

Education Consultancy

Middle East and Africa



INTRODUCTION TO EDUCATION CONSULTANCY

The Education sector in the GCC and Africa is on a consistent growth trajectory, buoyed by a young population. Within the GCC, public sector initiatives are actively fostering private sector participation to elevate educational standards and foster innovation. This shift enables governments to transition from direct providers to effective regulators in the education domain.

To support this growth and engage both public and private sectors, Knight Frank offers a specialised education advisory team in the Middle East and Africa. Our experienced team provides various services such as market analysis, feasibility studies, valuation, transaction support, operator selection, preopening assistance, academic planning, and project cost and building consultancy.

As part of an international enterprise with over 500 offices across 60 territories, the team is equipped with resources and global connectivity to support clients on cross-border education ventures. Supported by our team of international offices we provide pre-concept, business planning, education start up and academic operations. In addition, transactional data to facilitate informed decision making. We thank you for sparing the time to learn about our services, expertise and credentials.



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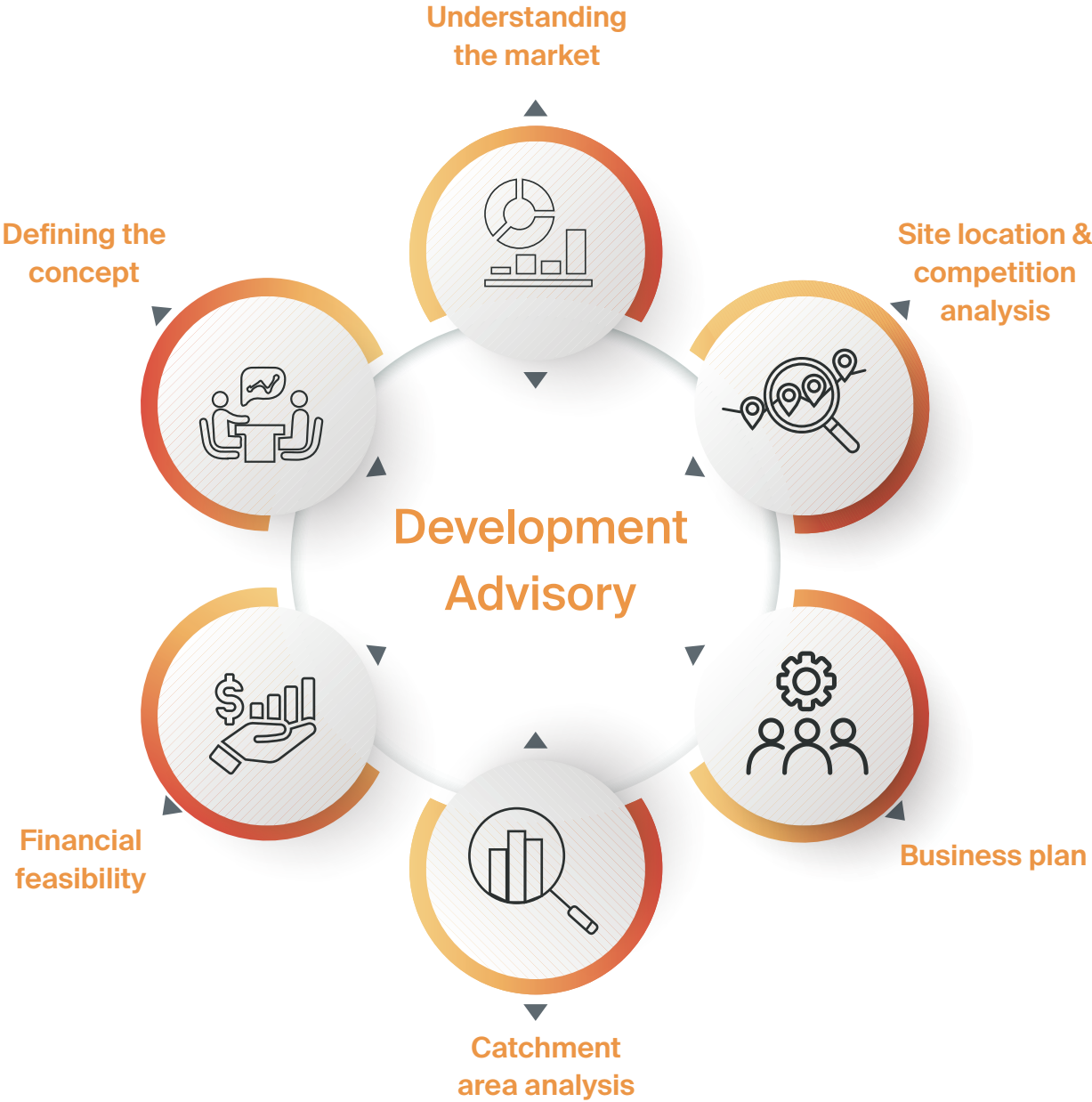
Shehzad Jamal

Partner - Strategy & Consultancy, MEA

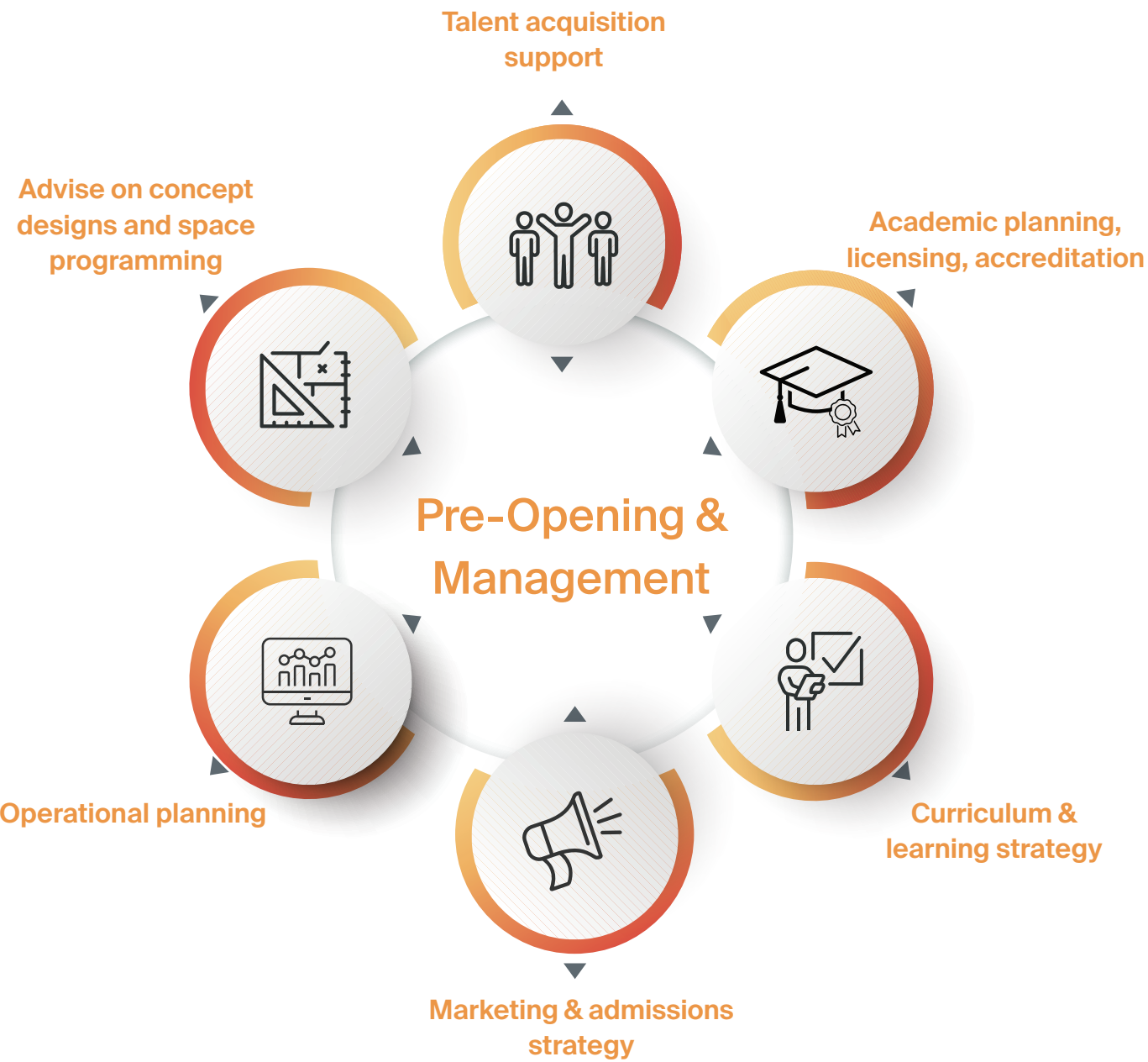




PRE CONCEPT & BUSINESS PLANNING



EDUCATION START-UP





ACADEMIC OPERATIONS





TRANSACTION SERVICES

Transaction Advisory

- ▶ Commercial due diligence
- ▶ Operator search and selection
- ▶ Public private partnership
- ▶ Acquisition/disposal advisory
- ▶ Sale and lease back
- ▶ Identification & evaluation of investment opportunities in GCC
- ▶ Assistance in raising capital



Valuation Advisory

- ▶ Real estate valuation
- ▶ Plant and equipment valuation
- ▶ Market rent assessment

Project and Building Consultancy

- ▶ Technical due diligence
- ▶ Reinstatement costing assessments
- ▶ Planned maintenance
- ▶ Dilapidations ancillary services
- ▶ Project & cost management
- ▶ Engineering design & sustainability

OUR EXPERIENCE

DURING THE LAST
5 YEARS

50+ 
PROJECTS

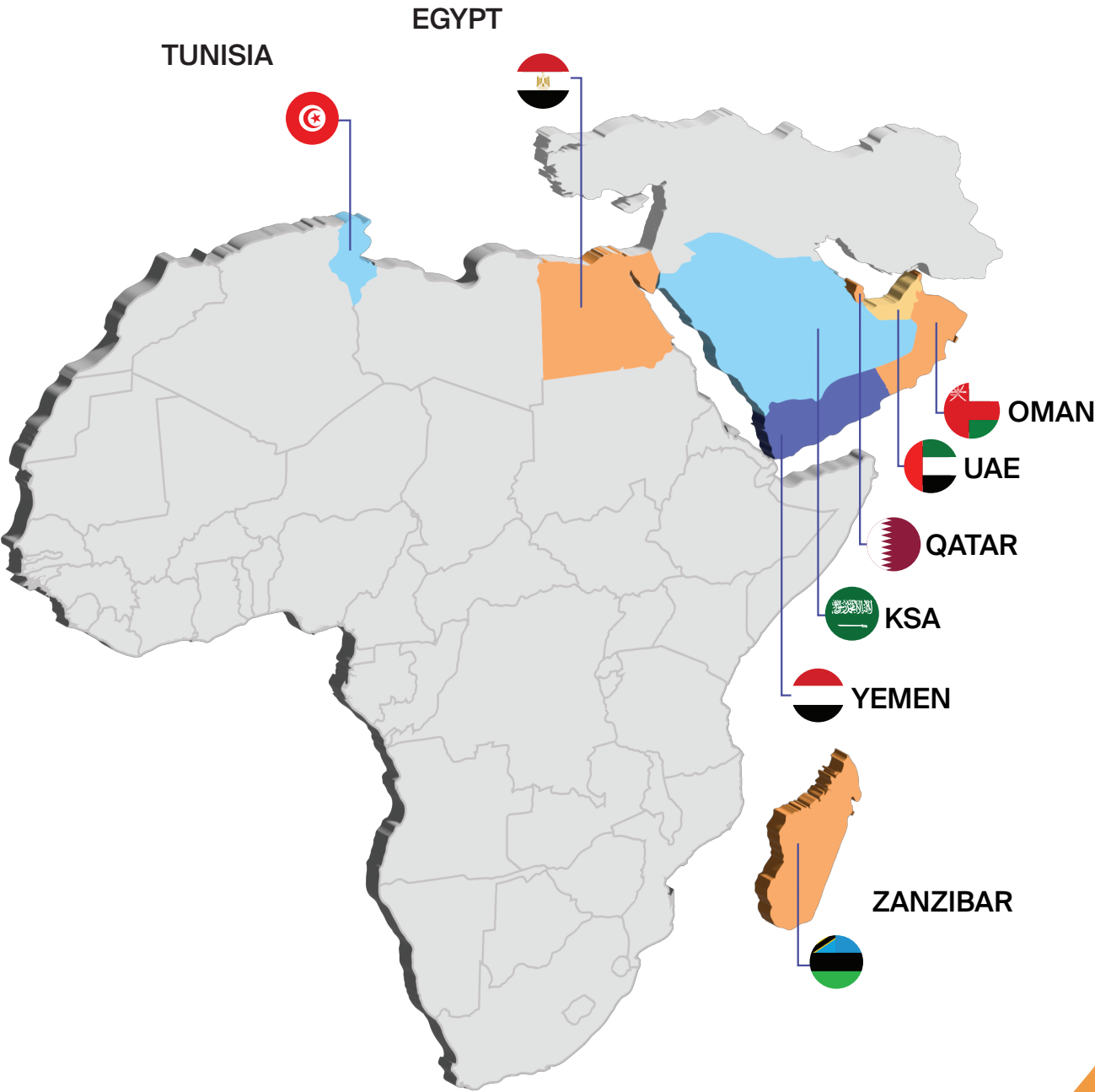
WITH A TOTAL VALUE
IN EXCESS OF

**USD
2.6bn**





MARKETS OF EXPERIENCE



THOUGHT LEADERSHIP

K12- Education in Saudi Arabia

- ▶ Fundamental Shifts
- ▶ Demand, growth potential and opportunities
- ▶ Key challenges

Saudi Arabia Education Report 2021

- ▶ Pre-primary education
- ▶ Primary and secondary education
- ▶ Tertiary education
- ▶ Technical and vocational training

Education Report Dubai 2018/2019

- ▶ Affordability in the education sector in context of time and distance rather than monetary value
- ▶ Regulatory changes
- ▶ Evolution of supply

Research on education sector in Oman

- ▶ Market Understanding
- ▶ Demand and Supply
- ▶ Opportunities



OUR TEAM



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OTHER SPECIALIST SERVICES

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OUR SERVICES

RESIDENTIAL TRANSACTIONAL SERVICES

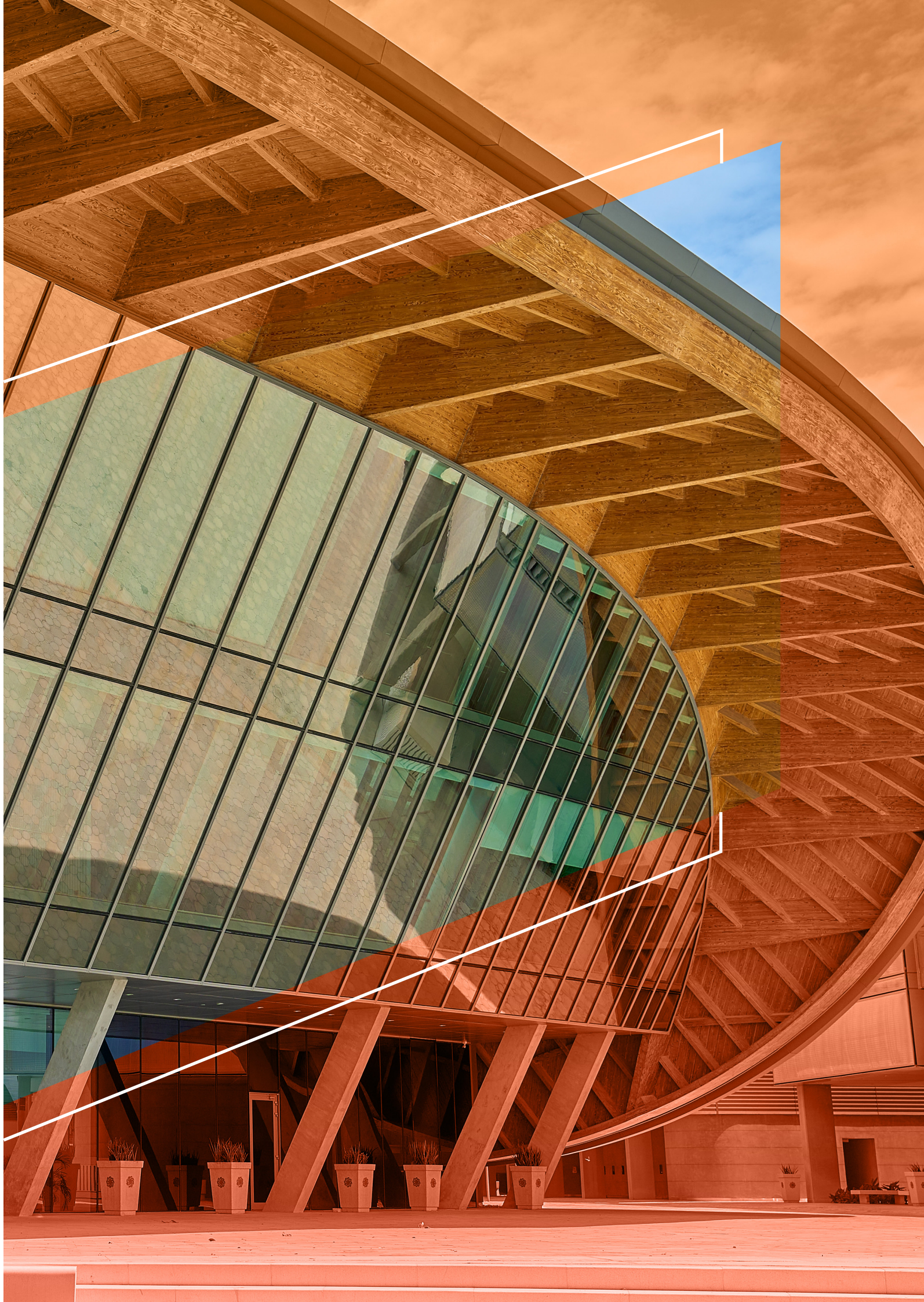
Interior Design
London Project Sales
Marketing Services
Mortgage and Debt Advisory
Prime Residential
Private Office
Project Sales & Marketing
U.S Developments

ADVISORY AND CONSULTANCY SERVICES

Building Consultaney
Education Consultancy
ESG Consultaney
Healthcare Consultancy
Hospitality Valuation and
Advisory
Hospitality, Tourism and Leisure
Advisory
Luxury Brands Advisory
Plant and Machinery Valuation
and Advisory
Project & Development Services
Property Asset Management
Real Estate Strategy and
Consultancy
Research and Geospatial
Residential and Commercial
Valuations
Retail Advisory
Valuations and Advisory

COMMERCIAL TRANSACTIONAL SERVICES

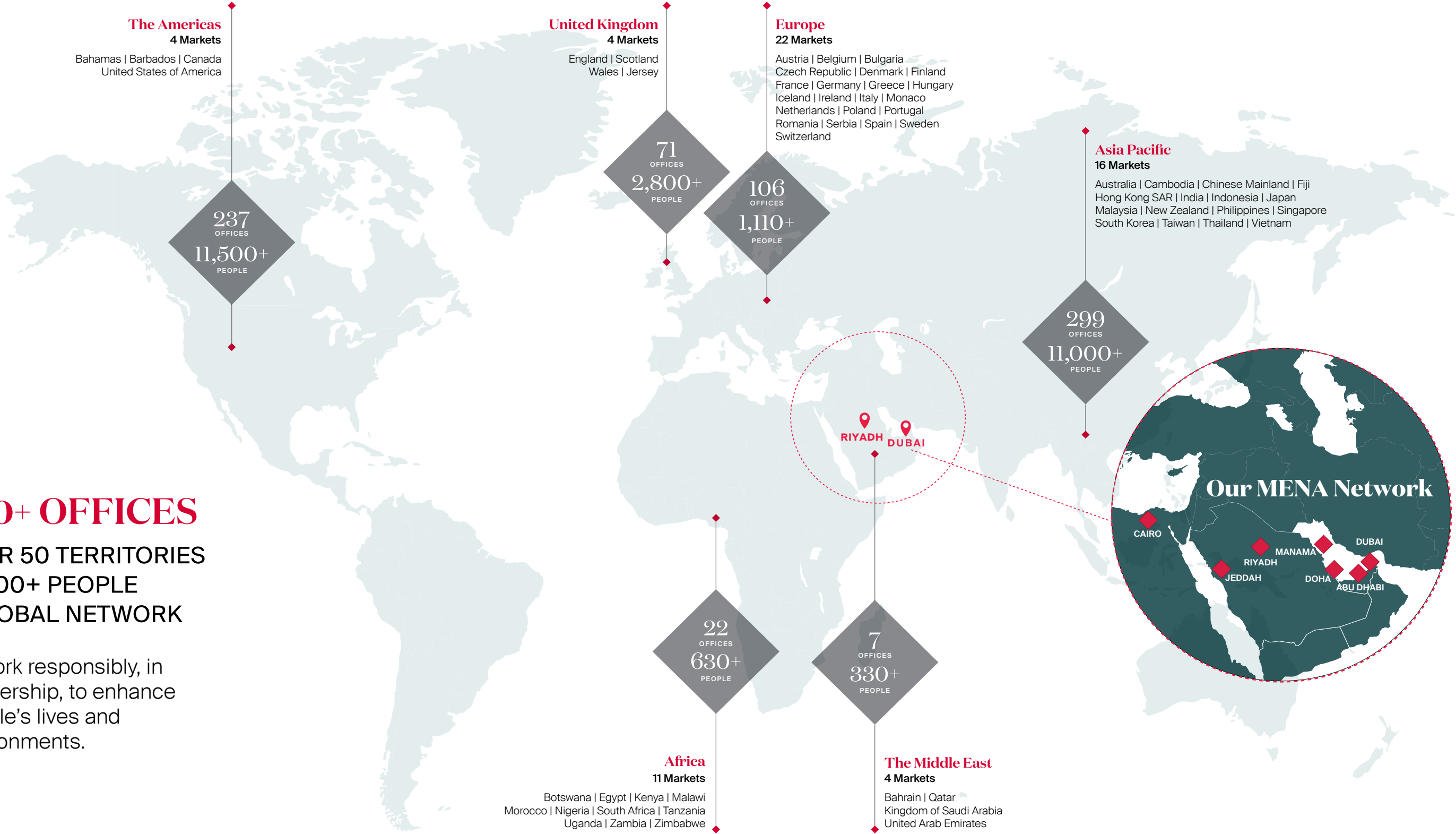
Capital Markets
Data Centres
Industrial and Logistics
Occupier Strategy & Solutions
Office and Retail Leasing



OUR GLOBAL FOOTPRINT

740+ OFFICES
OVER 50 TERRITORIES
27,000+ PEOPLE
1 GLOBAL NETWORK

To work responsibly, in partnership, to enhance people’s lives and environments.





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