

# North West Industrial Market

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# Research, Q1 2021

# Take-up (sq ft) 2.7m sq ft 63% above Q1 2020 Number of deals 20 Prime rent (£ per sq ft) £6.95 5yr Rental Growth Forecast 2.0%pa





Source: Knight Frank, Property Data, RealFor.

## **Q1 2021 SUMMARY**

Note: Units over 50,000 sq.ft.

A record level of take-up was recorded in Q1 2021, with a total of 2.7m sq ft, 63% above Q1 last year and already surpassing the five-year average for H1 take-up. Online retail and distribution firms continue to drive occupier demand, however there have also been some notable deals from manufacturers (8 transactions). The bulk of deals concluded this quarter have been in the 50,000 – 100,000 sq ft size band (12 transactions). Supply has declined this quarter, much of the available space is in Grade-B units. There have been some new schemes starting on site in Q1 such as the 305,000 sq ft under construction at Crewe 305 and 185,000 sq ft at Stakehill, however supply of fully available, Grade-A units over 100,000 sq ft is limited.

The outlook is positive, with at least c.2 million sq ft in legals and a good number of unsatisfied requirements in the market, which is likely to encourage both build to suit and speculative development.



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