

Education Investment and Development.

Property Services

About you.

About us.

Operators

- Universities
- Further education colleges
- Higher education
- Independent schools and colleges
- Nurseries/crèches
- Conference and training centres
- Free Schools/Academies
- Language schools and specialist colleges
- Activity centers
- Student housing

Investors and Owners

- Public sector
- Private equity
- Lending institutions
- Charities
- Plcs/companies
- Family trusts/sole proprietors



We are the only leading property consultancy to have a dedicated education team based in London and the Middle East.

- Planning
- Funding

2

Knight Frank's Education team offer comprehensive property advice to all areas of the education sector from valuation to acquisition and disposals, development consultancy, as well as professional advice **including rent reviews** and project management.

This specialist sector requires expert knowledge and innovative solutions for businesses, individuals and institutions that own or acquire educational land and buildings. Our depth of expertise and knowledge is gathered from our role in many of the key transaction and valuation mandates within the market.

How we can help:

- Acquisitions & disposals
- Valuation
- Development consultancy
- · Investment deals
- Feasibility Studies
- Market research
- Charities Act compliance
- Professional service
- · Lease advisory
- Building surveying
- Asset Trading Appraisals

Acquisitions and disposals.

Our education specialists annually advise on transactions in excess of £500m within the market.

We are the educational market leaders in identifying the best value for educational assets, whether for ongoing use or alternative uses and development.

Our leading track-record in providing advice to the educational sector enables us to offer the client the best possible expertise and the most valuable advice in respect of their assets.

Our specialists sit with the Residential Development and Investment division with offices in London, Bristol and the Middle East. The team are able to offer our clients a well considered and holistic approach, with the full support of Knight Frank's head office specialist departments, our national framework of 85 offices and our global network.

We aim to achieve the most effective solutions for our clients whether it is for existing/alternative uses or residential development.

Case studies



Client: The Trustees of London Jewish Cultural Centre Property: Ivy House, Golders Green, London NW11 Instruction: Disposal of Ivy House for an educational client. Acquired for on-going educational use. Guide £7.5m.



Client: Department for Education Property: 41-71 Commercial Road, London E1 Instruction: Extensive consultancy, development appraisal and valuation advice for acquisition purposes. Price confidential.

Valuations.

Our team are all RICS registered valuers with a breadth of experience in analysing the value of existing buildings and development land for educational clients.

We can provide expert advice in the following areas:

- Secured Lending Valuations
- · Corporate asset valuations
- Portfolio Valuations
- Charities Act advice & Qualified Surveyors' reports
- Strategic Consultancy
- Development appraisals
- Expert Witness Services
- Feasibility Studies
- · Viability studies
- Financial reporting
- Landlord and Tenant services

Case study



Client: University of London Property: London Portfolio

Instruction: Annual portfolio valuation of University of London's extensive portfolio for accounting purposes - comprises a variety of uses, student accommodation (sui-generis), office space (B1), retail (A1), institutional/ teaching (D1) and residential (C3).

Consultancy.

Knight Frank's Education team provides bespoke consultancy advice across a range of disciplines. The educational property market is a specialist sector and we are able to give tailored and strategic real estate advice, to meet our client's objectives.

We aim to:

- maximise value and returns across the Educational and Residential Development sector
- successfully assist in formulating and implementing Real Estate strategies across sites in London and the wider UK.

Case studies



Client: Department for Education **Property:** Ladbroke House, Highbury, London N5 **Instruction:** Extensive consultancy, development appraisal and valuation advice for acquisition purposes. **Architect:** Architecture Initiative



Client: Ealing, Hammersmith and West London College Property: Acton Campus, London W3 Instruction: Development and consultancy advice on best value for mixed use development, comprising educational and residential uses. Architect: Architecture Initiative

International case studies.



Client: Alpha Plus Group Property: 7 East 96th St, New York Instruction: Consultancy and acquisition advice in respect of the new Wetherby-Pembridge School in New York. Client: GEMS Property: GEMS, American Academy, Dubai, UAE Instruction: Valuation advice to the owner for financial reporting purposes.



Client: Repton School Property: Repton School, Dubai, UAE Instruction: Buy side acquisition advice to the purchaser. **Client:** Tristan Capital **Property:** Project Base Portfolio, UK **Instruction:** Knight Frank acted for the buyer on the purchase of a 90% equity stake (vendor retaining 10%) in four operational and four in build assets across the UK. Value £439m

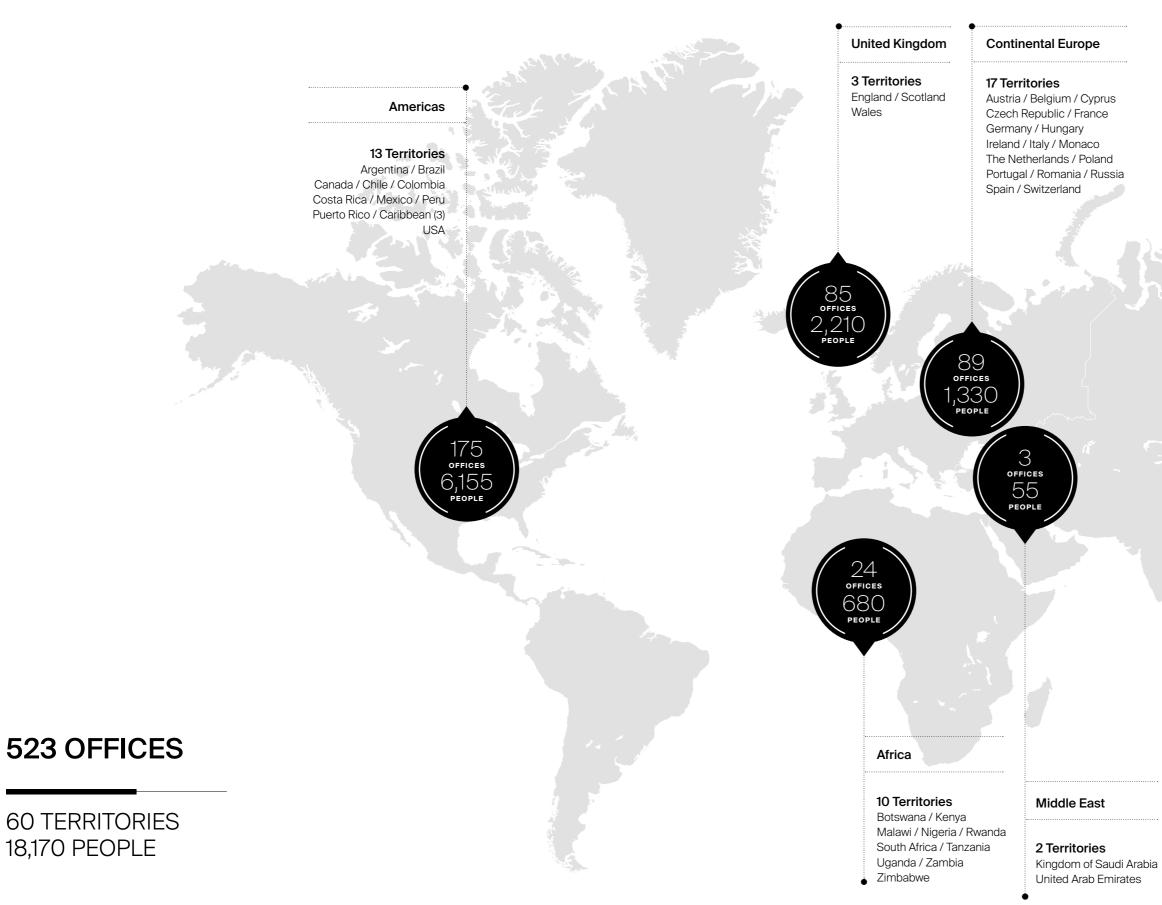


Client: MPC Property: Youniq Portfolio, Germany Instruction: Knight Frank's Student Property team undertook a valuation of a portfolio of four student housing properties across Germany.





Global reach.





Asia Pacific

15 Territories

Australia / Cambodia / China Fiji / Hong Kong / India Indonesia / Japan / Malaysia New Zealand / Philippines Singapore / South Korea Taiwan / Thailand

Contacts.

London

Emma Cleugh Partner, Department Head 020 7861 5427 07778 463 958 emma.cleugh@knightfrank.com

Jack Hutchinson Associate 020 3866 7842 07970 222 189 jack.hutchinson@knightfrank.com

Jessica Price Associate 020 3866 7842 07970 222 189 jessica.price@knightfrank.com

James Pullan Head of Global Student Property 020 7861 5422 07701 093 094 james.pullan@knightfrank.com

Middle East

Shehzad Jamal Partner +971 4 4267 647 +971 56 4101 298 shehzad.jamal@me.knightfrank.com

Important notice.

- Particulars: These particulars are not an offer or contract, nor part of one. You should not rely on statements by Knight Frank LLP in the
 particulars or by word of mouth or in writing ("information") as being factually accurate about the property, its condition or its value. Neither
 Knight Frank LLP nor any joint agent or any other person has any authority to make any representations about the property, and accordingly any
 information given is entirely without responsibility on the part of the agents, seller(s) or lessor(s).
- 2. Photos, plans, maps and Computer Generated Images (CGIs): Photographs used show only certain parts of the property as they appeared at the time they were taken. CGIs used in this document are for indicative purposes only. Areas, measurements and distances given are approximate only.
- 3. Regulations etc: Any reference to alterations to, or use of, any part of the property does not mean that any necessary planning, building regulations or other consent has been obtained. None of the services or appliances have been tested and no warranty is given or is to be implied that they are in working order. A buyer or lessee must find out by inspection or in other ways that these matters have been properly dealt with and that all information is correct.

4. VAT: The VAT position relating to the property may change without notice.

Knight Frank LLP is a limited liability partnership registered in England with registered number oc305934. Our registered office is 55 Baker Street, London, W1U 8AN, where you may look at a list of members' names.

November 2018

Sarah Massey

Associate 020 7861 5339 07776 769932 sarah.massey@knightfrank.com

Sian Codling Associate 020 7861 5341 07827 954 990 sian.codling@knightfrank.com

Sophie Salisbury Surveyor 020 3826 0692 07773 258 688 sophie.salisbury@knightfrank.com

knightfrank.co.uk

