

nara


The Association of Property  
and Fixed Charge Receivers



# The Key to Restructuring & Recovery

2024/25 Edition



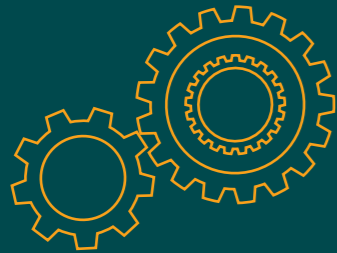


**Turbulent economic cycles and political realities are continuing to highlight the importance of optimising value through cost effective and proactive workout strategies.**

The dedicated Knight Frank Restructuring and Recovery team consists of highly skilled and experienced property consultants who deliver innovative and strategic solutions to the complex challenges and opportunities that insolvency and recovery can present. Our multidisciplinary team will lead the instruction from day one, remaining hands-on throughout, to maximise recovery and implement successful strategies.

# The Team

OVER  
**80 YEARS**  
OF COMBINED EXPERIENCE



OVER **£2BN** OF  
ASSETS RECOVERED



**SPECIALIST TEAM**



**+500**  
LAW OF PROPERTY ACT  
APPOINTMENTS UNDERTAKEN



ACCESS TO KNIGHT FRANK  
**UK AND GLOBAL  
PLATFORM**



**NATIONAL  
COVERAGE**



**MARC NARDINI** MRICS FNARA  
HEAD OF RESTRUCTURING &  
RECOVERY, LONDON

Marc Nardini (BSc Hons MRICS FNARA) joined the team in 2014 as a Registered Property Receiver and Member of the Royal Institution of Chartered Surveyors.

Marc is responsible for providing property restructuring and turnaround advice to a range of clientele, both in the UK and Europe. He has in excess of 20 year's industry experience, originally working in Newcastle, before relocating to London, some 14 years ago.

Marc has gained a broad spectrum of experience in real estate, in particular mainstream valuation, agency/capital markets and asset management across all asset classes, both commercial and residential, geographically spread throughout the UK.

Marc has taken Receivership appointments in excess of £1.6bn worth of assets.



**HARRY DUNGER** MRICS FNARA  
PARTNER, BRISTOL & BIRMINGHAM

Harry Dunger (BA Hons, MSc, MRICS FNARA) joined the team in 2019 as a Registered Property Receiver and Member of the Royal Institution of Chartered Surveyors.

Harry has been personally appointed as Law of Property Act Receiver for a number of mainstream lenders and property companies on all types of asset class over the past 16 years and has significant experience in the recovery of debt and Property management.

Harry has a wide range of experience in real estate, being a Registered Valuer in addition to a Registered Property Receiver. Harry also has a particular expertise in rural, country and a agricultural assets.

Harry has taken over 270 LPA/ FCR appointments.



**ABDUL JAMBO** MRICS FNARA  
PARTNER, LONDON

Abdul Jambo (MA MRICS FNARA) joined the team in 2021 as a Registered Property Receiver and Member of the Royal Institution of Chartered Surveyors.

Abdul has been a trusted advisor to secured lenders, corporate insolvency firms and property companies for over 18 years with specialism in strategic valuation, asset management and restructuring and recovery. In addition, he has acted alongside recovery practitioners on turnaround and workouts of property backed insolvencies.

Abdul has taken appointments across several diverse and complex assets including development schemes, investments portfolios (commercial and residential), prime central London property and alternative sector projects (in one case comprising an operational airfield on the Isle of Wight).



**EDWARD MARYON** MRICS FNARA  
ASSOCIATE, LONDON

Edward Maryon (BSc Hons MRICS FNARA) joined the team in 2019 as a member of the Royal Institution of Chartered Surveyors and qualified as a Registered Property Receiver in 2022.

Edward has diverse experience in the property industry, with specialisms in property taxation and construction sectors, and utilises this broad range of experience to provide advice to clients on property restructuring matters.

Edward has several years' experience in detailed analysis and reporting across a broad range of property types and has advised on properties across the UK, comprising both commercial and residential, for clients ranging from private individuals to global corporates.



**HAMISH BOWMAN** MRICS  
CASE MANAGER, LONDON

Hamish Bowman (BA, MSc, MRICS) joined the team in 2021 as member of the Royal Institute of Chartered Surveyors.

Hamish has become a trusted advisor to clients with experience spanning across both commercial and residential sectors. Before joining the team, Hamish worked in Commercial Valuations and, prior to that, was a member of the Landsec Investment Team. During this time Hamish consulted on large-scale commercial developments as well as shopping centre and retail park transactions.



**LIZZIE MASON-JONES** MRICS  
CASE MANAGER, LONDON

Lizzie Mason-Jones (MRICS) joined the team in 2023, having gained a broad spectrum of experience in the property industry over the last 5 years, with specialism in Capital Markets.

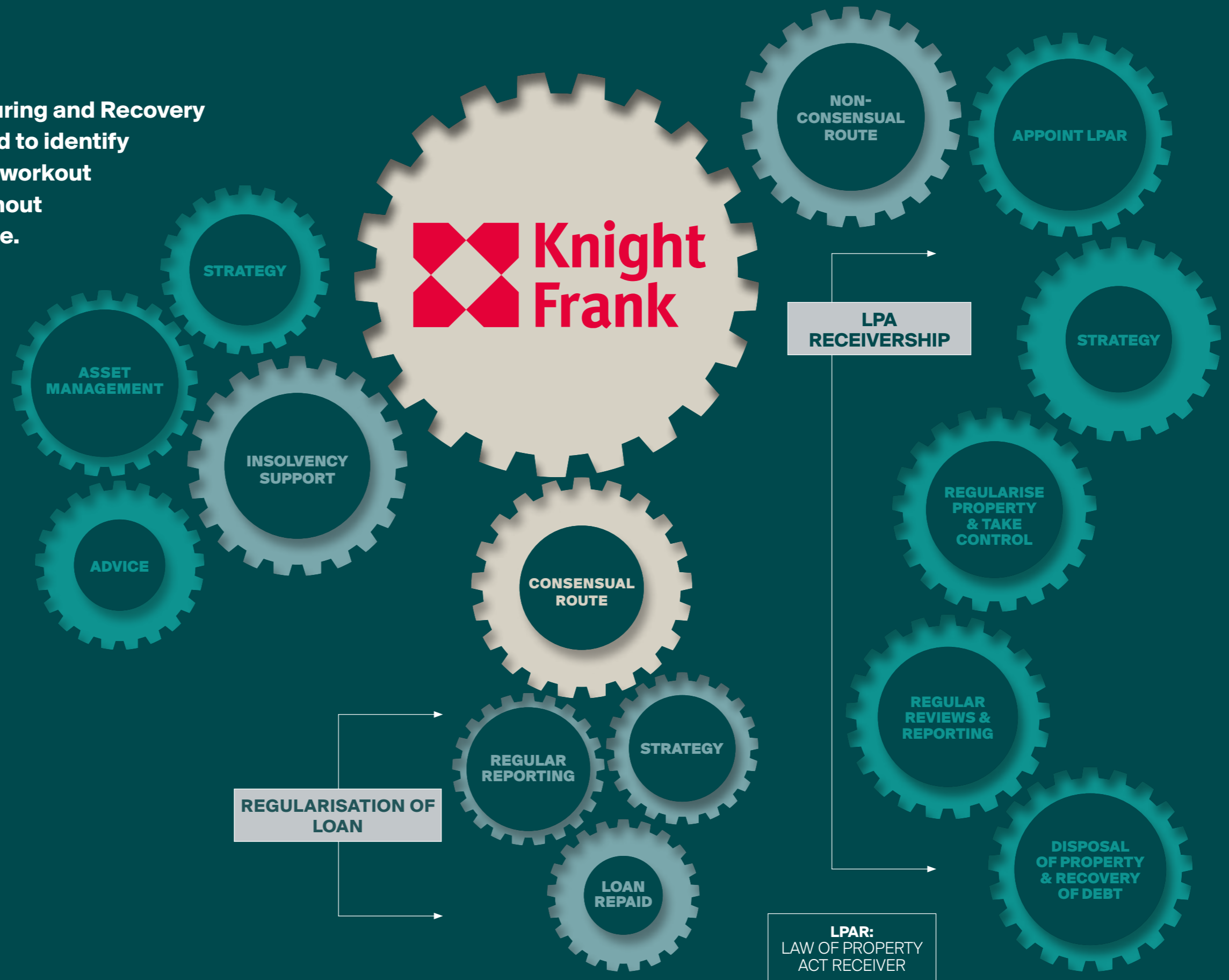
Lizzie has significant experience working for a range of clients across a number of asset classes, in particular the retail sector. Lizzie was previously seconded to British Land's Investment team where she gained a breadth of experience from appraising and reporting to the Investment Committee on a range of opportunities, to developing asset-specific business plans.

# Services

The Knight Frank Restructuring and Recovery team is perfectly positioned to identify potential risks and provide workout advice and support throughout every stage of the loan cycle.

Utilising the Knight Frank proprietary property databases and world-leading research department, the team has access to up-to-the-minute market intelligence and insight. We are able to assist in conducting regular reviews of the loan security. This will enable the identification of potential loan default risks early and allow the swift, consensual mitigation of that risk. The team can support and advise on a proactive and consensual strategy by working with you and the borrower to maximise the performance of the asset and enable the smooth continuation of the loan cycle.

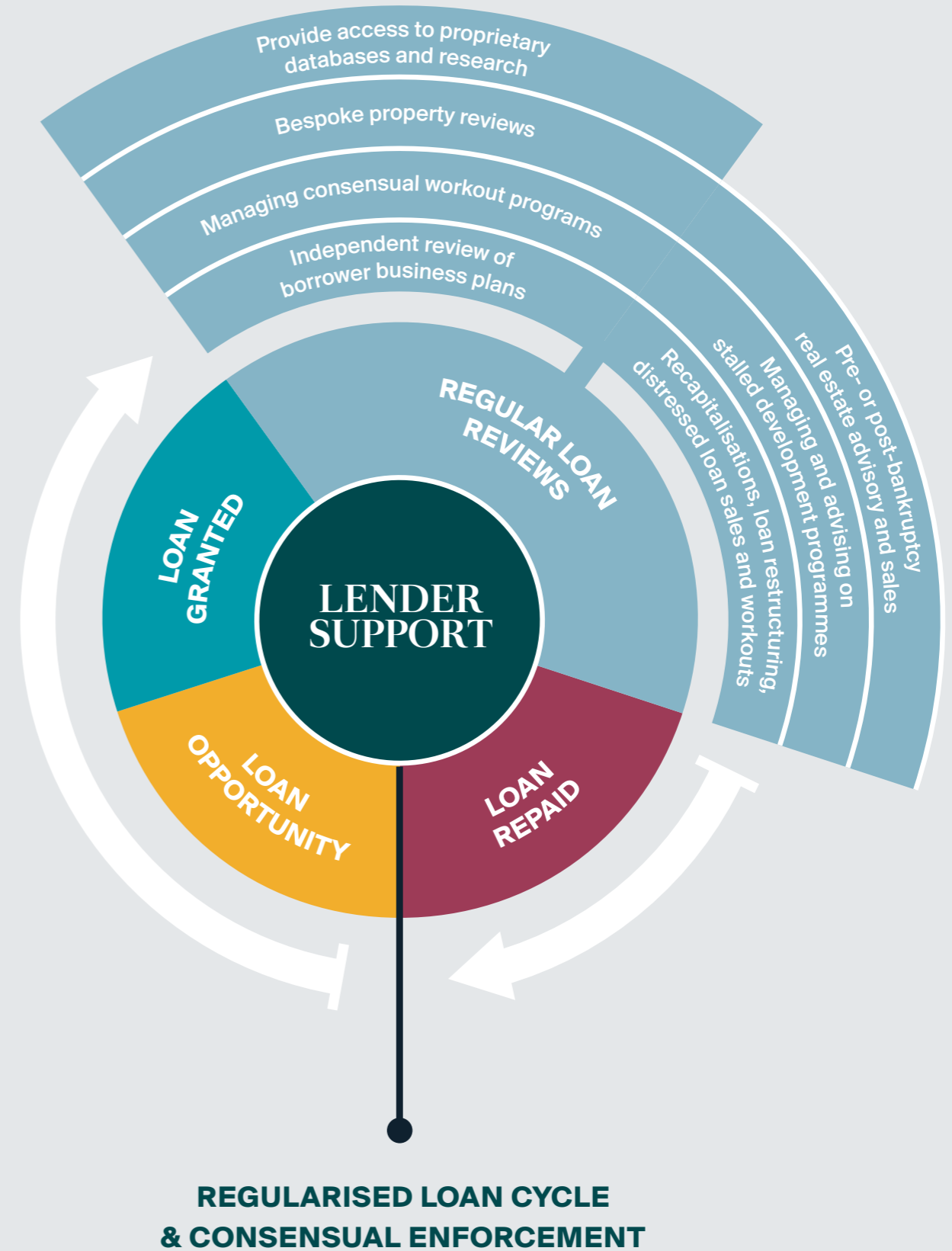
Where a consensual route to recovery is not possible you can rely upon the Knight Frank Law of Property Act Receivers to step in and utilise their powers under the Law of Property Act 1925 and powers extended within the security documents to recover the debt. Our specialist Law of Property Act Receivers will implement a cost effective and decisive strategy to maximise the value of the asset and enable the full recovery of the debt, where possible.



# Lender Support

**The Restructuring and Recovery team is at the heart of the global Knight Frank network and has access to market leading research, world class agents and a vast array of renowned real estate consultancy services.**

The team has an unrivalled depth of experience in resolving complex loan structures alongside lenders, special service providers, shareholders and private individuals. In conjunction with the Knight Frank global platform and our extensive network database of trusted advisors, we are able to quickly identify and understand default risks associated with the loan. This enables our real estate professionals to provide on-going, transparent, effective advice and strategies throughout the life cycle of the loan.



## Consensual enforcement

Specialist team

Commercial

Residential

## Managing risk

Innovative approach

Independent advice

Financial restructuring

## Asset management

Trusted advisor

National coverage

Indepth experience

**REGULARISED LOAN CYCLE  
& CONSENSUAL ENFORCEMENT**

# Formal Loan Recovery: Receiver Appointment

**The receivership process is a highly efficient, cost effective and well proven approach to resolving loan default.**

The appointment of our Law of Property Act /Fixed Charge Receivers mitigates the risk of the lender becoming mortgagee in possession and effectively insulates the mortgagee from the property and the mortgagor. The receivership process can run concurrently with any discussions regarding repaying or refinancing the debt. This ensures that there is always a viable exit strategy for the mortgagee if these discussions fail.

The powers bestowed to the receiver under the fixed charge are extensive. These include, amongst others, the power of sale, the power of attorney, the ability to enter into contracts, the power to grant and accept surrender of leases, the power to borrow, the power to employ staff, and the power to open bank accounts. In addition, the receiver is not liable for statutory costs such as council tax and business rates.

The receiver is duty bound to achieve the best possible price for the property in the market at that time, however, they are not compelled to further improve the property nor continue any endeavours that the Borrower may have put in place prior to their appointment. Nevertheless, the extensive powers bestowed provide the opportunity for the receiver to further improve the value of the property by restructuring the occupancy and altering the physical layout.

## PRE-APPOINTMENT

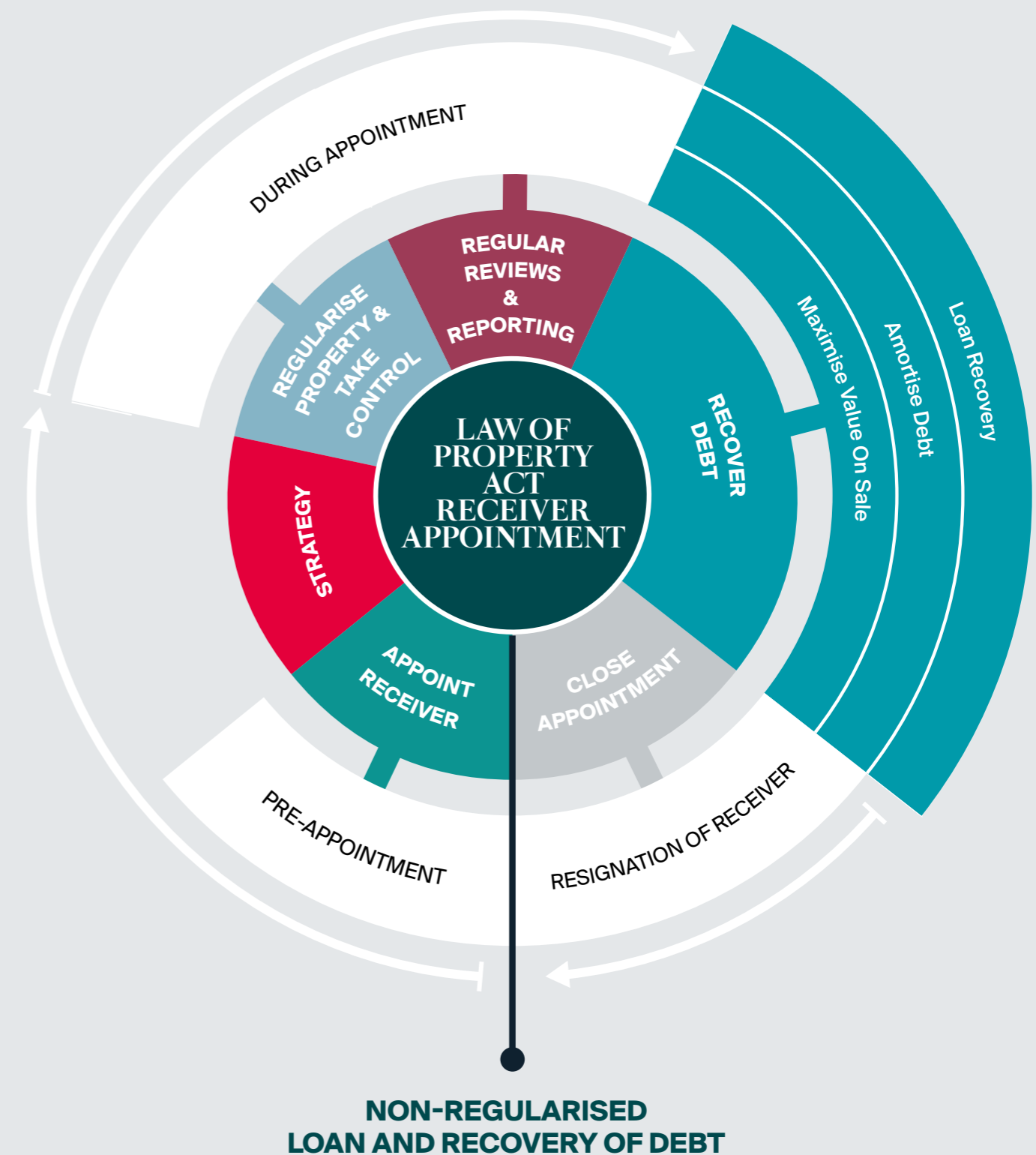
- Legal review of security documents
- Legal validation of appointment
- Property specific review
- Insurance and security
- TUPE consideration
- High level property review
- Establish occupation status
- Meet the Borrower and incumbent agents
- Timing and strategy review

## DURING APPOINTMENT

- Lease and property documentation review
- Set up bank accounts
- Secure and insure the property
- Companies House registration and reporting
- Collection and transfer of rent (where applicable)
- VAT reporting and recovery
- Review management and establish exit strategy
- Recover or amortise debt

## RESIGNATION OF RECEIVER

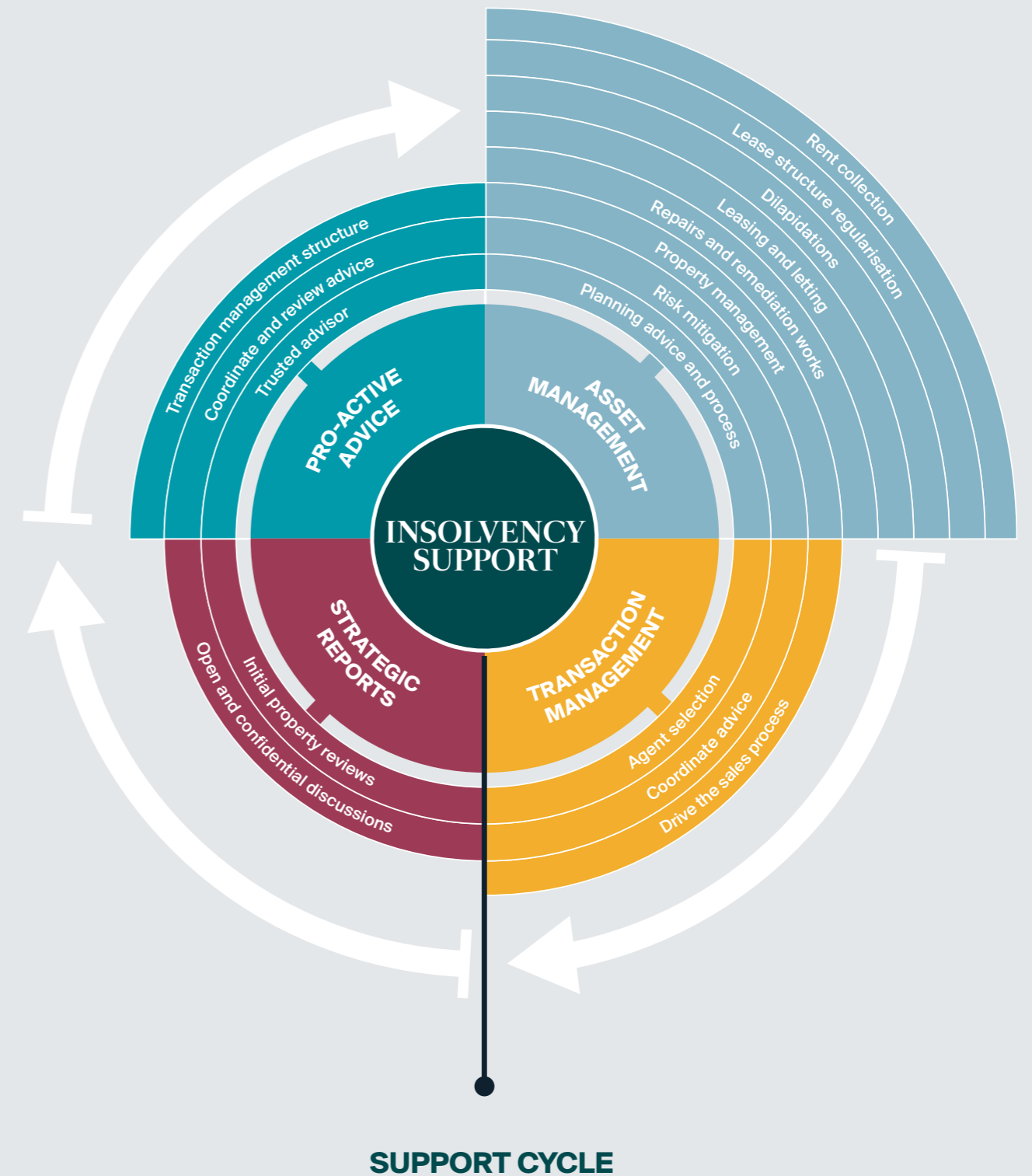
- Final VAT reporting and recovery
- Notifying Companies House
- Bank account reconciliation
- Transfer of sales proceeds and funds to Lender and Borrower
- Resignation of appointment



# Insolvency Support

**Insolvency Practitioners regularly handle the complex legal and practical issues arising from a business restructure or insolvency. Real estate is often the most valuable asset on the balance sheet and fully realising the potential of the underlying asset is critical to maximising the monies recovered.**

The Restructuring and Recovery team are able to draw upon their extensive experience of capitalising the unique, inherent attributes of real assets in recovery situations to advise and support insolvency practitioners on all real estate asset classes. This can range from providing strategic and succinct reports, advising on estimated realisations and exit possibilities for real estate assets, to providing pro-active, cost-effective and innovative asset management strategies. Our principle aim is to provide insolvency practitioners with a single, trusted touchstone to provide support and advice that can be relied upon regardless of the situation, time frame or asset.



A word cloud graphic on a dark teal background. The words are arranged in a circular shape and include terms such as 'MANAGING RISK', 'FLEXIBLE SOLUTIONS', 'TRUSTED ADVISOR', 'REGISTERED PROPERTY RECEIVER', 'REAL ESTATE EXPERTISE', 'DEDICATED TEAM', 'NARA', 'HMRC', 'PRIVATE AUCTION', 'RESIDENTIAL', 'STRATEGY & TURNAROUND', 'MARKET KNOWLEDGE', 'INNOVATIVE APPROACH', 'AGRICULTURAL LAND DEVELOPMENTS', 'CONSENSUAL ENFORCEMENT', 'NO STONE UNTURNED', 'LAW OF PROPERTY ACT', 'FORMAL DEMAND', 'REAL ESTATE EXPERTISE', 'REGISTERED PROPERTY RECEIVER', 'RATES & COUNCIL TAX EXEMPT', 'APPROACHABLE', 'DUTY OF CARE', 'REGISTERED PROPERTY RECEIVER', 'DEDICATED TEAM'.

# Commercial Case Studies





## RETAIL PARK

**Pricing:** c.£25,000,000  
**Role:** LPAR Appointment  
**Description:** Out of town retail park  
**Strategy:** Stabilise the asset, collect rent, undertake property management, and rectify title discrepancies  
**Outcome:** Sale by private treaty  
 Sale to investor  
 Full loan recovery

## LOGISTICS PROPERTY

**Pricing:** c.£12,000,000  
**Role:** LPAR Appointment  
**Description:** Industrial and logistics site  
**Strategy:** Unravel complex legal structure to enable the sale of the asset and achieve maximum recovery  
**Outcome:** Sale to investor  
 Full loan recovery

## LONDON CITY OFFICE

**Pricing:** £30,000,000  
**Role:** LPAR Appointment  
**Description:** Two Central London office assets  
**Strategy:** Manage both assets through the receivership process to conclusion  
**Outcome:** Full recovery to Lender



## REGIONAL OFFICE INVESTMENT

|                     |   |
|---------------------|---|
| <b>Pricing:</b>     | Confidential  |
| <b>Role:</b>        | LPAR Appointment  |
| <b>Description:</b> | 65,000 sq ft Regional Office                            |
| <b>Strategy:</b>    | Stabilise the asset and review management opportunities |
|                     | Sale via private treaty                                 |
| <b>Outcome:</b>     | Sale to investor  |



## OFFICE PORTFOLIO

|                     |   |
|---------------------|---|
| <b>Pricing:</b>     | Confidential  |
| <b>Role:</b>        | LPAR Appointment  |
| <b>Description:</b> | Multiple Regional Office Assets                         |
| <b>Strategy:</b>    | Review asset management opportunities to increase value |
|                     | Prepare for sale  |
| <b>Outcome:</b>     | Regularisation of Loan                                  |



## HIGH-STREET RETAIL PORTFOLIO

- Pricing:** Confidential
- Role:** LPAR Appointment
- Description:** Nationwide high-street retail portfolio
- Strategy:** Asset management across the portfolio and prepare for auction disposal of individual lots
- Outcome:** Sale via auction



## DEPARTMENT STORE

- Pricing:** Confidential
- Role:** LPAR Appointment
- Description:** Vacant high-street department store
- Strategy:** Secure the site and prepare for sale
- Outcome:** Sale via auction



## HIGH-STREET RETAIL BLOCK

- Pricing:** Confidential
- Role:** LPAR Appointment
- Description:** Multi-unit high street retail block
- Strategy:** Secure rental income and prepare for sale as a single lot
- Outcome:** Sale via auction



## HOTEL & DEVELOPMENT

- Pricing:** c.£20,000,000
- Role:** LPAR Appointment
- Description:** Hotel development
- Strategy:** Management of part complete hotel development  
Development completed and pre-let to national operator  
Sold via private treaty
- Outcome:** Sale to investor  
Full Loan recovery and substantial equity and property returned to Borrower



## SPECIALIST - DATA CENTRE

- Pricing:** c.£14,000,000
- Role:** LPAR Appointment
- Description:** Data centre with complex ownership structure
- Strategy:** Secured and improved income, sold via private treaty
- Outcome:** Sale to fund



## SPECIALIST - AUTOMOTIVE

- Pricing:** c.£2,600,000
- Role:** LPAR Appointment
- Description:** Car showroom
- Strategy:** Stabilise the asset and sale by private treaty
- Outcome:** Sale to investor  
Full loan recovery



# Residential Case Studies

RICS  
AUCTION HANDS ON  
LAW OF PROPERTY ACT NARA  
MANAGING RISK DUTY OF CARE  
REGISTERED PROPERTY RECEIVER  
DEDICATED TEAM REAL ESTATE EXPERTISE  
RICS  
RESIDENTIAL STRATEGY & TURNAROUND  
PRIVATE TREATY AUCTION  
HMRC  
TRUSTED ADVISOR  
MAXIMISED RECOVERY  
HANDS ON  
FLEXIBLE SOLUTIONS  
MARKET KNOWLEDGE  
MANAGING RISK  
INNOVATIVE APPROACH  
AGRICULTURAL LAND DEVELOPMENTS  
FLEXIBLE SOLUTIONS  
DEDICATED TEAM  
PARTNER LED TEAM  
TRUSTED ADVISOR  
LOAN REVIEW  
CONSENSUAL ENFORCEMENT  
NO STONE UNTURNED  
LAW OF PROPERTY ACT  
FORMAL DEMAND  
REAL ESTATE EXPERTISE  
REGISTERED PROPERTY RECEIVER  
MANAGING RISK  
RATES & COUNCIL TAX EXEMPT  
APPROACHABLE  
TRUSTED ADVISOR  
DUTY OF CARE  
REGISTERED PROPERTY RECEIVER  
DEDICATED TEAM



## SUPER PRIME RESIDENTIAL

- Pricing:** c.£31,000,000
- Role:** LPAR Appointment
- Description:** Super prime residential property
- Strategy:** Secured vacant possession and clearance of property
- Outcome:** Sale to international investor  
Full loan recovery



## PRIME RESIDENTIAL

- Pricing:** £15,250,000
- Role:** LPAR Appointment
- Description:** High-specification home on Private Estate
- Strategy:** Implement required maintenance plan and introduce to the market
- Outcome:** Sale to occupier



## PRIME RESIDENTIAL

- Pricing:** £30,000,000
- Role:** LPAR Appointment
- Description:** Two new-build super prime residential homes
- Strategy:** Secure both properties and prepare full data room  
Staggered launch to the market
- Outcome:** Sale to owner occupiers



## PRIME RESIDENTIAL APARTMENT

- Pricing:** £17,000,000
- Role:** LPAR Appointment
- Description:** Penthouse apartment
- Strategy:** Manage tenancy to expiry, prepare the property for sale and instruct best in class agents
- Outcome:** Sale to occupier





## RESIDENTIAL APARTMENT

- Pricing:** £2,500,000
- Role:** LPAR Appointment
- Description:** Apartment in purpose-built block
- Strategy:** Manage the property and clear service charge arrears before marketing for sale
- Outcome:** Sale to occupier



## RESIDENTIAL HOME

- Pricing:** £4,000,000
- Role:** LPAR Appointment
- Description:** End-of-terrace Townhouse
- Strategy:** Secure the property and manage chattel assets before launching to the market
- Outcome:** Sale to occupier



## RESIDENTIAL INVESTMENT PORTFOLIO

- Pricing:** £1,250,000 - £2,000,000 per unit
- Role:** LPAR Appointment
- Description:** Multi-unit residential investment portfolio
- Strategy:** Property management across the portfolio and staggered entry to the market
- Outcome:** Sale via private treaty to investors



## RESIDENTIAL INVESTMENT BLOCK

- Pricing:** £11,000,000
- Role:** LPAR Appointment
- Description:** 5 Apartments in single block
- Strategy:** Asset management across the block and investment sale as single block
- Outcome:** Sale to investor

A word cloud of legal and financial terms, including: RICS, AUCTION HANDS ON, LAW OF PROPERTY ACT, NARA, MANAGING RISK, DUTY OF CARE, REGISTERED PROPERTY RECEIVER, REAL ESTATE EXPERTISE, TEAM, AMORTISATION, RATES & COUNCIL TAX, COMMERCIAL, NARA, DISPOSAL, INSURED & SECURE, NATIONAL COVERAGE, COST EFFECTIVE, VALUE ADD, FLEXIBLE SOLUTIONS, FINANCIAL RESTRUCTURING, ASSET MANAGEMENT, HOSTILE/CONSENSUAL, MARKET KNOWLEDGE, MANAGING RISK, INNOVATIVE APPROACH, AGRICULTURAL LAND DEVELOPMENTS, FLEXIBLE SOLUTIONS, DEDICATED TEAM, PARTNER LED TEAM, TRUSTED ADVISOR, LOAN REVIEW, INSOLVENCY ADVISOR, CONSENSUAL ENFORCEMENT, NO STONE UNTURNED, LAW OF PROPERTY ACT, FORMAL DEMAND, REAL ESTATE EXPERTISE, REGISTERED PROPERTY RECEIVER, MANAGING RISK, RATES & COUNCIL TAX EXEMPT, APPROACHABLE, TRUSTED ADVISOR, DUTY OF CARE, REGISTERED PROPERTY RECEIVER, RECEIVER, DEDICATED TEAM.

**Rural  
Case Studies**



## RURAL ESTATE

- Pricing:** Confidential
- Role:** LPAR Appointment
- Description:** 85 acres of land plus residential and commercial buildings
- Strategy:** Engage with agents to prepare lotting plan for land and sell via private treaty
- Outcome:** Sale of lands lots



## COUNTRY HOUSE

- Pricing:** £2,200,000
- Role:** LPAR Appointment
- Description:** Country house with 36 acres of land and woodland
- Strategy:** Secure the property and progress maintenance plan before a sale
- Outcome:** Sale to occupier



## COUNTRY ESTATE

- Pricing:** Confidential
- Role:** LPAR Appointment
- Description:** Country house and associated buildings with 45 acres of land
- Strategy:** Manage existing tenancy then secure the property whilst working with Borrower to refinance
- Outcome:** Refinance



## AGRICULTURAL LAND

- Pricing:** £250,000+
- Role:** LPAR Appointment
- Description:** 45 acres of pasture land
- Strategy:** Secure the land and prepare lot plans for auction sale
- Outcome:** Refinance



## AGRICULTURAL LAND

- Pricing:** £675,000+
- Role:** LPAR Appointment
- Description:** 59 acres of arable land
- Strategy:** Secure the land and prepare lot plans for auction sale while supporting Borrower refinance
- Outcome:** Refinance



## RURAL ESTATE

- Pricing:** £5,000,000
- Role:** LPAR Appointment
- Description:** Rural estate and farm
- Strategy:** Regularise the site and prepare for sale
- Outcome:** Full loan recovery



**MANAGING RISK**

**FLEXIBLE SOLUTIONS**

**TRUSTED ADVISOR**

**NARA**

**HMRC**

**RICS**

**DUTY OF CARE**

**REGISTERED PROPERTY RECEIVER**

**DEDICATED TEAM**

**AMORTISATION**

**RATES & COUNCIL TAX EXEMPT**

**FORMAL DEMAND**

**REAL ESTATE EXPERTISE**

**REGISTERED PROPERTY RECEIVER**

**APPROACHABLE**

**DUTY OF CARE**

**REGISTERED PROPERTY RECEIVER**

**DEDICATED TEAM**

# Development Case Studies



## LAND WITH PLANNING

- Pricing:** £5,000,000
- Role:** LPAR Appointment
- Description:** Clear site with planning for two detached homes
- Strategy:** Secure site and support customer on refinancing efforts
- Outcome:** Refinance

## DETACHED RESIDENTIAL DEVELOPMENT

- Pricing:** £5,000,000
- Role:** LPAR Appointment
- Description:** Part-built substantial residential development site
- Strategy:** Secure site and carry out works to protect site before introducing to the market
- Outcome:** Sale to end-user





## DEVELOPMENT SITE

- Pricing:** Confidential
- Role:** LPAR Appointment
- Description:** Vacant hostel with development opportunity
- Strategy:** Secure the site and review alternative use options before launching to the market
- Outcome:** Sale to developer



## DEVELOPMENT LAND

- Pricing:** Confidential
- Role:** LPAR Appointment
- Description:** Former military use site with development opportunity
- Strategy:** Secure the site and regularise planning permission followed by full marketing
- Outcome:** Sale to developer



## RESIDENTIAL DEVELOPMENT OPPORTUNITY

- Pricing:** £4,500,000
- Role:** LPAR Appointment
- Description:** Part-built single dwelling with planning permission
- Strategy:** Secured the asset and prepared detailed sales pack and sold via private treaty
- Outcome:** Sale to owner occupier  
Full loan recovery



## OFFICE TO RESIDENTIAL (PDR)

- Pricing:** £3,500,000
- Role:** LPAR Appointment
- Description:** Office building part-way through conversion to 48 residential apartments
- Strategy:** Secured the asset and undertook due diligence on works done  
Consensual approach with Borrower to secure repayment
- Outcome:** Refinance



## SUPER PRIME RESIDENTIAL

- Pricing:** Confidential
- Role:** LPAR Appointment
- Description:** Part-built development from flats to single super-prime dwelling
- Strategy:** Secured the asset and completed costs analysis of completing stages of works  
Consensual approach with Borrower to secure repayment
- Outcome:** Refinance



## RESIDENTIAL DEVELOPMENT

- Pricing:** £13,000,000
- Role:** LPAR Appointment
- Description:** Consented residential development for 40,000 sq ft modern home on 9.5 acres in prestigious private estate
- Strategy:** Regularise planning permission and prepare full data room ahead of private treaty disposal campaign
- Outcome:** Full recovery to Lender

## The global Knight Frank platform covers all aspects of commercial, residential and rural property

We will support you in maximising value at every point in the life cycle of land use; from inception of use, to product sale and onto the long term management of the land and property.

As Knight Frank is a partnership we have installed a uniquely personal culture, fostered throughout the firm's 118 year existence. The relationships forged with our clients have been nurtured over decades. We honour those ties by striving to provide superb quality of service.

Within the UK, Knight Frank is a leading force in all sectors providing the full range of property services and capabilities delivering consistent, creative and strategic solutions.

Knight Frank HQ, 55 Baker Street, London

# Why Knight Frank

RICS  
AUCTION HANDS ON  
LAW OF PROPERTY ACT  
NARA  
MANAGING RISK  
REGISTERED PROPERTY RECEIVER  
DEDICATED TEAM  
NARA  
COMMERCIAL  
DISPOSAL  
& SECURE  
NATIONAL  
COVERAGE  
GROSS EFFICIENT  
VALUE ADD  
FLEXIBLE  
SOLUTIONS  
RESTRUCTURING  
ASSET MANAGEMENT  
FLEXIBLE SOLUTIONS  
MARKET KNOWLEDGE  
MANAGING RISK  
INNOVATIVE  
APPROACH  
AGRICULTURAL LAND  
DEVELOPMENTS  
FLEXIBLE  
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REGISTERED PROPERTY RECEIVER  
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RATES & COUNCIL TAX EXEMPT  
APPROACHABLE  
DUTY OF CARE  
REGISTERED  
PROPERTY  
RECEIVER  
DEDICATED  
TEAM

# Research

## QUANTITATIVE APPROACHES

A unique part of our approach is that all our decisions are informed by research and market leading intelligence which underpins everything we do. Our approach is led by data and a quantitative approach which also combines extensive experience in the market.

## PROPRIETARY DATA

Knight Frank has a dedicated team of more than 40 analysts looking at every angle of the property sector using an extensive range of data, including Knight Frank's own proprietary data. This allows our teams to produce market-leading research reports and mapping projects which inform the industry and gain global coverage.

## MY KNIGHT FRANK

My Knight Frank will give you online access to a suite of market leading global research reports for all residential and commercial property types providing the latest cutting-edge intelligence.

## BESPOKE REPORTS

We also able to provide bespoke reports based on your requirements Their best-in-class work allows us to provide exceptionally accurate historic reporting as well as considered advice based on future market trends.



# About Us



13

COMMERCIAL OFFICES



58

RESIDENTIAL OFFICES



2.2k

EMPLOYEES

## OUR FULL SERVICE LIST

### COMMERCIAL

#### SECTORS

- Automotive
- Energy & Sustainability
- Healthcare
- Hotels and Leisure
- Logistics & Industrial
- Leisure
- Offices
- Retail & Leisure
- Retail Warehouses
- Student Property
- Data Centre
- Specialist Property
- Life Sciences and Innovation

#### SERVICES

- Asset Management
- Building Consultancy
- Business Rates
- Capital Allowances
- Capital Markets
- Debt Advisory

- Development Consultancy
- Energy and Sustainability Consultancy
- Investment Management
- Facilities Management
- Lease Advisory
- Leasing
- Planning
- Project Management
- Property Management
- Research
- Restructuring and Recovery
- Sales
- Tenant Representation
- Valuation & Advisory
- Workplace Consultancy

### RESIDENTIAL

#### TRANSACTIONAL

- Development Marketing
- International Residential Sales
- Investment & Lettings Management

- Lettings
- Private Client Acquisition
- Private Rented Sector
- Property Management
- Residential Capital Markets
- Sales

#### PROFESSIONAL SERVICES

- Building Consultancy
- Compulsory Purchase
- Consultancy
- Corporate Services
- Interiors
- Litigation
- Research
- Residential Asset Management
- Retirement / Senior Living
- Residential Mortgage Broking
- Rural Consultancy
- Valuations

## There's a human element in the world of property that is too easily overlooked.

We build long-term, meaningful partnerships to create the best possible client experience. This is vitally important to us. These personal connections enable us to provide personalised, clear and considered advice on all areas of property in all key markets. We believe personal interaction is a crucial part of ensuring every client is matched to the property that suits their needs best – be it commercial or residential.

Our worldwide service is locally expert and globally connected, operating in locations where our clients need us to be. As a partnership, we're proud to be independent, debt-free and not beholden to external shareholders.

We believe that inspired teams naturally provide excellent and dedicated client service. That's why we've created a workplace where opinions are respected, where everyone's invited to contribute to the success of our business and where our people are rewarded for excellence. As a result, you'll find our people more motivated and they'll ensure your experience with us is the best that it can be.

Environmental, Social and Corporate Governance is deep-rooted in our firm and informs the way we operate as a business. We work responsibly, in partnership, to enhance people's lives and environments. People, planet and communities are right at the heart of what we do, influencing the way we work together to make the difference for us all now and in years to come.



TO FIND OUT MORE ABOUT OUR WORLDWIDE EXPERTISE, VISIT [KNIGHTFRANK.COM](https://www.knightfrank.com) CONNECTING PEOPLE & PROPERTY, PERFECTLY.

## NATIONAL

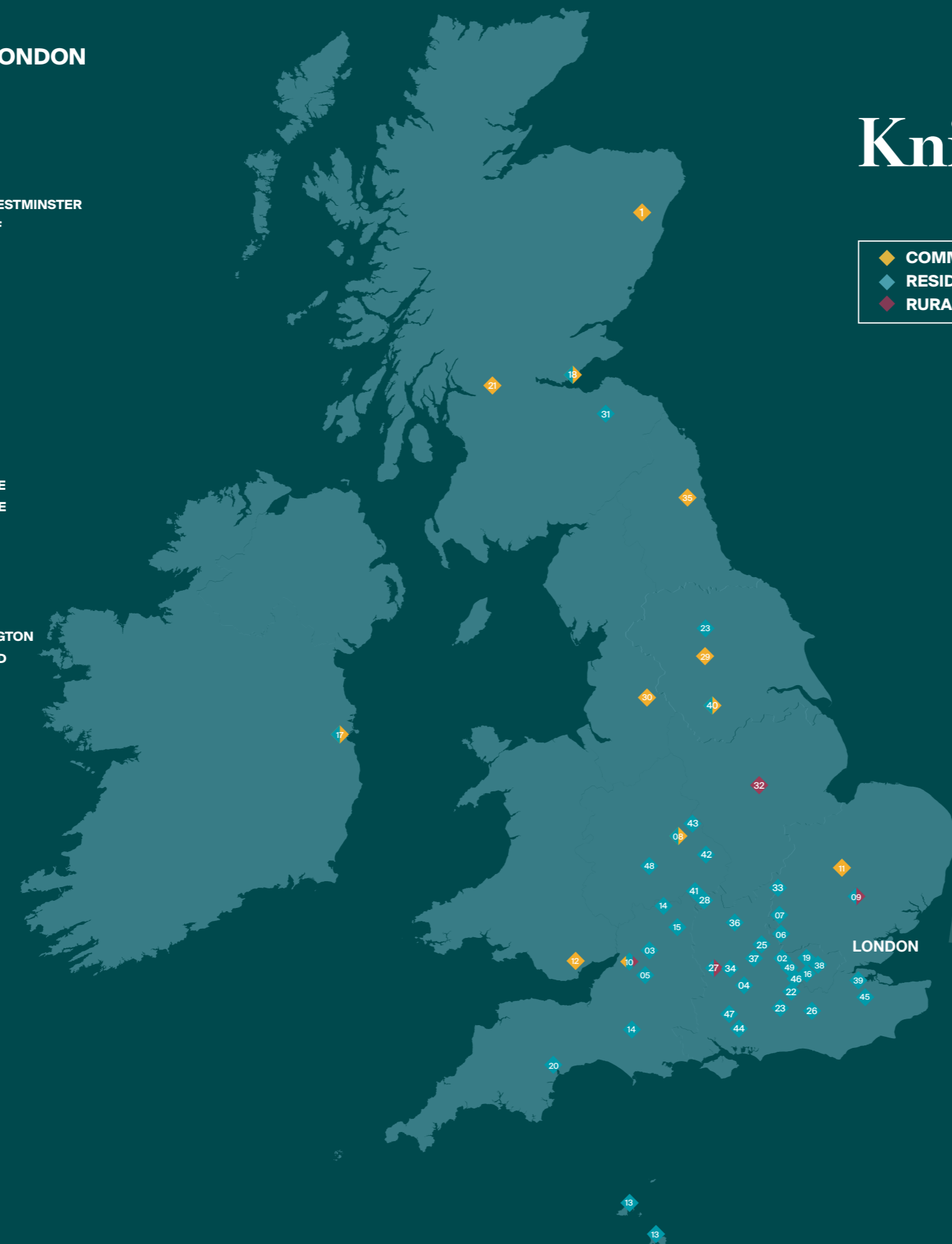
1. ABERDEEN
2. ASCOT
3. BADMINTON
4. BASINGSTOKE
5. BATH
6. BEACONSFIELD
7. BERKHAMSTED
8. BIRMINGHAM
9. BISHOP'S STORTFORD
10. BRISTOL
11. CAMBRIDGE
12. CARDFIF
13. CHANNEL ISLANDS
14. CHELTENHAM
15. CIRENCESTER
16. COBHAM
17. DUBLIN
18. EDINBURGH
19. ESHER
20. EXETER
21. GLASGOW
22. GUILDFORD
23. HASLEMERE
24. HARROGATE
25. HENLEY
26. HORSHAM
27. HUNGERFORD
28. KINGHAM
29. LEEDS
30. MANCHESTER
31. MELROSE
32. MELTON MOWBRAY
33. MILTON KEYNES
34. NEWBURY
35. NEWCASTLE UPON
36. OXFORD
37. READING
38. RICHMOND
39. SEVENOAKS
40. SHEFFIELD
41. STOW-ON-THE-WOLD
42. STRATFORD-UPON-AVON
43. SUTTON COLDFIELD
44. SWANWICK MARINA
45. TUNBRIDGE WELLS
46. WEYBRIDGE
47. WINCHESTER
48. WORCESTER
49. VIRGINIA WATER

## CENTRAL LONDON

1. ALDGATE
2. BAKER STREET
3. BARNES
4. BATTERSEA
5. BELSIZE PARK
6. BELGRAVIA & WESTMINSTER
7. CANARY WHARF
8. CHEAPSIDE
9. CHELSEA
10. CITY
11. CLAPHAM
12. DULWICH
13. FULHAM
14. HAMPSTEAD
15. HYDE PARK
16. ISLINGTON
17. KENSINGTON
18. KING'S CROSS
19. KNIGHTSBRIDGE
20. LONDON BRIDGE
21. MAIDA VALE
22. MARYLEBONE
23. MAYFAIR
24. NOTTING HILL
25. QUEEN'S PARK
26. SOUTH KENSINGTON
27. ST JOHN'S WOOD
28. TOWER BRIDGE
29. VICTORIA
30. WANDSWORTH
31. WAPPING
32. WIMBLEDON

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- ◆ COMMERCIAL
- ◆ RESIDENTIAL
- ◆ RURAL



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