@pl.knightfrank.com

### **COMMERCIAL AGENCY - WARSAW**

T-REP Piotr Kalisz piotr.kalisz@pl.knightfrank.com

### **CAPITAL MARKETS**

Krzysztof Cipiur krzysztof.cipiur@pl.knightfrank.com

#### **VALUATION & ADVISORY**

Małgorzata Krzystek malgorzata.krzystek@pl.knightfrank.com

### STRATEGIC CONSULTING EMEA

Marta Sobieszczak marta.sobieszczak@pl.knightfrank.com

## **INDUSTRIAL AGENCY**

Natalia Mika natalia.mika@pl.knightfrank.com

As one of the largest and most experienced research teams operating across Polish commercial real estate markets, Knight Frank Poland provides strategic advice, forecasting and consultancy services to a wide range of commercial clients including developers, investment funds, financial and corporate institutions as well as private individuals. We offer:

- strategic consulting, independent forecasts and analysis adapted to clients' specific requirements,
- market reports and analysis available to the public,
- tailored presentations and market reports for clients.

Reports are produced on a quarterly basis and cover all sectors of commercial market (office, retail, industrial, hotel) in major Polish cities and regions (Warsaw, Kraków, Łódź, Poznań, Silesia, Tricity, Wrocław, Lublin, Szczecin) and PRS sector in Poland. Long-term presence in major local markets has allowed our research team to build in-depth expertise of socio-economic factors affecting real estate market in Poland.

Report library:



## © KNIGHT FRANK SP. z o.o. 2025

This report is published for general information only and not to be relied upon in any way. Although high standards have been used in the preparation of the information, analysis, views and projections presented in this report, no responsibility or liability whatsoever can be accepted by Knight Frank for any loss or damage resultant from any use of, reliance on or reference to the contents of this document. As a general report, this material does not necessarily represent the view of Knight Frank in relation to particular properties or projects. Reproduction of this report in whole or in part is not allowed without prior written approval of Knight Frank to the form and content within which it appears.

Substantive preparation: Michał Kusy, Dorota Lachowska / Research / Knight Frank Graphic design: Karolina Chodak-Brzozowska / Art Director / PR & Marketing / Knight Frank

### PARTNER OF THE PUBLICATION:



## CITY COUNCIL IN ŁÓDŹ

ul. Piotrkowska 104a 90-926 Łódź

a.brzostowski@uml.lodz.pl

in/invest-in-lodz

## Michael Page

## CONTACT:

+48 (22) 319 30 00 contact@michaelpage.pl

www.michaelpage.pl