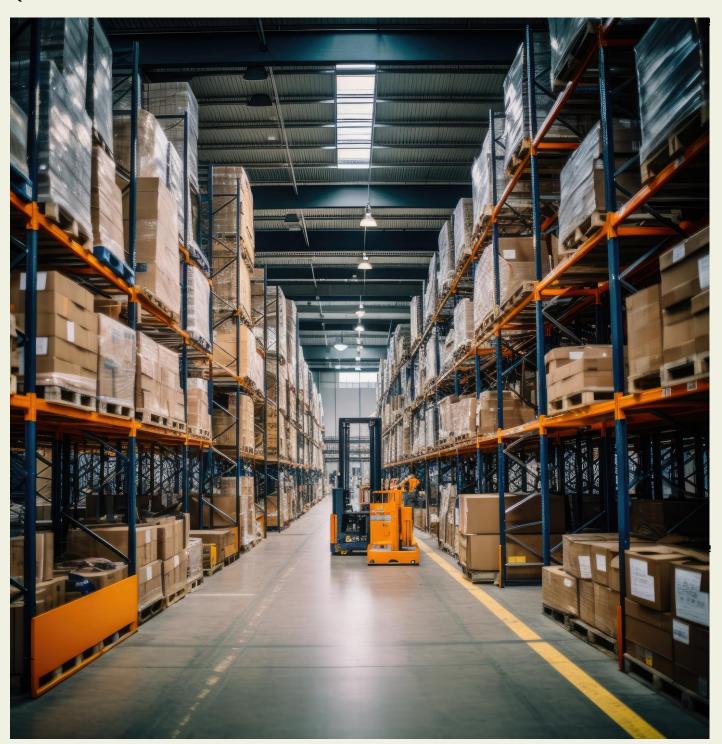
# Melbourne Industrial Precinct Addendum



Q2 2024



- Take-up bounces back from Q1 in the North (+69%) and West (+120%)
- Vacancy levels remain lowest in the Southeast with 111,326 sqm and the East with a mere 5,947sqm available to lease
- New supply is highest in the West with 712,224 sqm coming on in 2024
- The vacancy rate for Melbourne rises again, but more modestly in Q2

## North

### **Demand**

- Prime rents remained flat q/q but have increased the most y/y (22.0%), they currently sit at \$133/sqm
- Take up increased 68.6% after a weak Q1-2024, most of the leasing activity went to secondary stock
- Prime yields softened 12 bps from Q1 and sit at 5.75%, secondary yields remained flat q/q

Prime Rents	Take-up	Prime Yields	
\$133/sqm	102,164 sqm	<b>5.75</b> %	
(+0% q/q)	(+68.6% q/q)	(-12 bps q/q)	





- The North has the largest development pipeline of all industrial precincts for 2025 with 541,124 sqm of space expected to be delivered, a significant jump from the 169,478 sqm coming on in 2024
- The strength of the North's forthcoming supply has brought about an 80.6% rise in vacancy levels

Vacancy levels	New Supply 2024	New Supply 2025
250,237 sqm (+80.6%)	169,478 sqm	541,124 sqm



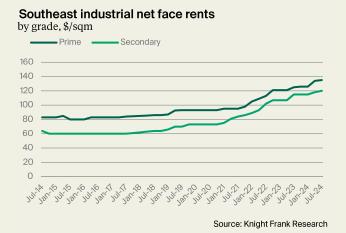


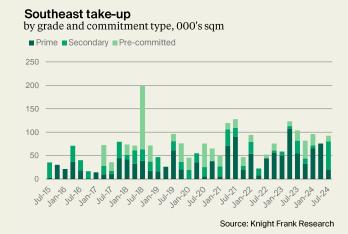
# **Southeast**

### **Demand**

- Prime rents rose marginally from Q1 (+0.7%) and now sit at \$135/sqm
- Take-up increased 22.4% from Q1 to 92,642 sqm comfortably above the SE's 10-year avg. of 65,572 sqm
- Prime yields remained flat q/q in the SE at 5.50%

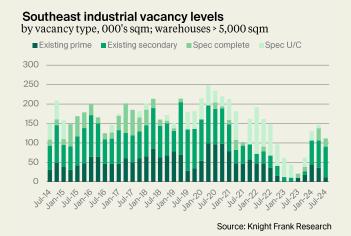
Prime Rents	Take-up	Prime Yields	
\$135/sqm	92,642 sqm	5.50%	
(+0.7% q/q)	(+22.4% q/q)	(+0.0% q/q)	

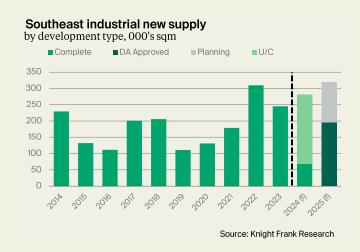




- Vacancy levels in the SE remain far lower than in the West and North with only 111,326 sqm of stock available to lease as of Q2-2024, down 24.0% q/q.
- The pipeline remains strong, predominately in the outer SE, with 282,058 sqm of stock coming on in 2024

Vacancy levels	New Supply 2024	New Supply 2025
111,326 sqm (-24.0% q/q)	282,058 sqm	320,421 sqm





## West

### **Demand**

- Prime rents rose marginally from Q1 (+0.8%) and now sit at \$132/sqm slightly lower than the SE and North
- Take up more than doubled (120.0%) after an unusually low Q1-2024 mainly caused by prospective tenants taking longer to finalise leases due to increased vacancy and hence choice

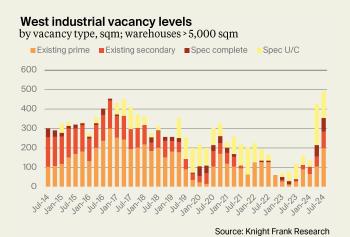
Prime Rents	Take-up	Prime Yields
\$132/sqm	125,887 sqm	<b>5.75%</b>
(+0.8% q/q)	(+120.0% q/q)	(-12 bps q/q)





- The West accounts for 61.2% of new supply delivered in 2024, by far the most of any precinct
- The large amount of new stock has pushed vacancy levels up 370,004 sqm y/y to 488,406 sqm as at Q2-2024
- The development pipeline will moderate somewhat in 2025 with 300,942 sqm of new stock to land next year

Vacancy levels	New Supply 2024	New Supply 2025
488,406 sqm (+14.4% q/q)	712,224 sqm	300,942 sqm



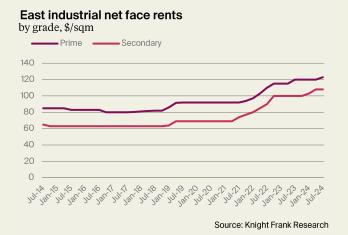


# **East**

### **Demand**

- Prime rents grew fastest in the East, up 2.5% q/q and now sit at \$123/sqm, still the lowest of all precincts
- Leasing activity was limited in Q2 with only three deals totalling 6,996 sqm recorded
- Prime yields remained flat at 5.50% in the East

Prime Rents	Take-up	Prime Yields
\$123/sqm	<b>6,996 sqm</b>	<b>5.75%</b>
(+2.5% q/q)	(+233.9% q/q)	(+0 bps q/q)





- A new business park in Kilsyth is expected to land mid-2025 totalling 37,138 sqm
- There is no other developments scheduled for 2024 or 2025 as most of the East precinct is "built out"
- Vacancy levels feel 64.3% q/q to 5,947 sqm (one warehouse) but remain historically low

Vacancy levels	New Supply 2024 New Supply 202	
5,947 sqm (-64.3% q/q)	0 sqm	37,138 sqm





# Vacancy rates Q2 2024

Melbourne	North	Southeast	West	East
2.8%	5.4%	1.0%	4.6%	0.2%
(+0.2% q/q)	(+2.4% q/q)	(-0.4% q/q)	(+0.5% q/q)	(-0.4% q/q)

#### North industrial vacancy rate

excl. warehouses <5,000 sqm and hardstand



Source: Knight Frank Research

#### West industrial vacancy rate

excl. warehouses <5,000 sqm and hardstand



Source: Knight Frank Research

#### Southeast industrial vacancy rate

excl. warehouses <5,000 sqm and hardstand



Source: Knight Frank Research

#### East industrial vacancy rate

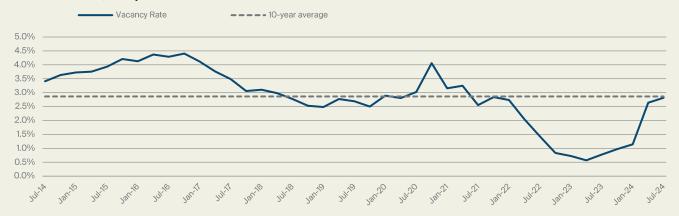
excl. warehouses <5,000 sqm and hardstand



Source: Knight Frank Research

#### Melbourne industrial vacancy rate

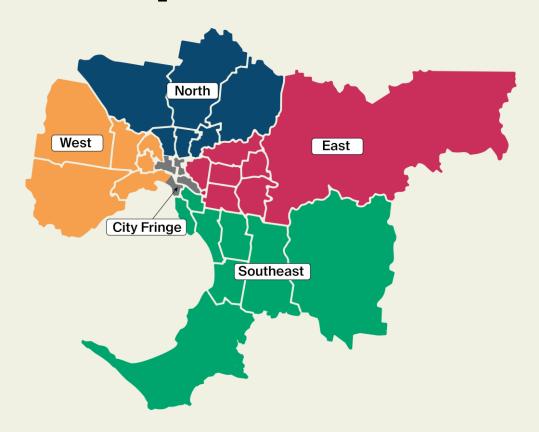
excl. warehouses <5,000 sqm and hardstand



Source: Knight Frank Research

## Industrial precincts of Melbourne





We like questions, if you've got one about our research, or would like some property advice, we would like to hear from you



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