

OUR GLOBAL FOOTPRINT

**INDEPENDENT, INTERNATIONAL,
COMMERCIAL, RESIDENTIAL.**

Locally expert, globally connected.

ABOUT THE GROUP

THERE'S A HUMAN ELEMENT IN THE WORLD OF PROPERTY THAT IS TOO EASILY OVERLOOKED.

At Knight Frank we build long-term relationships, which allow us to provide personalised, clear and considered advice on all areas of property in all key markets. We believe personal interaction is a crucial part of ensuring every client is matched to the property that suits their needs best – be it commercial or residential.

Operating in locations where our clients need us to be, we provide a worldwide service that's locally expert and globally connected.

We believe that inspired teams naturally provide excellent and dedicated client service. Therefore, we've created a workplace where opinions are respected, where everyone is invited to contribute to the success of our business and where they're rewarded for excellence. The result is that our people are more motivated, ensuring your experience with us is the best that it can be.

FULL LIST OF SERVICES

COMMERCIAL

SECTORS

- Automotive
- Energy
- Healthcare
- Hotels
- Industrial & Logistics
- Leisure
- Office
- Retail
- Retail Warehouses
- Student

SERVICES

- Asset Management
- Building Consultancy
- Business Rates
- Capital Allowances
- Capital Markets
- Development Consultancy
- Facilities Management
- Lease Advisory
- Leasing
- Planning
- Project Management
- Property Management
- Research
- Restructuring and Recovery
- Sales
- Tenant Representation
- Valuations
- Workplace Consultancy

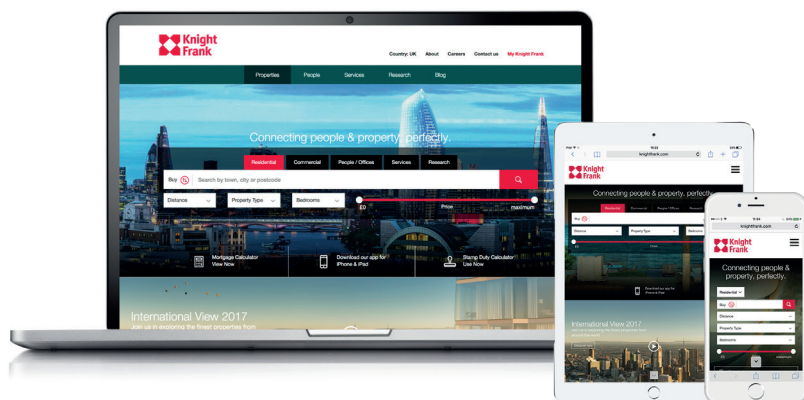
RESIDENTIAL

TRANSACTIONAL

- Development Marketing
- International Residential Sales
- Investment & Lettings Management
- Lettings
- Private Client Acquisition
- Private Rented Sector
- Property Management
- Residential Capital Markets
- Sales

PROFESSIONAL SERVICES

- Building Consultancy
- Compulsory Purchase
- Consultancy
- Corporate Services
- Interiors
- Litigation
- Research
- Residential Asset Management
- Residential Mortgage Broking
- Rural Consultancy
- Valuations



CONNECTING PEOPLE & PROPERTY, PERFECTLY.

To find out more about our worldwide expertise, visit KnightFrank.com

DEBT FREE & INDEPENDENT

\$725M

WORLD TURNOVER
(EXCLUDING THE AMERICAS)

418 OFFICES

60 COUNTRIES
15,020 PEOPLE



KNIGHT FRANK TRANSACTION SUMMARY

	US\$	£	€
Land and buildings valued	1,418 billion	940 billion	1,284 billion
Commercial sales and purchases	76 billion	50 billion	69 billion
Residential sales and purchases	16 billion	10 billion	14 billion

	Sq M	Sq Ft
Commercial space let and acquired	68 million	729 million
Commercial space being marketed at the year end	36 million	384 million
Total space managed	73 million	786 million

Currency conversion as at 31 March 2017

GLOBAL SERVICES

RESIDENTIAL

Prime Sales

Our prime sales network is involved with the most prestigious residential properties around the world. Our integrated global network and ability to identify unique investment opportunities, combined with our unrivalled access to HNWIs, places us in an unparalleled position of strength.

Whether it is Sovereign Wealth or the upwards of 3,000 individuals we have dealt with personally with a net worth of more than US\$100 million. Our record of selling trophy homes is second to none and has enabled us to act for more than 600 billionaires.

Project Marketing and International Project Marketing

Through our Project Marketing service we provide developers of mid-to high-end projects with research, consultancy, marketing and sales. Unit values targeted are those in excess of US\$350,000, in locations where long-term value is ensured, such as London, Hong Kong, Singapore, Vancouver, Melbourne, New York, Miami and Dubai.

OFFICE AGENCY & TENANT REPRESENTATION

At Knight Frank we offer a different approach, providing expert advice to tenants and landlords across the global office market. We deliver real value through carefully formulated property strategies and robust negotiation, in prime business districts for landlords, multinational businesses and local occupiers.

Corporate Services

Global Corporate Services (GCS) provide a full suite of portfolio management, consulting and transactional services to multi market corporate occupiers, globally. Our account teams in London, New York and Hong Kong manage service delivery through the expertise in our local offices, across all service lines.

CAPITAL MARKETS

Our Global Capital Markets Group has a reputation for acting on the most high profile property transactions around the world. We act for institutional, private equity, family offices, sovereign wealth and real estate companies in the cross-border acquisition and disposal of property globally. Our services cover the office, residential, retail, industrial, leisure and hotel sectors, as well as the specialist areas of student property and healthcare.

We believe the principal drivers of our success are our access to stock, the right client base and a highly collaborative network of global teams.

VALUATIONS

Our Knight Frank Valuation experts provide a comprehensive range of single and portfolio valuations, market appraisal and consultancy services across both the commercial and residential sectors.

With a wide skill-set spanning from retail to student property, we have the ability to draw upon our significant global network of Capital Markets, Leasing, Occupier and Research industry specialists, allowing us to add value for our clients, rather than merely reporting. Knight Frank provide extensive valuation services to financial institutions, bank lending, private individuals, funds, property companies and the public sector.



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