



Key Facts

560,500m² of new office supply will be completed in 2015, up 75% on 2014.

Gross supply is anticipated to rise by another 9% in 2016 to 610,800m², driven predominantly by Sydney.

Pipeline for additional supply in 2017 and 2018 is benign, with only Sydney adding materially to stock.

Many office schemes are being altered to residential use, but increasingly hotel and student accommodation also.



MATT WHITBY Group Director Head of Research and Consulting

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After a hiatus in office completions in 2014, new supply rebounded in 2015, with feasibility supported by the steady decline in prime yields; albeit many schemes have and will continue to divert to residential or alternate uses.

The 2015 calendar year will deliver approximately 560,500m² of new and refurbished stock to the major Australian CBD markets, which is up 75% on the 321,000m² recorded during 2014 and slightly higher than the 10 year average (538,000m²). The CBDs with the greatest supply during 2015 were Sydney (182,929m²), Perth (134.556m²) and Melbourne (130,214m²), with the least amount of supply added in Canberra (11,945m²).

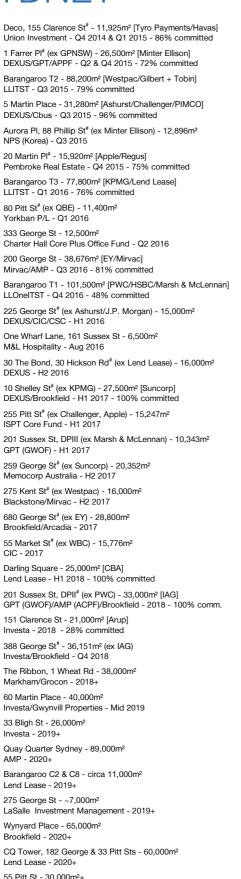
Following the hiatus in office completions in 2014, with many developers/owners actively driving their respective pipelines, the rebound will continue in 2016, with gross supply anticipated to jump by another 9% in 2016 to 610,800m². With the first of the Barangaroo office buildings completed (Tower 2), the majority of new supply will again occur in Sydney (318,000m²), which will include Towers 1 and 3 at Barangaroo, 200 George St, 333 George St and tranches of backfill space coming back on line following major refurbishments. The Brisbane CBD will also see two major developments and a refurbishment complete following the recent completion of 180 Ann St (Q4 2015), with 480 Queen St and 1 William St both

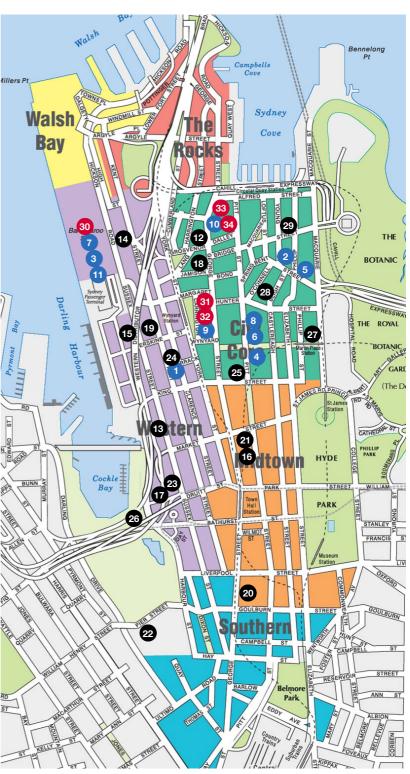
completing in 2016. Melbourne is nearing the end of a long supply cycle, however new supply will still total 108,000m² in 2016. Perth, Adelaide and Canberra will all have benign supply over the next few years, which will assist in cushioning generally weak demand conditions. The pipeline for supply additions in 2017 and 2018 is currently very benign nationally.

Feasibility for construction of new space has been supported by steady declines in prime yields, particularly for fund through developments with strong pre-commitment. However, many office schemes are now being amended to alternate uses, due mainly to the exceptional uptick in residential demand.

Permanent withdrawals of office stock across the major East Coast markets accelerated through 2015, increasing 41% above 2014 levels, however the peak is expected to be in 2016 when circa 188,000m² of office stock is projected to be withdrawn across the East Coast CBD and select Fringe markets. Residential and hotel developments are the dominant alternate uses at 80%, however Hotels and Student Accommodation use is on the radar again.

SYDNE'







Under Construction/Complete DA Approved / Confirmed / Site Works Mooted / Early Feasibility

NB. Dates are Knight Frank Research estimates Includes select CBD major office supply (NLA quoted) Major tenant precommitment in [brackets] next to NLA # Major refurbishment/backfil

Source of Map: Knight Frank Research

LLITST refers Lend Lease International Towers Sydney Trust (50% CPPIB, 25% APPF Commercial, 15% Lend Lease, 10% APG)

LLOneITST refers Lend Lease One International Towers Sydney Trust (37.5% Lend Lease, 37.5% QIA, 25% APPF Commercial)



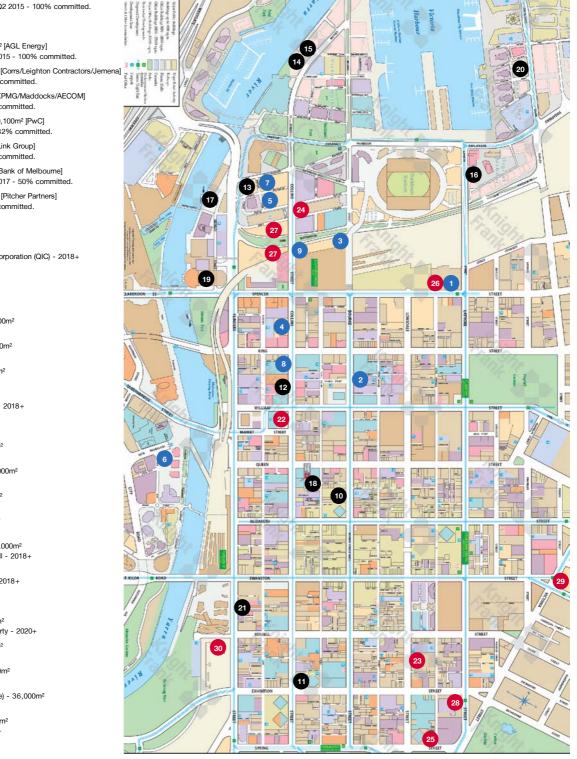
MELBOURNE

1	313 Spencer St - 27,500m ² [Victoria Police] Cbus Property/Invesco - Q2 2015 - 100% committed.
2	570 Bourke St - 27,000m² Charter Hall - Q2 2015.
3	699 Bourke St - 19,300m² [AGL Energy] Mirvac/TIAA-CREF - Q2 2015 - 100% committed.
4	567 Collins St - 55,000m ² [Corrs/Leighton Contractors/ Investa - Q3 2015 - 69% committed.
5	2 Collins Sq - 70,000m ² [KPMG/Maddocks/AECOM] Walker - Q3 2016 - 55% committed.
6	2-4 Riverside Quay ^ - 20,100m² [PwC] Mirvac/ISPT - Q4 2016 - 82% committed.
7	4 Collins Sq - 38,000m² [Link Group] Walker - Q4 2016 - 65% committed.
8	525 Collins St - 6,000m² [Bank of Melbourne] St Martins/Equiset - Q2 2017 - 50% committed.
9	664 Collins St - 25,000m² [Pitcher Partners] Mirvac - Q2 2018 - 40% committed.
10	405 Bourke St - 62,000m² Brookfield - 2018+
11	80 Collins St - 43,000m ² Queensland Investment Corporation (QIC) - 2018+
12	477 Collins St - 51,000m² Mirvac - 2018+
13	5 Collins Sq - 35,100m² Walker - 2018+
14	Y3, 839 Collins St - 39,200m² Lend Lease - 2018+
15	Y4, 855 Collins St - 34,000m² Lend Lease - 2018+
16	1000 Latrobe St - 32,500m² Digital Harbour - 2018+
17	North Wharf - 20,000m² WTC Asset Management - 2018+
18	360 Collins St - 18,000m ² DEXUS - 2018+
19	601 Flinders St - 60,000m² Eureka/Asset 1 - 2018+
20	395 Docklands Dve - 22,000m ² MAB - 2018+
21	180 Flinders St - 20,000m² DEXUS - 2018+
22	447 Collins St - 68,356m² Cbus Property - 2019+
23	124-148 Lonsdale St - 55,000m² Uniting Church/Charter Hall - 2018+
24	710 Collins St - 47,500m² Abacus Property Group - 2018+
25	271 Spring St - 20,000m² ISPT - 2018+
26	311 Spencer St - 55,000m ² Australia Post/Cbus Property - 2020+
27	Sites 5B & 6B - 100,000m² Lend Lease - 2018+
28	288 Exhibition St - 90,000m² Telstra - 2020+
29	555 Swanson St (CUB Site) - 36,000m² Grocon - 2018+
30	Fed Square East - 60,000m² State Government - 2020+

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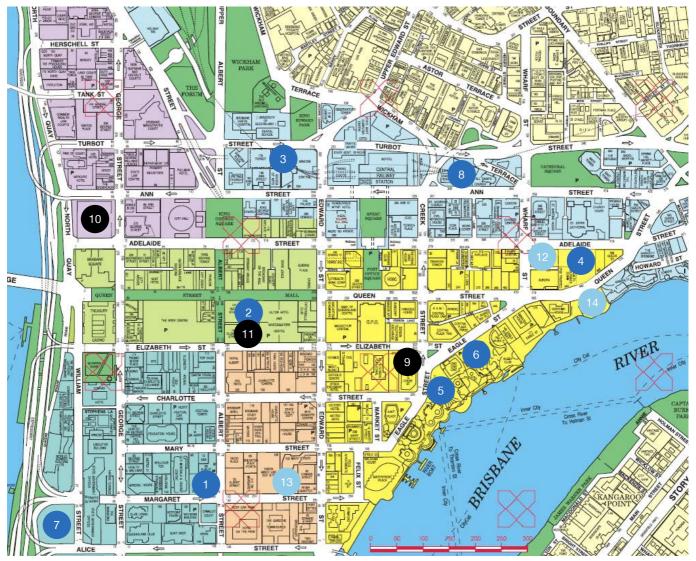
Mooted / Early Feasibility



Source of Map: Knight Frank Research

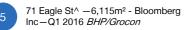
NB. Dates are Knight Frank Research estimates Major tenant precommitment in [brackets] next to NLA ^ Southbank precinct Office NLA quoted

BRISBANE



- 60 Albert St[^] c14,000m² DWPF Q1 2015 *Arrow/Worley* Parsons/Rowland
 - 155 Queen St— c2,500m² ISPT—Q4 2015
 - 180 Ann St- 57,465m² [CBA] Daisho - Q4 2015-18% committed

480 Queen St-55,561m² [BHP/ PwC/ Freehills] -84% committed Grocon (DEXUS/DWPF) - Q1 2016



123 Eagle St^ -- 13,745m² - GPT- Q2-3/2016 PWC/Allens Linklaters/HWL Ebsworth/Grocon

1 William St-74,853m² [State Govt] Cbus Property/ISPT-Q3 2016 100% committed

310 Ann St# - 16,500m² Private Investor-Q4 2016 12 Creek St Annex-6,297m² of GFA DEXUS Property Group/DWPF-tba



300 George St-c35,000m² NLA Shayher Group-tba



The Regent Development-c35,000m² ISPT-subject to pre-commitment

363 Adelaide St—14,700m² Valparaiso Capital — withdrawn Q1 2015 Student Accommodation Conversion



240 Margaret St-3,750m² Aspial Corporation—withdrawal Q3 2015



Residential Development

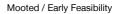
443 Queen St-5,560m² Cbus- withdrawal Q4 2015 **Residential Development**

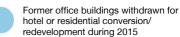
Source of Map: Knight Frank Research

Under Construction / Complete



DA Approved / Confirmed / Site Works





Source of Map: Knight Frank As at December 2015, excluding strata #major refurbishment/entire building available ^sub-lease space >5,000m² with a number of contiguous floors Sub-lessor identified in italics. Avail office NLA quoted. Major Pre-commit in [brackets] next to the NLA.

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999 Hay St - 10,760m² [GHD] QUBE - Q3 2015 - 56% committed Brookfield Place 2 (123 St Georges) - 33,600m² [Ashurst, Deloitte, Corrs, Brookfield, Wesfarmers] - Brookfield - Q4 2015 - 63% committed KS2 (Kings Square)*, 376 Wellington St - 19,282m² [Shell] DEXUS & DWPF - Q3 2015 - 100% committed KS3 (Kings Square)*, 376 Wellington St - 5,675m² [John Holland] DEXUS & DWPF - Q3 2015 - 100% pre-committed KS4 (Kings Square)*, Wellington St - 12,500m² [HBF] HBF - Q3 2015 - 72% committed KS1 (Kings Square)*, 376 Wellington St - 22,543m² DEXUS & DWPF - Q4 2015 - subject to pre-commitment 251-267 St Georges Tce # - 2,500m² [includes new studio of 306m²] Primewest - late 2016 Capital Square, 98-124 Mounts Bay Rd - 50,500m² [Woodside] AAIG - mid 2018 - 100% committed 100 Murray St # - 4,000m² AWD Diversified Ltd - subject to pre-commitment 950 Hay St (old Melbourne Hotel site) - 10,000m² Oakesfield Pty Ltd - subject to pre-commitment 480 Hay St - 34,000m² BGC - Dev Approved - subject to pre-commitment Elizabeth Quay - 130,000m² excluding 70,000m² Chevron site Leighton / Broad Construction Services Crn Barrack St & The Esplanade - 70,000m² [Chevron] Chevron - DA Pending Perth City Link * - Circa 120,000m² exclusive of Kings Square Mirvac/Leighton development consortium

239 St Georges Tce (Bishops See no.2) - 46,000m²+ Brookfield/Hawaiian - subject to pre-commitment

KS5 (Kings Square) * - 38,000m² Seven Entertainment - DA Pending

Waterbank, near The Causeway - 17,000m² Lend Lease / MRA - Initial site works

Completed / Under Construction

Dev Approved / Confirmed / Site Works

Mooted / Early Feasibility

NB. Dates are Knight Frank Research estimates

Office NLA quoted Major tenant precommitment in [brackets] next to NLA

Full refurbishment
* Mirvac/Leighton awarded the Perth City Link development contract excluding the Kings Square precinc

KS 1 to 5 are being developed by Leighton / Seven Group.



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169 Pirie St (ex BAB) # - 8,000m² [Lucid , Channel 9, Homestart] Aus Property Developments - June 2015

1 King William St # - ~11,000m² (ex Origin) [SA Govt] Anvil Capital - December 2015 - 30% committed

50 Flinders St - 21,431m² [People's Choice C.U. & Santos**] Cbus - October 2015 - 82% committed

115 King William St - 6,900m² Brinz Holdings - Q2 2016

170 Frome St - 3,900m² [Grant Thornton] Emmett Properties - 2016 - 38% committed

University of Adelaide AMNS[^] - North Terrace 12,000m² University of Adelaide - 2016+

185 Pirie St - 6,000m² Palumbo - 2017+

186-190 North Terrace - 5,000m² Adelaide Development Company (ADC) - 2018+

Precinct GPO (Plaza) - 141 King William St - 12,500m² Charter Hall/Telstra Super Fund - 2018+

Precinct GPO (Tower) - 12-26 Franklin St - 24,000m² Charter Hall/Telstra Super Fund - 2018+

11-13 Austin Street - 30,975m^{2***} Eklipse Capital - 2018+

130 Angas St (Hospital) - 25,000m² Commercial & General - 2018+

102-120 Wakefield St - 16,500m ² Kyren Group - 2018+

42-56 Franklin St - 21,000m² Private (Molfetas) - 2018+

Worldpark - Richmond Rd, Keswick - 22,600m² Axiom (Stage B & C) - 2018+

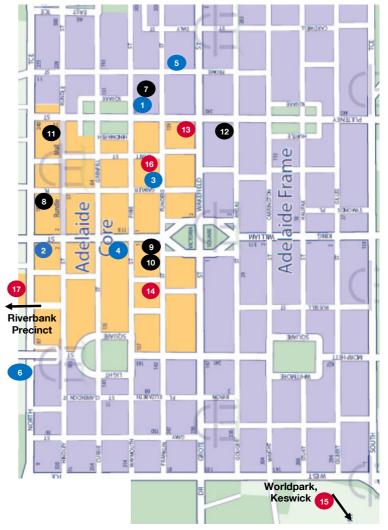
57-61 Wyatt Street - 4,180m² Private - 2018+

Festival Plaza / Riverbank Precinct - 40,000m² Walker Corp/SA Government - 2019+

Under Construction/Complete

DA Approved / Confirmed

Mooted / Early Feasibility



Source of Map: PCA

NB. Dates are Knight Frank Research estimates Major tenant precommitment in [brackets] next to NLA # Major refurbishment Office NLA quoted (>3,000m²)

* Owner occupier

- **Santos has subleased all (7,000m²) of their pre committed space ***Mixed use development comprising residential, retail & commercial
- ***Mixed use development comprising residential, retail & commerica ^Adelaide Medical & Nursing School

~ note total NLA is 18,247m²

C.U. Credit Union

BAB Bendigo & Adelaide Bank

RESEARCH



CANBERRA

DA Approved / Confirmed / Site Works

Mooted / Early Feasibility

3-7 Molonglo Drive, A Capital Airport Group	Airport - 36,000m ² o - Complete - awaiting commitment	TURNE
2 Constitution Ave ^ ISPT - Complete (tota	# - 10,131m² al NLA 20,014m²) - awaiting commitmen	41
,	rest - 24,500m ² [Dept of Finance *] omplete - 80% committed *	\sim
	Park - 30,400m² [Dept of Social Services roup – Q3 2017, 100% committed ~	
	ing 4, London Circuit^ - 25,000m² 2018+ subject to pre-committment	~ <
0,00,	London Circuit^ - 16,000m ² 2018+ subject to pre-commitment	
Section 96^ - 37,500 QIC - 2018+ subject		19.90
Northbourne Square,	, Northbourne Ave^ - 52,000m² + subject to pre-commitment	6
Nangari Street ^ - 6,		EDHBURGH
45 Furzer St, Phillip -		PARKES
Section 19 (Block 4)^ ACT Government - 2		LAKE BURLEY GRIFFIN
2 Darling Street, Bart Doma Group - 2018+		
44 Macquarie St, Bar Doma/Morris Group	rton - 10,000m ² mixed use - 2018+	
	on (ex ACT Tab bldg) - 8,000m ² - 2021+ subject to pre-commitment	
Landmark Building, L Leighton/Mirvac JV -	ondon Circuit^ - 50,000m² mooted	
Vernon South - Build Leighton/Mirvac JV -	ing 3, London Circuit^ - 25,000m ² mooted	K
45 Callam Street, Phi Hindmarsh Group - M	illip - 17,500m ² Mooted, subject to pre-commitment	
Anzac Park East, Par Federal Govt - moote		AGEINST
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Source of Map: ACT Planning and Land Authority (ACTMAPi)



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