RESEARCH





HIGHLIGHTS

- The 2013 calendar year will deliver approximately 463,000m² of new and refurbished stock to the Australian CBD markets, which is down 29% on the 649,000m² recorded during 2012. The cities with the greatest supply during 2013 were Melbourne (183,338m²) and Sydney (135,692m²). Anticipated supply for 2014 is only 241,000m², which is the lowest level of gross supply additions since 2001, when just shy of 200,000m² was completed. The only major high profile additions to stock next year will occur in Melbourne, with 150 Collins Street (Westpac committed) and 720 Bourke Street (Medibank committed) slated for completion. A handful of smaller new builds or refurbishments will also be completed in Sydney, Perth and Adelaide.
- Following relatively strong completion activity over the past two years, this hiatus in new construction completions in 2014 comes at a welcome time for the markets, especially those with an overhang of backfill and sub-lease space waiting to be absorbed. With many developers/owners actively reigniting their respective pipelines over the past 12-18 months, a rebound in supply will be recorded in 2015 (completions totalling 562,000m²). This includes projects that commenced without tenant pre-commitments such as 180 Ann Street, Brisbane (Daisho) and 20 Martin Place, Sydney (Pembroke). Notwithstanding this, Brisbane and Canberra will be devoid of any major supply until late 2015. While new supply additions are expected to be relatively lower, backfill space will continue to be a major factor during 2014 and increasingly so during 2015.
- Investor demand for modern accommodation with long WALEs from both local and off-shore investors has continued unabated in 2013, with sales volumes far outstripping 2012 levels, driven by numerous large fund through transactions. There has also been an unprecedented level of site sales occurring in and adjacent to the CBD markets, namely Melbourne and Sydney, driven predominately by Asian developers, as the "highest and best use" of sites are increasingly being slanted towards residential rather than commercial use.

DECEMBER 2013

AUSTRALIAN CBD OFFICE

Supply & Development Activity Maps

- 161 Castlereagh St (242 Pitt St) 54,450 m² [ANZ/Freehills] GPT (GWOF)/La Salle/ISPT - Q2 2013 - 100% committed
- 8 Chifley Square 19,300m² [Corrs/QBE/Quantium] Mirvac/Keppel REIT Asia - Q3 2013 - 95% committed
- 3 175 Liverpool Street* 10,790m² GIC - H2 2013
- 180 Thomas St ~14,000m² [Transgrid] ~ Transgrid - Q1 2014 - 35% committed
- Deco, 155 Clarence St ~12,000m²
 St Hilliers Q3 2014 seeking pre-commitment
- 50 Martin Place* 21,443m² [Macquarie] ~
 Macquarie Group end 2014/early 2015 100% committed
- 5 Martin Place 31,280m² [Ashurst] Colonial (CPA)/Cbus - Q1 2015 - 44% committed
- 20 Martin Pl[#] 15,920m² Pembroke Real Estate - Q1 2015
- 9 Barangaroo T2 & T3 88,200m² + 77,800m² [Westpac/KPMG] Lend Lease* - 2015/16 - 70% committed
- 200 George St 38,000m² [Ernst & Young] Mirvac/AMP - H1 2016 - 74% committed
- 1 Martin Place[#] (ex Macquarie) ~40,000m² [DLA Piper] Charter Hall Office Trust - 2015 - ~20% committed
- Grosvenor Place, 225 George St[#] (ex Ashurst) 10,000m² DEXUS/CPA/Investa/CSC 2015
- Central Park ~45,000m² Frasers - 2015+
- One Wharf Lane, 161 Sussex St 4,800m² M&L Hospitality - Q1 2016
- Barangaroo T1 101,500m Lend Lease - 2016+
- 333 George St ~14,000m²
 Charter Hall Core Plus Office Fund 2016+
- 10 Shelley St[#] (ex KPMG) 27,500m² CPA/Brookfield - 2017
- 18 30 The Bond, 30 Hickson Rd[#] (ex Lend Lease)- 16,000m² DEXUS - 2017
- 55 Market St[#] (ex WBC) 15,776m² Investa - 2017
- 20 19-31 Pitt St- ~7,000m² Cambooya - 2017+ (Stage 1 DA Approved)
- 33 Bligh St 26,000m² Energy Aust./Investa - 2018
- 151 Clarence St 21,000m² Investa - 2018 (Stage 1 DA Approved)
- The Ribbon, 1 Wheat Rd 38,000m² Markham/Grocon/SHFA - 2016+
- 430-450 Pitt St (Belmore Park) 22,500m² Energy Australia - 2016+
- SICEEP The Haymarket 22,000m² Lend Lease - 2016+
- 182 George & 33 Pitt Sts ~40,000m² Lend Lease - 2017+
- George, Underwood & Pitt Sts 40,000m²+ Mirvac - 2017+
- 289-307 George St (City One) 65,000m² Brookfield - 2018+
- AMP Circular Quay Master Plan* ~40,000m²
 AMP 2018+
- 60 Martin Place ~32,000m² (full redevelopment likely) Investa/Gwynvill Properties - 2018+
- Under Construction/Complete
- DA Approved / Confirmed / Site Works
- Mooted / Early Feasibility

 NB. Dates are Knight Frank Research estimates
 Includes select CBD major office supply (NLA quoted)
 Major tenant precommitment in [brackets] next to NLA
 - # Major refurbishment ~owner occupier

 * in conjunction with co-capital partners CPPIB, APPF
 Commercial, First State Super and Telstra Super
 - » Proposal involves amalgamation of 33 Alfred St, 50 Bridge St and various buildings in Young and Loftus Streets into one precinct. Permissable NLA to be transferred between sites with net NLA increase totalling circa 40,000m².

SYDNEY CBD



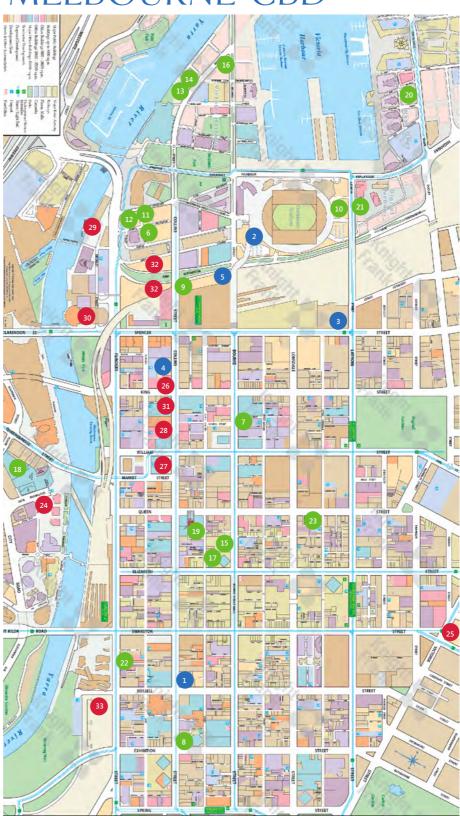
Source of Map: Knight Frank



- 150 Collins St 20,000m² [Westpac] GPT Wholesale Office Fund - Q3 2014 - 73% committed.
- 720 Bourke St 47,000m² [Medibank] Cbus Property Q3 2014- 64% committed.
- 313 Spencer St 27,500m² [Victoria Police] Cbus Property/Invesco - Q1 2015 - 100% committed.
- 567 Collins St 55,000m² [Corrs/Leighton Contractors] Investa - Q2 2015 - 47% committed
- 699 Bourke St 19,300m² [AGL Energy] Mirvac Q2 2015 100% committed.
- 2 Collins Sq 55,000m² [KPMG] Walker - Q4 2016 - 49% committed.
- 570 Bourke St (expansion/redevelopment) $27,000m^2$ Charter Hall 2015+
- 80 Collins St 43,000m²
- Queensland Investment Corporation (QIC) 2016+
- 664 Collins St 27,500m² Mirvac 2016+
- 685 Latrobe St 33,000m² Charter Hall & Flagship 2016+
- 4 Collins Sq 20,000m² Walker 2015+
- 5 Collins Sq 35,000m² Walker 2016+
- 839 Collins St 34,000m² Lend Lease 2016+
- 855 Collins St 40,000m² Lend Lease - 2016+
- 405 Bourke St 61,000m² Brookfield - 2016+
- Cnr Collins & Bourke Sts 40,000m² Lend Lease - 2016+
- ble South 27,000m² Colonial (CPA) - 2016+
- Freshwater Place Stage 3 ^ ¥ 42,500m² Offshore Investor 2016+
- 360 Collins St DEXUS - 2016+
- 395 Docklands Dve 22,000m² MAB 2015+
- 1000 Latrobe St 32,500m² Digital Harbour 2016+
- 180 Flinders St 20,000m² DEXUS - 2016+
- 272 Queen St 51,000m² Dale-Rose P/L - 2016+
- 2-4 Riverside Quay ^ 20,100m² Mirvac - 2017+
- 555 Swanson St (CUB Site) 36,000m² Grocon - 2016+
- 555 Collins St 67,000m² Harry Stamoulis/Grocon - 2017+ 447 Collins St *
- Cbus Property 2017+
- 477 Collins St ‡ 51,000m² Mirvac 2017+
- North Wharf 20,000m² WTC Asset Management - 2016+
- 601 Flinders St 60,000m² Eureka/Asset 1 2016+ 525 Collins St - 5.000m²
- St Martins/Equiset 2016+ Sites 5B & 6B - 100,000m² Lend Lease - 2017+
- Fed Square East 60,000m² State Government 2018+
- **Under Construction**
- DA Approved / Confirmed / Site Works
- Mooted / Early Feasibility
 - NB. Dates are Knight Frank Research estimates

 - ^ Southbank precinct Office NLA quoted
 - Major tenant precommitment in [brackets] next to NLA * Sold to Cbus Property (Nov-13) ¥ Sold to an offshore investor (Nov-13) ‡ Sold to Mirvac (Nov-13)

BOURNE CBI



Source of Map: Knight Frank

DECEMBER 2013

AUSTRALIAN CBD OFFICE

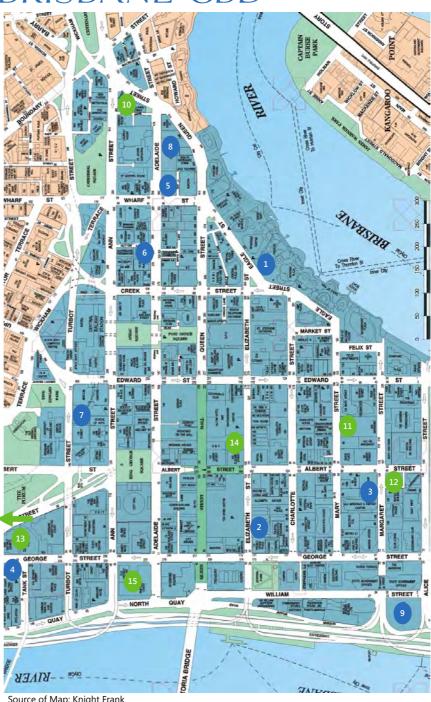
Supply & Development Activity Maps

- 111 Eagle St 64,041m² [ANZ/E&Y/Arrow] GPT - June 2012 - 84% committed
- 55 Elizabeth St -18,517m² [ATO] Grocon/Credit Suisse - June 2013 - 100% committed
- 126 Margaret St # 5,718m² Investec - Q1 2013
- 420 George St # 6,500m² Nielson Properties - Q2 2013
- 363 Adelaide St # 14.968m² Investa Property Group (for sale) Q3 2014
- 280 Adelaide St # 5,700m² Workcover Qld - Q1 2014
- 180 Ann St 57,465m² Daisho - Q4 2015
- 480 Queen St 55,751m² [Freehills/BHP] Grocon (DEXUS/DWPF) - Q2 2016 -39% committed
- 1 William St, 74,853m² [State Govt] Cbus - late 2016 - 100% committed *
- 550 Queen St 18,539m² GFA Consolidated Properties - tba
- 111 Mary St- 35,000m² Billbergia/ AMP Capital – tba
- 30 Albert St 25,850m² Cornerstone (likely residential) - tba
- Transit Centre Stage II 70,000m² GPT/APPF – tba
- The Regent Development 50,000m² ISPT - tba
- 300 George Street 46,162m² Shayer Group - tba
- Under Construction / Complete
 - DA Approved / Confirmed / Site Works
 - Mooted / Early Feasibility/

As at December 2013, excluding strata buildings. # Major Refurbishment / entire building available Major pre-commits in [brackets] next to NLA Avail Office NLA Quoted

*State Gov't have 15,000 m² for sublease

BRISBANE CBD



Source of Map: Knight Frank



- 861 Hay St 10,947m² [Aurecon]
 - Perth Diocese Q3 2014 50% committed
- 565 Hay St # 7,560m²
 - Perth Diocese Q4 2014 seeking pre-commitment
- _____ Treasury Building 30,196m² [WA Gov't]
 - Mirvac / Keppel REIT consortium March 2015 100% committed
- 32 St Georges Tce # 15,045m² [Legal Aid] Private - Q2 2015 - 40% committed
- S KS1 (Kings Square)*, 376 Wellington St 22,247m²
 DEXUS & DWPF mid 2015+ seeking pre-commitment
- 6 KS2 (Kings Square)*, 376 Wellington St 19,425m² [Shell] DEXUS & DWPF - mid 2015+ - 82% committed
- KS3 (Kings Square)*, 376 Wellington St 6,500m² [John Holland]
 DEXUS & DWPF mid 2015+ 100% pre-committed
- 123 St Georges Tce (Brookfield Place Sth) 34,000m² [Corrs, Deloitte, Brookfield] Brookfield Q3 2015 41% committed
- 999 Hay St 10,160m² [GHD] QUBE - Q4 2015 - 59% committed
- KS4 (Kings Square)*, Wellington St 13,000m² [HBF] HBF - late 2015 - 69% committed
- Veil 253, 253 St Georges Tce 3,577m²
 Primewest Q4 2015 seeking pre-commitment
- 47-59 Milligan St (Milligan Square) 21,000m²
 Georgiou mid 2016 seeking pre-commitment
- Capital Square, 98-124 Mounts Bay Rd 50,500m²
 AAIG Q2 2017 seeking pre-commitment
- 100 Murray St # 4,000m²

 AWD Diversified seeking pre-commitment
- 950 Hay St (old Melbourne Hotel site) 11,219m²
 Oakesfield New DA Pending
- 374-396 Murray St 28,000m² or 14,000m² Sirona Capital - seeking pre-commitment
- 239 St Georges Tce (Bishops See no.2) 30,000m²+
 Brookfield/Hawaiian seeking pre-commitment
- KS5 (Kings Square) * 38,000m²
 Seven Entertainment DA Pending
- 480 Hay St 35,000m²
 BGC DA Pending seeking pre-commitment
- 36 St Georges Tce 16,500m²
 Uniting Church of Australia DA Pending
- Elizabeth Quay 140,000m² excluding 60,000m² Chevron site Leighton / Broad Construction Services
- Crn Barrack St & The Esplanade 60,000m² [Chevron]
- Perth City Link * Circa 120,000m² exclusive of Kings Square Mirvac/Leighton development consortium
- Waterbank, near The Causeway 17,000m² Lend Lease / MRA - Initial site works
- Under Construction
- DA Approved / Confirmed / Site Works
- Mooted / Early Feasibility

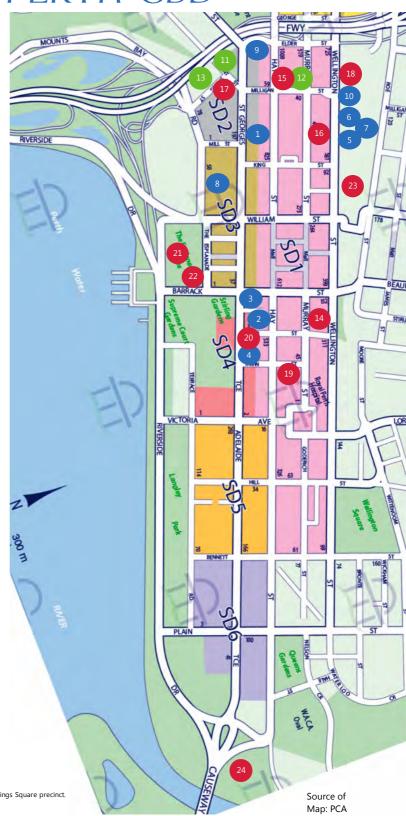
NB. Dates are Knight Frank Research estimates Office NLA quoted

Major tenant precommitment in [brackets] next to NLA

Major refurbishment

* Mirvac/Leighton awarded the Perth City Link development contract excluding the Kings Square precinct. KS1-5 are being developed by Leighton / Seven Group.

PERTH CBD



DECEMBER 2013

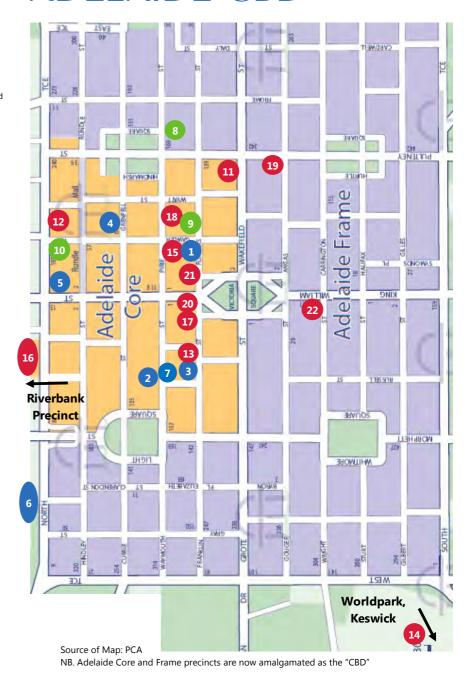
AUSTRALIAN CBD OFFICE

Supply & Development Activity Maps

- 30 Flinders St # 13,126 m2 [SA Gov't] Flinders Central - 2012 - 80% committed
- 100 Waymouth St # 12,750m² [Community CPS C.U.] Cromwell - Jan 2013 - 24% committed
- 70 Franklin St 19,363m² [Piper Alderman] Kyren - April 2013 - 32% committed
- 80 Grenfell St 22,265 m² [Bendigo & Adelaide Bank] * Pacific Shopping Centre Grp - Q4 2013 - 100% committed
- 2 King William St # 5,188 m² Private - O1 2014
- North Terrace "SAHMRI" ^ ~25,000 m² S.A. Gov't - Q3 2014
- 81-95 Waymouth St (ex ATO) # 16,378m2 KTS Properties - Nov 2013 - 100% vacant
- 169 Pirie St (ex BAB) # 7,920m2 Australasian Property Developments - Q2 2014
- 50 Flinders St 21,431m² [People's Choice C.U. & Santos] Cbus - Q4 2015 - 75% committed
- 186 North Terrace 5,000 m² Adelaide Development Company (ADC) - 2015
- 102-120 Wakefield St 18,000 m ² Kambitsis Group - 2015+
- 200 North Terrace ~12,000m² Commercial & General/Maras/Le Cordon Bleu - 2015+
- 42-56 Franklin St 22,000 m² Private (Molfetas) - 2015+
- Worldpark Richmond Rd, Keswick 22,600 m² Axiom (Stage B & C) - 2015+
- 51 Pirie St 33,000 m² Charter Hall - 2015+
- Riverbank Precinct Walker Corp/SA Government - 2015+
- Tower 7 2-10 Franklin St 13,000 m² Aspen - 2015+
- 77 Pirie St 32.000m² Adelaide Development Company - 2015+
- 130 Angas St (Yorke Campus Stg 2) ~25,000 m² Commercial & General - 2015+
- Tower 4 141 King William St 30,000 m² Aspen - 2015+
- 2-20 Flinders St 17,500m² Toga - 2015+
- 301-317 King William St, Adelaide 20,000m² Supreme Court Precinct - 2018+
- Under Construction/Complete DA Approved / Confirmed Mooted / Early Feasibility

NB. Dates are Knight Frank Research estimates Major tenant precommitment in [brackets] next to NLA # Major refurbishment BAB Bendigo & Adelaide Bank

ADELAIDE CBD



Office NLA quoted (>5,000m²)

- * 6,312m² for sublease
- ^ S.A. Health & Medical Research Institute

C.U. Credit Union



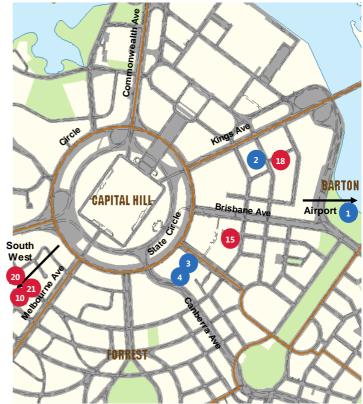
- 3-7 Molonglo Dr, Airport 36,000m²
 Capital Airport Group awaiting commitment
- 4 National Circuit East, Barton 9,434m² [ITSA] *
 ISPT H1 2013 20% committed
- 28 Sydney Ave, Forrest 12,500m² [PwC] BDC ACT - H1 2013 - 40% committed
- 1 Canberra Ave, Forrest 24,500m² Willemsen Group - Q3 2014
- The Valley Ave & Gungahlin Pl, Gungahlin 9,000m² [ACT Govt] KDN Group Q1 2015 100% committed
- Vernon North Building 4, London Circuit^ 25,000m² Leighton/Mirvac JV - 2016+ seeking pre-commit
- Signature Building 2, London Circuit^ 16,000m² Leighton/Mirvac JV - 2016+ seeking pre-commit
- 26-28 Antill St, Dickson (ex ACT Tab bldg) 8,000m² Amalgamated Group - 2015+ seeking pre-commit
- Section 96^ 37,500m²
 QIC 2016+ seeking pre-commit
- 45 Furzer St, Phillip 40,600m²
 Doma Group 2016+ seeking pre-commit
- Anzac Park East, Parkes # 12,534m²
 Federal Govt mooted
- Landmark Building, London Circuit^ 50,000m² Leighton/Mirvac JV - mooted
- Vernon South Building 3, London Circuit^ 25,000m² Leighton/Mirvac JV - mooted
- 71 Constitution Ave, Campbell 10,000m² Hindmarsh Group - 2017+
- 2 Darling Street, Barton 11,500m² Doma Group - 2017+
- Section 4^ 40,000m² ACT Government - 2017+
- Myuna Complex, Northbourne Ave^ 52,000m²
 Walker Group 2016+
- 44 Macquarie St, Barton 20,000m² mixed use Doma/Morris Group 2015+
- Nangari Street ^ 6,500m²
 Molonglo Group 2016+
- Block 15 Section 3, Phillip 11,450m² mixed use
 Woden Tradesman Club DA Lodged, seeking pre-commit
- 45 Callam Street, Phillip 17,500m²
 Hindmarsh Group Mooted, seeking pre-commit
- Section 21^ 15,000m²
 Australian National University 2015+

NB. Dates are Knight Frank Research estimates
Major tenant precommitment in [brackets]
* ITSA - Insolvancy Trustee Services Australia
Major refurbishment
^ Civic precinct
Office NLA quoted

- Under Construction/Complete
- DA Approved / Confirmed / Site Works
- Mooted / Early Feasibility

CANBERRA





Source of Map: ACT Planning and Land Authority (ACTMAPi)

RESEARCH



Americas

USA

Bermuda

Brazil

Caribbean

Chile

Australasia

Australia

New Zealand

Europe

UK

Belgium

Czech Republic

France

Germany

Hungary

Ireland

Italy

Monaco

Poland

Portugal

Russia

Spain

The Netherlands

Ukraine

Africa

Botswana

Kenya

Malawi

Nigeria

South Africa

Tanzania

Uganda

Zambia

Zimbabwe

Asia

Cambodia

China Hong Kong

India

Indonesia

Macau

Malaysia

Singapore

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Thailand

Vietnam

The Gulf

Bahrain

Abu Dhabi, UAE



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