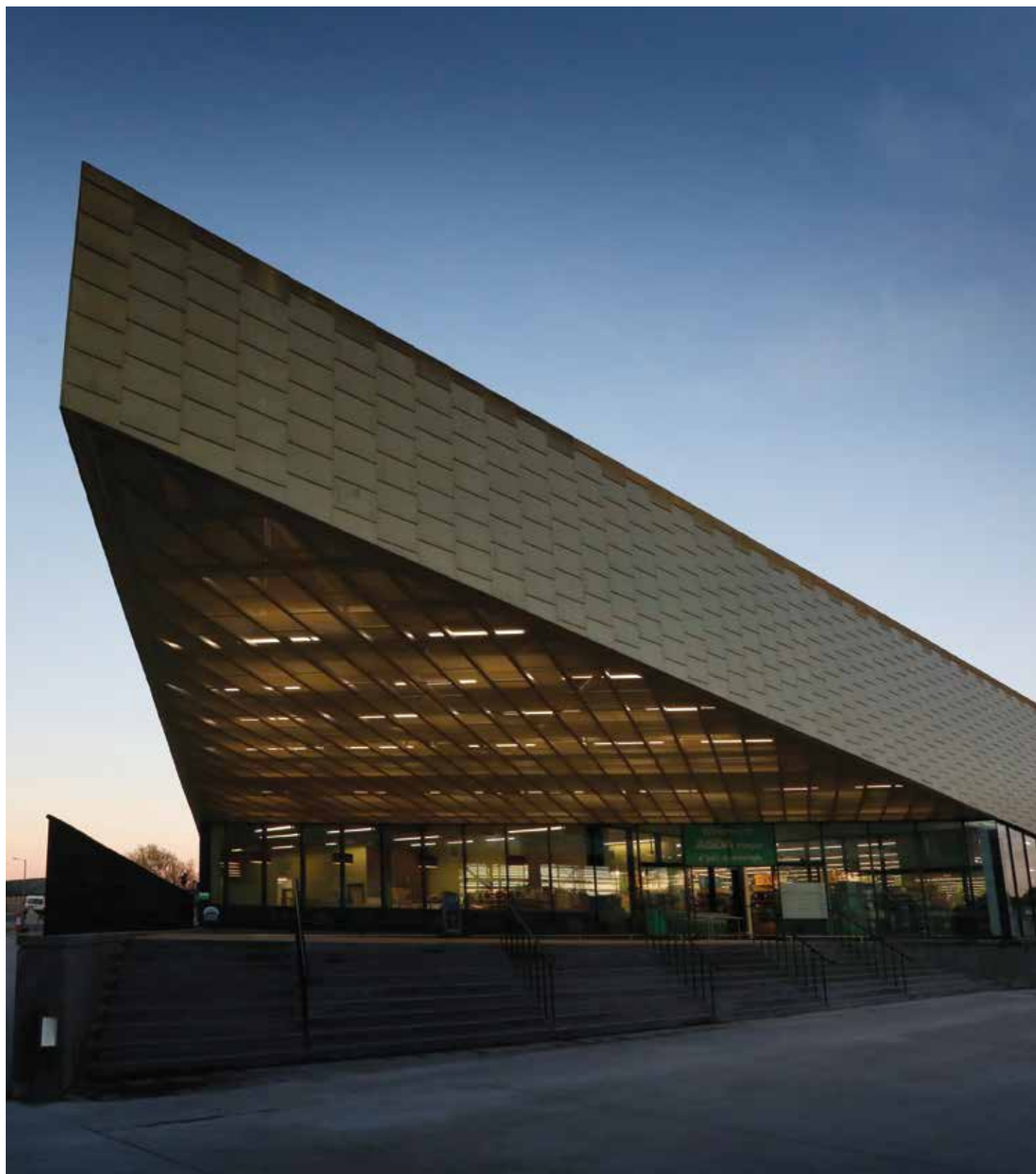


OUR TRACK RECORD



RETAIL FOOD STORES

RETAIL FOOD STORES

We are in uncharted territory. The aggressive race for new space amongst the Big 4 has ended with portfolio analysis their new focus. In the meantime the discounters and upper end of the market continue to expand.

For how long will this continue? Should we believe media reports about all large format stores being past their sell by date? How will the online shopping growth be delivered? Can the discounters phenomenal growth continue? Is rental growth over?

Now, more than ever, funds, developers, investors, retailers need an advisor with the depth and understanding of the whole market to guide them. Here at Knight Frank we have a dedicated team of specialists with an unrivalled level of expertise who are immersed in the market across sourcing, creating and funding new Development, advising on individual and portfolio Investments, Lease Advisory and Valuation. Our clients range from small developers to global funds. We would be delighted to talk to you.



Alex Munro
Partner, Head of Retail
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“We have worked with Knight Frank over several years on a number of successful food store developments. What impresses us is their understanding of the occupiers’ needs, the complexity of development agreements and access to a wide variety of funding sources. We are able to secure the advice we need through the whole development process from one firm in a speedy timescale.”

Ralph Jones
Peveril Securities Ltd



01



02



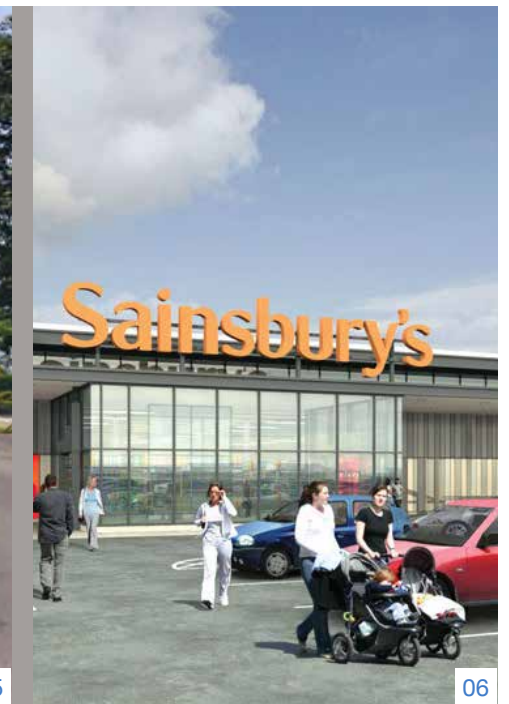
04



03



05



06

CASE STUDIES

01

Tesco,
Nottingham Road, Rotherham

Client TCN (UK) Ltd

Activity Forward funding of 110,000 sq ft Tesco Store to Osprey Equity Partners. Opened November 2014.

02

Morrisons,
Field Road, Ilkeston

Client WM Morrison Supermarket Plc

Activity Leasehold acquisition of 64,500 sq ft store with petrol filling station. Opened February 2015.

03

Tesco,
Market Street, Hoyland

Client Litton Properties Ltd

Activity Site acquisition, letting and sale to clients of CBRE Global Investors of a Tesco 'Eco' store of 29,500 sq ft. Opened November 2014.

04

Morrisons,
Dalton Park, County Durham

Client Peveril Securities Ltd

Activity Acquisition of 160,000 sq ft factory outlet, pre-letting of second phase of 140,000 sq ft including new Morrisons Superstore.

05

Budgens,
High Street, Cranfield

Client Kennedy Wilson

Activity Rent review acting for landlord, KF Lease Advisory successfully secured a 15% uplift.

06

Sainsbury's,
Middlehaven, Middlesbrough

Client Terrace Hill

Activity Forward funding of 125,000 sq ft Sainsbury's store and KFC drive thru to clients of Osprey Equity Partners. Currently under construction and due for completion late Summer 2015.



07
**Waitrose,
Station Quarter, Peterborough**

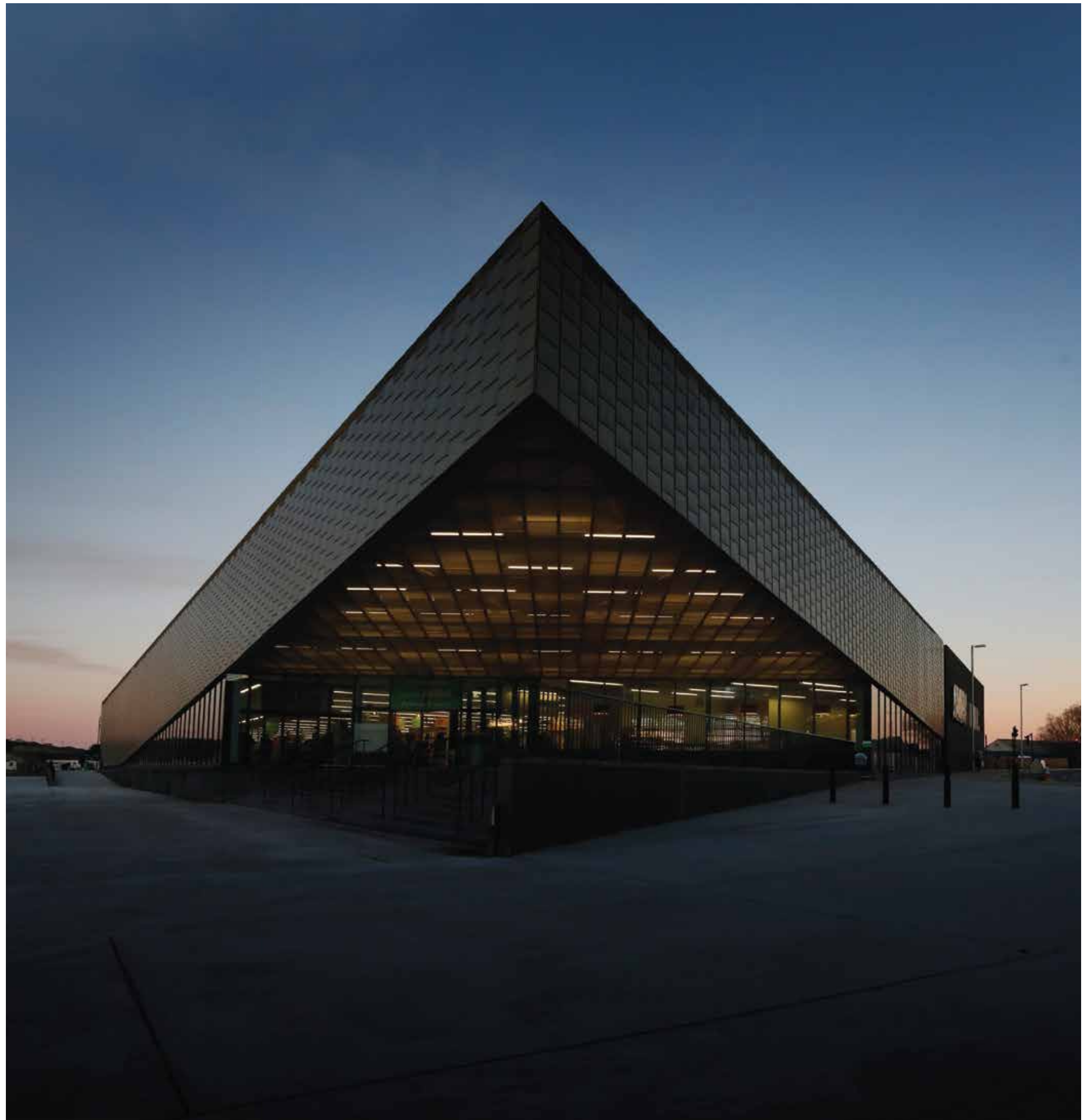
Client Peveril Securities Ltd

Activity Site acquisition, letting and forward funding to clients of LSIM of a 40,000 sq ft store let to Waitrose. Opened November 2014.

08
ASDA,
South Quay, Hayle

Client Peveril Securities Ltd

Activity Site acquisition, letting and forward funding to clients of LSIM of a 50,000 sq ft ASDA Store. Opened on Black Friday November 2014.





09



10

CASE STUDIES

09

**ASDA,
Thurston Point, Lewisham**

Client Ashford Developments

Activity £100 million development comprising a 24,000 sq ft store for ASDA and a 16,500 SQ ft unit for the Gym Group underneath 405 apartments. Scheduled to complete in October 2015.

10

**Budgens,
Bpton Road, Midhurst**

Client Kennedy Wilson

Activity Rent review acting for landlord KF Lease Advisory successfully secured a 7% increase in spite of the perceived impact of a new Waitrose development in the town.



In 2014 we signed off on over **£17 billion** of food store valuations.

OUR PEOPLE



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