Knight Frank Intelligence

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	SECTOR		MAR-24	DEC-24	JAN-25	FEB-25	MAR-25	APR-25	CHANGE	SENTIMENT
	High Street Retail (institutional lot sizes)	Bond Street	2.75% - 3.00%	2.75% - 3.00%	2.75% - 3.00%	2.75% - 3.00%	2.75% - 3.00%	2.75% - 3.00%		STABLE
		Oxford Street	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%		STABLE
		Prime Towns	7.00%	6.75%	6.75%	6.50%	6.50%	6.50%		STABLE
		Regional Cities	7.25%	7.25%	7.25%	7.00%	7.00%	7.00%		STABLE
		Good Secondary	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%		STABLE
	Shopping Centres (sustainable income)	Regional Scheme	8.25% +	7.50%	7.50%	7.50%	7.50%	7.50%		STABLE
		Sub-Regional Scheme	9.50% +	9.00% -	9.00% -	9.00% -	9.00% -	9.00% -		STABLE
		Local Scheme (successful)	10.50% +	10.00% -	10.00% -	10.00% -	10.00% -	10.00% -		STABLE
		Neighbourhood Scheme (assumes <25% of income from supermarket)	10.00%	10.00% -	10.00% -	10.00% -	10.00% -	10.00% -		STABLE
										-
		Open A1 Parks	5.75% - 6.00%	5.25% - 5.50%	5.25% - 5.50%	5.25% - 5.50%	5.25% - 5.50%	5.25% - 5.50%		STABLE
		Good Secondary Open A1 Parks	7.75% - 8.00%	6.75% - 7.00%	6.75% - 7.00%	6.75% - 7.00%	6.50% - 6.75%	6.50% - 6.75%		STABLE
ping	Out of Town	Good Secondary Open A1 Parks Bulky Goods Parks	7.75% - 8.00% 5.75% - 6.00%	6.75% - 7.00% 5.50%	6.75% - 7.00% 5.50%	6.75% - 7.00% 5.50%	6.50% - 6.75% 5.50%	6.50% - 6.75% 5.50%		STABLE STABLE
	Out of Town Retail									
		Bulky Goods Parks	5.75% - 6.00%	5.50%	5.50%	5.50%	5.50%	5.50%		STABLE
		Bulky Goods Parks Good Secondary Bulky Goods Parks	5.75% - 6.00% 7.75% - 8.00%	5.50% 6.75% - 7.00%	5.50% 6.75% - 7.00%	5.50% 6.75% - 7.00%	5.50% 6.50% - 6.75%	5.50% 6.50% - 6.75%		STABLE STABLE
		Bulky Goods Parks Good Secondary Bulky Goods Parks Solus Open A1 (15 year income)	5.75% - 6.00% 7.75% - 8.00% 6.00%	5.50% 6.75% - 7.00% 6.00% -	5.50% 6.75% - 7.00% 6.00% -	5.50% 6.75% - 7.00% 6.00% -	5.50% 6.50% - 6.75% 6.00% -	5.50% 6.50% - 6.75% 6.00% -		STABLE STABLE STABLE
		Bulky Goods Parks Good Secondary Bulky Goods Parks Solus Open A1 (15 year income)	5.75% - 6.00% 7.75% - 8.00% 6.00%	5.50% 6.75% - 7.00% 6.00% -	5.50% 6.75% - 7.00% 6.00% -	5.50% 6.75% - 7.00% 6.00% -	5.50% 6.50% - 6.75% 6.00% -	5.50% 6.50% - 6.75% 6.00% -		STABLE STABLE STABLE
	Retail	Bulky Goods Parks Good Secondary Bulky Goods Parks Solus Open A1 (15 year income) Solus Bulky (15 year income)	5.75% - 6.00% 7.75% - 8.00% 6.00%	5.50% 6.75% - 7.00% 6.00% - 6.00% -	5.50% 6.75% - 7.00% 6.00% - 6.00% -	5.50% 6.75% - 7.00% 6.00% - 6.00% -	5.50% 6.50% - 6.75% 6.00% - 6.00% -	5.50% 6.50% - 6.75% 6.00% - 6.00% -		STABLE STABLE STABLE STABLE
		Bulky Goods Parks Good Secondary Bulky Goods Parks Solus Open A1 (15 year income) Solus Bulky (15 year income) Annual RPI Increases [NIY] (20 year income)	5.75% - 6.00% 7.75% - 8.00% 6.00% 6.00%	5.50% 6.75% - 7.00% 6.00% - 6.00% -	5.50% 6.75% - 7.00% 6.00% - 6.00% -	5.50% 6.75% - 7.00% 6.00% - 6.00% -	5.50% 6.50% - 6.75% 6.00% - 6.00% -	5.50% 6.50% - 6.75% 6.00% - 6.00% -		STABLE STABLE STABLE STABLE POSITIVE
	Retail	Bulky Goods Parks Good Secondary Bulky Goods Parks Solus Open A1 (15 year income) Solus Bulky (15 year income) Annual RPI Increases [NIY] (20 year income) Open Market Reviews (20 year lease, 5 yearly reviews)	5.75% - 6.00% 7.75% - 8.00% 6.00% 5.00%	5.50% 6.75% - 7.00% 6.00% - 6.00% - 4.75% - 5.00% 6.00%	5.50% 6.75% - 7.00% 6.00% - 6.00% - 4.75% - 5.00% 6.00%	5.50% 6.75% - 7.00% 6.00% - 6.00% - 4.75% 5.75%	5.50% 6.50% - 6.75% 6.00% - 6.00% - 4.75% 5.75%	5.50% 6.50% - 6.75% 6.00% - 6.00% - 4.75% 5.75%		STABLE STABLE STABLE STABLE POSITIVE POSITIVE
	Retail	Bulky Goods Parks Good Secondary Bulky Goods Parks Solus Open A1 (15 year income) Solus Bulky (15 year income) Annual RPI Increases [NIY] (20 year income) Open Market Reviews (20 year lease, 5 yearly reviews)	5.75% - 6.00% 7.75% - 8.00% 6.00% 5.00%	5.50% 6.75% - 7.00% 6.00% - 6.00% - 4.75% - 5.00% 6.00%	5.50% 6.75% - 7.00% 6.00% - 6.00% - 4.75% - 5.00% 6.00%	5.50% 6.75% - 7.00% 6.00% - 6.00% - 4.75% 5.75%	5.50% 6.50% - 6.75% 6.00% - 6.00% - 4.75% 5.75%	5.50% 6.50% - 6.75% 6.00% - 6.00% - 4.75% 5.75%		STABLE STABLE STABLE STABLE POSITIVE POSITIVE

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	SECTOR		MAR-24	DEC-24	JAN-25	FEB-25	MAR-25	APR-25	CHANGE	SENTIMENT
	Offices	City Prime (10 years)	5.25% - 5.50%	5.25% - 5.50%	5.25% - 5.50%	5.25% - 5.50%	5.25% - 5.50%	5.25% - 5.50%		STABLE
		West End: Prime Core (Mayfair & St James's)	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%		STABLE
		West End: Non-core (Soho & Fitzrovia)	4.75%	4.75%	4.75%	4.75%	4.75%	4.75%		STABLE
		Major Regional Cities (10 years)	6.50%	6.50%	6.50%	6.50%	6.50%	6.50%		STABLE
		Major Regional Cities (5 years)	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%		STABLE
		Secondary, Regional Cities	11.00% +	11.00% +	11.00% +	11.00% +	11.00% +	11.00% +		NEGATIVE
		South East Towns (10 years)	7.25%	7.25%	7.25%	7.25%	7.25%	7.25%		STABLE
ŤΩŤ		South East Towns (5 years)	8.25%	8.25%	8.25%	8.25%	8.25%	8.25%		STABLE
		Secondary, South East Towns	11.50% +	11.50% +	11.50% +	11.50% +	11.50% +	11.50% +		NEGATIVE
		South East Business Parks (10 years)	8.00% +	8.00% +	8.00% +	8.00% +	8.00% +	8.00% +		NEGATIVE
		South East Business Parks (5 years)	10.50% +	10.50% +	10.50% +	10.50% +	10.50% +	10.50% +		NEGATIVE
	Warehouse & Industrial	Prime Distribution / Warehousing (20 years [NIY], higher OMV/index)	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%		STABLE
		Prime Distribution / Warehousing (15 years, OMRRs)	5.50%	5.25%	5.25%	5.25%	5.25%	5.25%		STABLE
		Secondary Distribution (10 years, OMRRs)	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%		STABLE
		Greater London Estates	5.00%	4.75%	4.75%	4.75%	4.75%	4.75%		STABLE
		South East Estates	5.25%	5.00%	5.00%	5.00%	5.00%	5.00%		STABLE
		Good Modern Rest of UK Estates	5.50%	5.00% - 5.25%	5.00% - 5.25%	5.00% - 5.25%	5.00% - 5.25%	5.00% - 5.25%		STABLE
		Good Secondary Estates	6.75% - 7.25%	6.50% - 7.00%	6.50% - 7.00%	6.50% - 7.00%	6.50% - 7.00%	6.50% - 7.00%		STABLE
		_								
		Car Showrooms (20 years with indexed uplifts & dealer covenant)	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%		STABLE
	Specialist Sectors	Budget Hotels London (20 years, 5 yearly indexed reviews)	4.75% +	4.75% -	4.75% -	4.50% - 4.75%	4.50% - 4.75%	4.50% - 4.75%		STABLE
		Budget Hotels Regional (20 years, 5 yearly indexed reviews)	5.50% +	5.25% -	5.25% -	5.00% - 5.25%	5.00% - 5.25%	5.00% - 5.25%		STABLE
		Student Accommodation Prime London (25 years, Annual indexation)	4.25% +	4.25%	4.25%	4.00%	4.00%	4.00%		STABLE
		Student Accommodation Prime Regional (25 years, Annual indexation)	4.50% +	4.50%	4.50%	4.25%	4.25%	4.25%		STABLE
		Healthcare (Not for Profit Operator, 30 years, Annual indexed reviews)	4.75%	4.75%	4.50%	4.50%	4.50%	4.50%		STABLE
		Healthcare (SPV credit, 30 years, Annual indexed reviews)	5.50% +	5.75%	5.75%	5.75%	5.75%	5.75%		STABLE
		Data Centres (Leased, 15 years, Annual indexation)	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%		STABLE
		Life Sciences (15 years)	4.75%	4.75%	4.75%	4.75%	4.75%	4.75%		STABLE
		Income Strips (50 years, Annual RPI / CPIH+1% RRs, Annuity Grade)	3.75%	3.75%	4.00%	4.00%	4.00%	4.00%		STABLE
		Ground Rents (125 years, Annual RPI / CPIH+1% RRs, <15% EBITDA cover, Vacant Possession cover <40%)	3.25%	3.25%	3.50%	3.50%	3.50%	3.50%		STABLE

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LEADING INDICATORS

Trump's tariffs: Shockwaves sent through global markets. Last week, Trump revealed plans to enforce a minimum 10% tariff on all goods entering the US. Among those affected are China, where some goods will now face tariffs exceeding 50% - along with the European Union, and Japan. All UK exports to the US will now be subject to a flat 10% tariff, the lowest rate imposed on any G7 economy.

Fear gauge fluctuates amid trade uncertainty. Tariff announcements have escalated global trade tensions, triggering a broad reassessment of risk across financial markets. The CBOE VIX volatility index, also known as the 'investor fear gauge', surged above 60. While it has since decreased to 40.7, it remains roughly twice above the long-term average as the tariffs continues to unfold and equity markets fluctuate.

Swap rates trending down - though tracking level of US. The UK 5-year SONIA swap rate remains under 4%. Markets are now pricing in three quarter-point rate cuts from the Bank of England. Investors are assessing the balance between growth and inflation, weighing the impact of lower oil prices against the effects of tariffs. Swap rates are expected to stay relatively volatile.

BONDS & RATES	APR 2024	FEB 2025	MAR 2025	7 APR 2025
Bank of England Base Rate	5.25%	4.50%	4.50%	4.50%
5-year SONIA Swap Rate	3.85%	3.92%	4.04%	3.73%
10-year Gilt Redemption Yield	4.07%	4.51%	4.69%	4.45%
10-year Indexed Gilt Yield	0.43%	0.97%	1.19%	1.16%

DEBT MARKET -7 April 2025



Source: Macrobond, ICAP

ESG



Sustainability Series - ESG Property Investor Survey 2025

Intelligence Lab



Pension reforms and rising occupier costs: Exploring the impacts on the logistics sector

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KEY RESEARCH



Data Centres Global Report - 2025

The Global Data Centres Report examines market dynamics driving the industry's evolution, covering investment case fundamentals, capital flows, and yield profiles, as well as assessing market performance across primary, secondary, and emerging regions.

Knight Frank V&A

Did you know

In addition to valuing assets in the main property sectors and having award winning teams in the Healthcare, Student and Automotive sectors, Knight Frank also has expertise in:

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- Infrastructure
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- Data Centres

- Life Sciences
- Income Strips
- · Ground Rents
- Trading assets
- Expert Witness
- · IPOs

KEY CONTACTS

We like questions. If you would like some property advice, or want more information about our research, we would love to hear from you.



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