



HOTEL PROPERTY SPECIALISTS

Committed to your business

Knight Frank



FROM BRANDED TO INDEPENDENT TO LIFESTYLE AND COUNTRY HOUSE HOTELS, THE KNIGHT FRANK HOTELS DEPARTMENT HAS THE SPECIALIST KNOWLEDGE TO HELP YOU REACH YOUR PROPERTY AND BUSINESS GOALS.

Knight Frank's dedicated hotel division established itself as an independent department in 1952. It has since developed into a market leader in this specialist sector, and has unrivalled access to national and international capital flows and hotel specific market intelligence through the firm's global network.

Hotel expertise

The experience held by our core team of UK based specialists covers the entire spectrum of hotel genres, from branded to independent to lifestyle and country houses. Our team is reputed for the trusted relationships we build with clients, offering the full breadth of services; from sales and acquisitions to valuations and development.

National and international coverage

National hotel sector coverage is delivered through our core team based at the firm's headquarters in the West End of London, and draws support as necessary from our extensive regional office network. The International hotel sector is coordinated through London and operates throughout Europe, the Middle East, Africa, North and South America, Australasia and India.

CASE STUDIES



The Hoxton Hotel, London EC2
208 bedrooms
Role: Selling Agent - Going Concern



Hampton by Hilton Liverpool City Centre
151 bedrooms
Role: Selling Agent - Development



Doxford Hall, Northumberland
31 bedrooms
Role: Selling Agent - Going Concern



Our services

Sales and Acquisitions

- ◆ Independent private hotels
- ◆ Franchised hotels
- ◆ Managed hotel Investments
- ◆ Leased hotel investments
- ◆ Hotel portfolios
- ◆ Hotel development sites
- ◆ Serviced apartments
- ◆ Golf clubs and resorts
- ◆ Mixed use resorts
- ◆ Other leisure facilities

Valuation and Consultancy

- ◆ Valuation of trading and investment property
- ◆ Strategic reviews
- ◆ Corporate recovery services
- ◆ Hotel asset management
- ◆ Expert witness services
- ◆ Landlord and tenant services
- ◆ Rent reviews
- ◆ Rating appeals
- ◆ Energy Performance Certificates

Development

- ◆ Planning advice
- ◆ Development appraisals
- ◆ Feasibility studies
- ◆ Alternative use studies
- ◆ Operator selection
- ◆ Management contract negotiation
- ◆ Lease negotiation
- ◆ Building consultancy
- ◆ Project management



Grosvenor House Hotel, London W1
494 bedrooms
Role: Professional Advice - Valuation



Radisson Blu Hotel, Birmingham
201 bedrooms
Role: Professional Advice - Consultancy



27 Poultry, London EC2
Consented for 182 bedrooms
Role: Selling Agent - Development

SPECIALIST KNOWLEDGE & EXPERTISE

The combination of our dedicated hotels team and extensive UK and international office network puts Knight Frank in an unassailable position to provide a local service on a worldwide basis.

Why Knight Frank?

Knight Frank network

As a multi-disciplinary agency, we have privileged access to extensive specialist market and industry knowledge; both residential and commercial.

Unrivalled experience

Our expertise covers all hotel genres, in all locations, at every stage of development.

Strong global presence

We have a strong central London presence, greatly supported by our local regional offices in the UK and our extensive international office network.

Comprehensive solution

We offer the full breadth of services, including sales and acquisitions, valuation and consultancy and development services.

Valuable relationships

We have unparalleled access to hotel investors, operators and high net worth individuals with an appetite for the hotel sector.

Quality of service

We guarantee compliancy and integrity through the understanding and observance of stringent international management standards.

Maximised value

We identify and exploit the full potential of your property to achieve optimum value.



Holiday Inn Express, Croydon
156 bedrooms
Role: Selling Agent - Going Concern



Grand Jersey, Hotel and Spa, Jersey
122 bedrooms
Role: Selling Agent - Going Concern



Land Securities, Accor Portfolio UK
29 Novotel and Ibis Hotels
Role: Professional Advice - Valuation



LOCAL SERVICE GLOBAL COVERAGE

Knight Frank stands for the highest standards of quality and integrity in global property transactional, management and advisory services.

Founded in 1896 as a valuations, surveying and auctions business, Knight Frank has since grown to become the world's largest privately owned global property agency and consultancy business. Today it is widely regarded throughout the world as the firm of choice for high quality commercial and residential property.

In the 1960s the firm expanded into Europe, and in the decades that followed, acquired offices in Asia-Pacific, Australia, Africa and the Caribbean. Its global network, including US based Newmark Knight Frank, encompasses 209 offices in 47 countries across 6 continents. More than 6,840 professionals handle in excess of £521 billion worth of commercial, agricultural and residential property annually, advising clients ranging from individual owners and buyers to major developers, investors and corporate tenants.

Our reputation for uncompromising professionalism in everything we do is earned day in and day out, serving our clients and earning their trust.

For further information on our agency, valuation and consultancy or development services, please contact any of the primary contacts overleaf.

PRIMARY CONTACTS



> HOTEL SALES, ACQUISITIONS AND DEVELOPMENT



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> HOTEL VALUATION AND CONSULTANCY



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Knight Frank Global Network

London

Belgravia
Canary Wharf
Chelsea
City
Fulham
Hampstead
Kensington
Knightsbridge
Marylebone
Mayfair
Notting Hill
Richmond
Riverside
St John's Wood
Wandsworth
Wapping

West End
Wimbledon
Winchester

Regional

Aberdeen
Ascot
Basingstoke
Bath
Beaconsfield
Berkhamsted
Birmingham
Bristol
Cardiff
Cirencester
Cheltenham
Cobham

Edinburgh
Esher
Exeter
Glasgow
Guildford
Harrogate
Henley
Hereford
Hungerford
Lauder
Leeds
Liverpool
Manchester
Milton Keynes
Newbury
Newcastle upon Tyne
Oxford
Sheffield

Sevenoaks
Sherborne
Stratford-upon-Avon
Sutton Coldfield
Tunbridge Wells
Virginia Water
Worcester

International

Australia
Bahrain
Belgium
Bermuda
Botswana
Brazil
Cambodia
Canada

Caribbean
Chile
China
Czech Republic
France
Germany
Hungary
India
Indonesia
Ireland
Italy
Kenya
Malawi
Malaysia
Monaco
The Netherlands
New Zealand
Nigeria

Poland
Portugal
Romania
Russia
Singapore
Spain
South Africa
South Korea
Tanzania
Thailand
UAE
Uganda
Ukraine
USA
Vietnam
Zambia
Zimbabwe

