



Our Journey from 1994 to 2019



Our first 'Day of Giving'

New words "twerk" and "selfie" were added to

2015



Founding Partner and Office Head, Tim Evans, retires - succeeded by Peter Bowden.



We acquire over 100,000 sq. ft across 5 units for Travis Perkins Group including the 34,000 sq. ft. former Del Monte premises on Kingsway Team Valley.

The North East saw a surge in take-up of industrial space in the first half of this year. The biggest deal was the sale of the 188,000 sq. ft. Reckitt **Benckiser pharmaceutical** plant in Peterlee to Bristol Laboratories - brokered by Knight Frank. We also won the management contract for Sunderland City Council's, Siglion Portfolio, a 1m sq. ft. mixed commercial portfolio.

A Malaysian Airline Boeing 777 flying from Kuala Lumpur to Beijing disappears with 239 passengers and crew on board.

2019

0 2017 Our best ever 12 months' trading in 24-year history turnover up 27%.

UP

The UK experiences its hottest day on record since 1976.

Appointed by Newcastle City Council to find a JV partner to deliver the city's most prime development site - the £200m **Stephenson Quarter.**

We pledge to go plastic-free.



We commit to purchasing only 100% renewable electricity for all the properties we manage.

Win 'Property Agency of the Year 2018' at North East Insider Awards.

Year of record growth for our **Building Consultancy and** Valuations teams – a 57% and 22% increase in turnover, respectively.

Win 'Investment Team of the Year' and 'Office **Agency Team of the Year'** at Property Week Awards

Britain voted to leave the European Union, prompting David Cameron to resign and the Conservatives to choose the second ever female Prime Minister in Theresa May.



We secure the letting of 60,000 sq. ft. unit at **Intersect 19 Tyne Tunnel to Pryme Group. It went on to**

win Commercial **Development of the Year at** the Insider North East **Property Awards.**

We acquire the landmark **Grade II listed St Nicholas Building in Newcastle,** off-market, for £19.2m, on behalf of investors **Mayfair Capital and also** win a national contract to manage the property along with several others which are part of a newly-launched fund.

In early March the so-called Beast from the East brought heavy snow across much of the UK. Transport suffered disruption for three days.

2018





3 employees including Mark Swallow, founding **Partner & Office Head,** assisted by Tim Evans, **Senior Surveyor.**

2019:

76 employees, including Peter Bowden, **Partner & Office Head.**

1994: 350 sq. ft. office at Doxford International, Sunderland. 2019: 5,000 sq. ft. office on Newcastle Quayside.

Dears Then & now quick facts



1994:

3

Large office instructions - Akeler's Doxford International & Amec's Newcastle Quayside.

2019:

Newcastle City Council's Stephenson Quarter and Partnership House; Taras Properties' Bank House; Sunderland City Council's The Beam; and Wynyard Park for Northumberland Estates.





1 female employee.



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1994: Managed 90,000 sq. ft. of commercial space.

2019: Manage 19.2m sq. ft. of commercial space.



